

A sustainable synthetic biology approach for the control of the invasive golden mussel (*Limnoperna fortunei*)

The recent development of the CRISPR-Cas9-based gene drive has created the conditions to seriously consider this technology to solve one of the major environmental challenges in biodiversity conservation i.e. the control of invasive species. There is no efficient control method for golden mussel infestation available so far. Here we discuss the technical and economic feasibility of using a synthetic biology based approach to fight and control the invasive mussel *Limnoperna fortunei* in South American rivers and reservoirs.

1 A sustainable synthetic biology approach for the control of 2 the invasive golden mussel (*Limnoperna fortunei*)

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12 Abstract

13 The recent development of the CRISPR-Cas9-based gene drive has created the conditions to seriously
14 consider this technology to solve one of the major environmental challenges in biodiversity
15 conservation i.e. the control of invasive species. There is no efficient control method for golden
16 mussel infestation available so far. Here we discuss the technical and economic feasibility of using a
17 synthetic biology-based approach to fight and control the invasive mussel *Limnoperna fortunei* in
18 South American rivers and reservoirs.

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21 The Infestation continues

22 Almost 30 years after the golden mussel *Limnoperna fortunei* invaded Latin America
23 (Uliano-Silva et al., 2013), there are no signs that this infestation is under control or even
24 leveling off. A recent survey of all hydroelectric power plants (HPPs) in Brazil conducted by
25 our research group found that **40% of the HPPs, representing 55% of Brazil's installed**
26 **hydroelectric energy generating capacity, are infested.**

27

28 As far as we know, golden mussels have not reached the Amazon region, their
29 advance probably slowed by the reduction of water levels in the Pantanal watershed.
30 Nevertheless, golden mussels continue to spread; the latest reports include eastern segments
31 of the São Francisco River, one of the great waterways of South America, which supplies
32 water to more than 12 million inhabitants (Barbosa et al., 2016).

33

34 The harm caused by *Limnoperna fortunei* infestation includes economic losses,
35 environmental degradation, and social disruption. The operator of the Sobradinho power plant
36 declared at a conference in 2016 that the company (São Francisco Hydroelectric Company,
37 CHESF) spent approximately USD 510,000¹ annually on the chemicals needed to keep the
38 plant's pipes clean. Using data from another operator, CTG Brazil, the second largest private
39 HPP operator in the country, we estimate that the cost of monitoring and maintenance due to
40 golden mussel fouling HPP infrastructure in Brazil ranges from USD 6.9 to 8 million¹
41 annually. These expenditures, however, are dwarfed by the revenue HPP operators lose every
42 time they halt a turbine – typically for three days – for mussel-related maintenance. Using a
43 conservative selling price of USD 55 per MWh, we estimate that for all infested companies

44 operating in the country, the opportunity cost (lost revenue) due to the halts, is on the order of
45 USD 120 million¹ a year.

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47 There is also regulatory and civil litigation risk. The continuous application of
48 hazardous chemicals to control mussel proliferation in the plant's pipes also puts the HPP
49 operator's environmental operating license at risk. Several HPP operators have already spent
50 millions defending themselves against lawsuits filed by public prosecutors and by non-
51 governmental organizations (NGOs) representing riverine communities affected by the loss of
52 fisheries in the reservoirs and the unpleasant sequelae of decomposing mussels exposed when
53 reservoir water levels fall. As a result of a civil suit in 2012 the São Paulo Energy Company
54 (CESP) and the Brazilian Institute of Environment and Renewable Natural Resources
55 (IBAMA), Brazil's leading federal environmental regulatory authority (akin to the U.S.
56 Environmental Protection Agency – EPA), were ordered to pay compensation of USD 10.9
57 million¹ to users of the Ilha Solteira reservoir (MPF, 2012).

