

# Location, orientation, and economic performance of low-powered LED lights inside snow crab traps in eastern Canada

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This study investigated the effect of installing underwater Light-Emitting Diode (LED) lights in different locations and orientations inside baited traps targeting snow crab *Chionoecetes opilio* off the coast of Newfoundland and Labrador, Canada, as well as the economic performance associated with using lights in this fishery. Our results showed no significant differences in catch per unit effort (CPUE) for both legal and sublegal-sized crab among the different experimental treatments, however all of the experimental (illuminated) traps harvested significantly more crab (+53% on average) than control traps (without lights). Longer soak time did not affect the catch rate of the control traps, however it significantly increased the catch rate for the illuminated traps. The proportion of legal-sized and sublegal-sized crab accounted for 73% and 27%, respectively for both control and illuminated traps. In addition, there were no significant differences in crab size distributions between pairwise comparisons. In terms of economic feasibility, we show that an investment in LED lights by a fishing enterprise will require additional variable costs, however our analysis reveals the financial break-even point can be reached after approximately two years. A profit of \$164,920 CDN per vessel was predicted during the life cycle of a typical light (e.g. 14 years), compared to traditional capture methods (without lights). This gain was proportional with crab prices and allocated quota level. These results suggest that fishing enterprises can increase their profitability by using LED lights in the snow crab fishery.

1 **Location, orientation, and economic performance of low-powered**  
2 **LED lights inside snow crab traps in eastern Canada**

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## 23 **Abstract**

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25 different locations and orientations inside baited traps targeting snow crab *Chionoecetes opilio*  
26 off the coast of Newfoundland and Labrador, Canada, as well as the economic performance  
27 associated with using lights in this fishery. Our results showed no significant differences in catch  
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30 (+53% on average) than control traps (without lights). Longer soak time did not affect the catch  
31 rate of the control traps, however it significantly increased the catch rate for the illuminated  
32 traps. The proportion of legal-sized and sublegal-sized crab accounted for 73% and 27%,  
33 respectively for both control and illuminated traps. In addition, there were no significant  
34 differences in crab size distributions between pairwise comparisons. In terms of economic  
35 feasibility, we show that an investment in LED lights by a fishing enterprise will require  
36 additional variable costs, however our analysis reveals the financial break-event point can be  
37 reached after approximately two years. A profit of \$164,920 CDN per vessel was predicted  
38 during the life cycle of a typical light (e.g. 14 years), compared to traditional capture methods  
39 (without lights). This gain was proportional with crab prices and allocated quota level. These  
40 results suggest that fishing enterprises can increase their profitability by using LED lights in the  
41 snow crab fishery.

42

## 43 **Keywords**

44 Fishing with light, snow crab harvesting, inshore fishery, economic analysis, operating cost  
45 reduction

## 46 1. Introduction

47 Snow crab *Chionoecetes opilio* is a commercially important species on the east coast of  
48 Canada, in particular the provinces of Quebec, New Brunswick, Nova Scotia, and Newfoundland  
49 and Labrador (Hébert et al., 2001; Dawe & Mullooney, 2016; DFO, 2016). This fishery has been  
50 the world's largest snow crab fishery for the last few decades, with total landings of 93,519 mt  
51 annually (Dawe & Mullooney, 2016; DFO, 2015). This fishery targets only adult male crabs  
52 with a minimum landing size of 95 mm carapace width (CW). The fishery is managed using  
53 individual quota allocations, effort controls (trap and trip limits), gear restrictions (trap type and  
54 mesh size), and time/area closures in order to achieve conservation and management objectives  
55 (DFO, 2016).