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59 Finally, there are concerns that the golden mussel may be shifting the balance among
60 aquatic species. Evidence of such ecosystem disruption includes the toxic cyanobacteria
61 blooms that follow *Limnoperna fortunei* infestations. Voracious filter feeding by this invasive
62 species might even alter the relative proportions of river water nutrients (Boltovskoy &
63 Correa, 2014).

64

65 In 2018, IBAMA chose the golden mussel as one of three priority invasive species for
66 control, and published a control and eradication management plan, which was developed with
67 input from the scientific community and industry. The plan established goals, including
68 solving this biodiversity issue by 2030 (MMA, 2018). Without an effective technology
69 against golden mussel proliferation and a sustainable business model to support control and
70 eradication efforts over a period of years, we believe, such ambitious goals unlikely to be met
71 by 2030.

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73 We are inspired by the successfully application of the sex-distortion gene drive
74 strategy to two malaria vectors: *Anopheles gambiae* (Hammond et al., 2016) and *Anopheles*
75 *stephensi* (Gantz et al., 2015). We wonder whether a similar strategy based on the
76 introduction of a Genetically Modified (GM) organism bearing self-limiting features would be
77 a feasible strategy to control *Limnoperna fortunei* in South American rivers. If so, could the
78 research and development costs of a genetic solution pay back? What might be risks to the
79 environment and to society? Would a disinfestation business using a GM organism solution
80 be viable? This article explores answers to these questions.

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83 **What can we do?**

84 We performed a technical and economic cost-risk/benefit assessment using
85 conventional financial parameters to critically evaluate the proposed business. We also

¹ the contemporary exchange rate in 2012 was USD 1.00 = BRL 2.75

86 employed Steve Blank's Lean Startup method (Blank, 2007) to consolidate primary and
 87 secondary market data and information about prospective clients.

88

89 We started mapping the development of the solution using the widely acknowledged
 90 Technology Readiness Scale (TRL) (NASA, 2016), presented in Table 1.

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93 Table 1. Technology Readiness Level of the biotechnological disinfestation service project

| Technology Readiness Level | Accomplishment description |
|---------------------------------|--|
| TRL #1 Basic Principles | <ul style="list-style-type: none"> • Open field performance of engineered <i>Aedes aegypti</i> mosquitoes for the control of dengue and other diseases (Harris et al., 2011). • Scientific evidence that GM organisms bearing a gene drive can limit the population growth for malaria vector mosquitoes under laboratory conditions (Windbichler et al., 2011; Hammond et al., 2016). • The genome of the golden mussel is published (Uliano da Silva et al., 2018). |
| TRL #2 Conceptual model | <ul style="list-style-type: none"> • In this article we conceptualize a GM mussel with self-limiting demographic features based on CRISPR-Cas9 gene drive sex-distortion: GM females are infertile while GM males spread female infertility in the population. • Technical and economic viability and sustainability studies are made. |
| TRL #3 Proof of concept | <ul style="list-style-type: none"> • Identification of haplosufficient, somatic female-fertility genes in the <i>Limnoperna fortunei</i> genome. • Computer simulations of Homing Endonuclease Genes (HEG) dynamics along with mussel demography. • Construction of CRISPR-Cas9 gene drive vectors targeting female fertility genes. • Genetic transformation of mussel cells. |
| TRL #4 Lab scale prototype | <ul style="list-style-type: none"> • Generation of genetically modified mussels bearing the CRISPR-Cas9 allele. • Genotyping, phenotyping and demonstration of haplosufficiency. • GM mussels laboratory testing in experimental aquaria under highly controlled conditions according to the phase 1 of World Health Organization (WHO) guidelines. |
| TRL #5 Field scale prototype | <ul style="list-style-type: none"> • Breeding of GM mussels with wild-type specimens in controlled mesocosm experiments. • Empirical evaluation of homing rate and CRISPR homing allele frequency in 4 generation experiments (phase 2 of WHO guidelines). |

| | |
|---------------------------|--|
| TRL #6 Scale-up | <ul style="list-style-type: none"> • Production of large (10^9) quantities of GM embryos that can stand transportation over several hours (12–24h) to be seeded in laboratories by a reservoir. |
| TRL #7 Pilot test | <ul style="list-style-type: none"> • Open field performance of GM mussels (phase 3 of WHO guidelines). • Disinfestation of a reservoir branch upstream of a power plant using caged GM mussels, in conjugation with chemical disinfestation of the power plant. • Monitoring of reinfestation and transgenic DNA using quantitative PCR (phase 4 of WHO guidelines). |
| TRL #8 Regulatory step | <ul style="list-style-type: none"> • Biosafety and efficacy assessment of the introduced genetic elements. • Standard Operational Procedures to produce GM embryos, GM adults, raise seeds, cage GM mussels, etc. • MAPA (Brazilian Ministry of Agriculture, Livestock and Food Supply), IBAMA, CTNBio (Brazilian Technical Biosafety Commission) licenses, certificates and permits. |
| TRL #9 Go to market | <ul style="list-style-type: none"> • Successful disinfestation of an entire hydroelectric reservoir. • Disinfestation as a service available to the market. |

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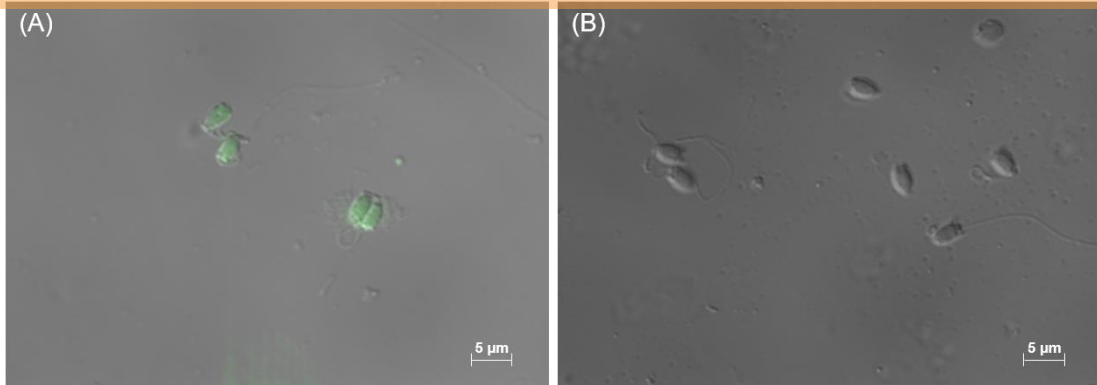
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There is significant evidence that synthetic biology enables safe and effective manipulation of genetic elements to create novel transgenic organisms with self-limiting demographic capability. The Oxitec mosquito strain OX513A that expresses a conditional lethality trait (Phuc et al., 2007) has been characterized for more than a decade. More recently Hammond et al (2016) developed a so-called “sex-distortion gene drive” in the malaria mosquito vector *Anopheles gambiae* highlighting the tremendous versatility and precision of CRISPR-Cas9, even in non-traditional model organisms.

Other recent scientific milestones support us in our claim that we can transpose the mosquito model to mussels. The first and most important was the publication of the golden mussel genome last year by our group (Uliano da Silva et al., 2018). This enabled us to identify genes related to reproduction and infertility phenotypes. To date we have identified 26 genes related to reproduction that will be further validated biologically. It also allowed us to design plasmid and CRISPR constructs to edit the genome. The modification of a mollusk genome using CRISPR-Cas9 by Perry & Henry in 2015 had already demonstrated the applicability of the widely used genome editing technology to our target organism.

Over the past two years, we have accomplished most of TRL#3 goals, obtaining genetically modified *L. fortunei* sperm cells (Fig. 1).



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118 Figure 1 - Glowing golden mussel sperm, result of a transfection assay performed in
119 sperm cells with a gene reporter vector (pcDNA3.1+C-eGFP backbone), where the
120 eGFP gene was placed under the control of vasa, a germline-specific promoter.
121 Transfected sperm cells are shown in (A), while (B) shows negative control. These
122 images are the result of a successful transfection experiment that is currently being
123 repeated in our laboratory. The full article describing the methodology and results is
124 being prepared for submission.

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127 The next step will be to integrate the CRISPR-Cas9-based gene drive construct into
128 the mussel genome and reach a viable adult organism that carries this modification. The
129 principal challenge has been the gaps in knowledge when working with a non-model species
130 such as the mussel. It is important that environmental and medical scientists start to use the
131 golden mussel as a model species in the lab, so we produce the body of knowledge necessary
132 to resolve technical problems as they arise during development. This will become mandatory,
133 as a much better understanding of the organism and its gene expression-environment
134 relationships is necessary if we want to comply with the guidelines on the use of gene-drive
135 systems of the US National Academy of Sciences (NASEM et al., 2016).

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137 We also need to start working now to address the challenges that will come up in
138 TRL#6 as we scale up production of embryos, in order to accelerate the deployment of the
139 solution. We can use the non-modified invasive organisms to establish protocols to massively
140 produce and transfect embryos, larvae and seeds. A model laboratory can be established in a
141 reservoir inlet to develop the tools, such as probes, cages and monitoring tools that would
142 allow a pilot-scale field experiment when the first batch of the genetically modified organisms
143 (GMOs) is ready for field testing.

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145 Of course the release of a GMO into the environment to control an invasive species
146 carries technical, commercial and environmental risks and has to be done responsibly. We are
147 closely following the discussions stemming from concerns raised over CRISPR and gene
148 drive such as those published by NASEM et al (2016) and following World Health
149 Organization (WHO) recommendations of the 4-phase testing pathway for GM mosquitoes
150 that constitutes an interim standard of practice for gene drive development procedures (WHO,
151 2014). We are keeping abreast of studies that address problems associated with the
152 technology, such as the recent release of CRISPR-Cas12 (Strohkendl et al., 2018).

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154 In 2005 Brazil enacted exemplary biosafety legislation, Law N° 11105 of 2005. It
155 established a National Commission for Biosafety (CTNBio) as the governmental entity
156 responsible for safeguard the environment. Regulations promulgated by the CTNBio require
157 many tests and validations in an extremely rigorous process before a GMO can be deemed
158 safe for consumption or release into the wild.

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160 We believe that the application of sex-distortion gene drive to the *Limnoperna fortunei*
161 infestation problem is a bold solution justified by the absence of alternative technologies with
162 the potential to protect our hydroelectric energy infrastructure and the environment from this
163 highly invasive species.

164

165 Estimates vary, but the costs involved in R&D and regulatory compliance could easily
166 surpass USD 100 million. Oxitec, a company at the forefront of insect control through genetic
167 engineering, received over USD 13.8 million in venture capital and government funding to
168 finance the costs of technological development of its main products (GeneWatch, 2010).
169 Phillips McDougall (2011) reported that the average cost associated with the research,
170 development, and licensing of biotech crops that were marketed from 2008 to 2012 by
171 companies such as Bayer, Monsanto, and Syngenta was USD 136 million, with 25.8% (USD
172 35 million) of these costs related to compliance with biosafety regulation.

173

174 Readers will note that we did not estimate a time frame, as it is extremely difficult to
175 establish how long it is going to take to develop a product that is still at Technology
176 Readiness Level 1 or 2. If we look at drug development benchmarks in the pharmaceutical
177 industry, it is reasonable to assume that R&D may take 10 to 12 years (Grabowski, 1991).
178 After 10 years, the benchmark in Brazil's GMO sector for a technology to be approved by
179 CTNBio is less than a year (BRASIL, 2011), but that is just the time needed for data and
180 compliance evaluation by the regulatory agency. Recently this time has been increasing
181 (Phillips McDougall, 2011). Whereas CTNBio approval can take one year, the execution of
182 safety experiments can take up to 10 years, as shown by the benchmark of the Brazilian
183 Agricultural Research Corporation (Embrapa) of a genetically modified bean (BRASIL,
184 2011). In addition to CTNBio approval, IBAMA must issue a license authorizing its
185 commercialization and specifying how the product must be controlled (Decree 4074 of 2002).

186

187 **Modeling the business**

188 Given this scenario, we decided to analyze the economic viability of the business that
189 would be possible were we to reach TRL#9. The Business Canvas Model (Osterwalder &
190 Pigneur, 2013) is a tool to consolidate all the information from the customer development
191 phase in which you validate, in a hypothesis-driven 'scientific' way, several key assumptions
192 of your business model.

193

194 To draw our business canvas model (Fig. S1), we interviewed more than a hundred
195 stakeholders of HPPs and identified the main customer segments as maintenance and
196 operations engineers, environmental managers responsible for licensing and monitoring,

197 financial managers responsible for the budget and the legal department head that oversees
198 regulatory affairs, compliance, and litigation.

199

200 Given the range of problems that HPPs face due to golden mussel infestation
201 described above, it is not surprising that the main value proposition is risk reduction, followed
202 by cost reduction and performance gain. Assuming that all R&D activities will be completed,
203 we estimated the Capital Expenditure and Operational Expenditure (CAPEX/OPEX)
204 investments that will be required. Considering a laboratory with a capacity of 100,000,000
205 seeds (Blacher, 2012), we estimated a CAPEX investment of USD 640,000¹ for each
206 laboratory construction and an OPEX investment of USD 3 million¹ annually (Data S1). The
207 cost of land was excluded from this model, because we assume that the contracting HPP will
208 be responsible for providing an area for the establishment of a cultivation support laboratory.
209 Depreciation and amortization of the investments in infrastructure and equipment were set at
210 20% per year over five years.

211 Revenue was estimated based on two hypothetical services: a subscription to a
212 disinfection maintenance service (that includes infestation monitoring) and a stand-alone
213 disinfection service (with microencapsulated pre-disinfection such as the one proposed by
214 Calazans et al., 2013).

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216

217 **A development worth pursuing**

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219 Brazil has 12% of the world's freshwater (Shiklomanov et al., 2000). The ecological
220 benefits to society of these freshwater resources and the biodiversity they are home to, are
221 hard to quantify, and even harder to value in monetary terms. Thus they typically are not
222 considered in calculations of the operational expenditure (OPEX) of most economic activities
223 including electric energy generation. Our preliminary evaluation suggests that the cost of
224 developing a definitive solution for the invasive golden mussel is small compared to the
225 benefits of protecting and conserving these environments. The cost of developing this
226 original and high tech solution could be offset, i.e. financed by those institutional players who
227 would reap the greatest economic and environmental benefits of controlling the invasion,
228 through compulsory R&D investment of the electric energy sector or similar instruments.
229 Over the last 20 years, more than USD 3 billion was invested in R&D projects and we are
230 sure that this innovative project complies with the requirements of the regulatory agency
231 ANEEL.

232 Our financial figures have shown that, using a discount rate of 20%, we could estimate
233 a Net Present Value (NPV) of USD 857,000¹, a value that would be considered modest for
234 most investment vehicles. However, the Internal Return Rate (IRR) reaches 63.0%, which is
235 substantially higher than 17%, the mean IRR of US equity funds. Moreover, business is
236 estimated to reach breakeven in three years with cumulative cash flow exceeding free cash
237 flow (payback) in the fourth year. Thus, the disinfestation business is not only viable, but it
238 seems a good business. Therefore, together with the exciting initial results that we have
239 obtained, we are ready to move on to the next milestone on the TRL scale, building a
240 definitive solution for the golden mussel infestation, adhering to the best practices in biosafety
241 and respect for the environment.

242

243 **Supplemental Information:**

244 Supplemental Data 1: Golden mussel disinfestation business model description

245 Supplemental Figure 1: Golden mussel disinfestation business model canvas

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