56

57 In Newfoundland and Labrador, the commercial fishery for snow crab began in the 1960s  
58 (Dawe & Mullooney, 2016). Landings were initially low, but dramatically increased from  
59 approximately 10,000 mt in 1970 to 69,000 mt in 1999 (Dawe & Mullooney, 2016; DFO, 2016).  
60 However, landings have gradually decreased from 53,500 to 47,000 mt between 2009 and 2015  
61 (DFO, 2016). In 2017, a further 22% reduction in the overall quota was experienced, with a total  
62 quota of 35,419 mt shared among 2600 license holders (DFO, 2016, 2017). This has resulted in  
63 the year over year shrinking of individual quotas allocated to fishing enterprises, and this trend is  
64 expected to continue for the foreseeable future (Wassmann et al., 2011). While market prices  
65 for snow crab are currently high and thus mitigating significant financial impact on fishing  
66 enterprises, this trend may not continue. Finding methods to improve the profitability of fishing  
67 enterprises is a worthwhile approach as it can improve business viability when quotas are low.  
68 Past approaches have included 1) methods to improve size-selectivity to minimize labour

69 associated with “picking” through the catch (Winger & Walsh, 2011), 2) the development of  
70 novel baits to reduce bait costs (Grant & Hiscock, 2009), and 3) the use of novel stimuli such as  
71 low-powered LED lights to increase the catch rates of baited traps (Nguyen et al., 2017).

72

73 Fishing with artificial lights is a well-developed method of increasing the catch rate in  
74 recreational and commercial fisheries (Yami, 1976; Stone & Dixon, 2001; Hazin et al., 2005;  
75 Breen & Lerner, 2013, Solomon & Ahmed, 2016). Using artificial light as a stimulus to attract  
76 and concentrate fish prior to harvest has a long history over thousands of years, starting soon  
77 after men discovered fire, and this has led to the development of fishing with light in many parts  
78 of the world (Yami, 1976; Sokimi & Beverly, 2010; An, 2013; Breen & Lerner, 2013; Solomon  
79 & Ahmed, 2016). While initially developed for above-water applications in pelagic fisheries, the  
80 use of artificial light has now spread to underwater applications for deep-water species such as  
81 cod, swordfish, and snow crab (Stone & Dixon, 2001; Hazin et al., 2005; Tüzen et al., 2013;  
82 Bryhn et al., 2014, Nguyen et al., 2017).

83

84 Nguyen et al. (2017) demonstrated that attaching a low-powered light emitting diode  
85 (LED) light inside a baited trap significantly increased the Catch Per Unit Effort (CPUE) of  
86 snow crab compared to similar traps without lights. However, our understanding of why  
87 underwater lights attract and concentrate marine animals confronts us with many competing  
88 hypotheses. A common understanding is that animals are simply attracted to the light (Yami,  
89 1976; Ito et al., 1998). However, for other species the mechanism could be more complicated. In  
90 some cases, fish appear to be attracted to the light to feed on prey which are themselves attracted  
91 by the light (Yami, 1976; Marchesan et al., 2005; An, 2013; Bryhn et al., 2014). It could also be

92 possible that underwater lights better enable animals to see and find structure or refuge in an  
93 otherwise dark and barren landscape. Or perhaps underwater lights help individual animals  
94 identify conspecifics already inside a baited trap, thereby encouraging entry through social  
95 facilitation (Winger et al., 2016). Or perhaps underwater lights help animals detect trap entrances  
96 when approaching traps. These questions highlight that much is unknown regarding the  
97 mechanisms determining animal behaviour in response to artificial light. In many cases, we still  
98 do not know how certain animals even perceive light, and we do not fully understand their  
99 response to light stimuli (Bryhn et al., 2014; Nguyen et al., 2017).

100

101 For trap and pot fisheries, bait plays a key role in attracting targeted animals (Dawe &  
102 Mullaney, 2016; Winger et al., 2016; Jørgensen et al., 2017). Underwater observations have  
103 shown that animals usually travel up-current to seek the chemical odour source that has spread  
104 down-current from bait (Zhou & Shirley, 1997; Winger & Walsh, 2011; Winger et al., 2016;  
105 Jørgensen et al., 2017). The shape and size of the odour plume determines the area/volume of  
106 water under influence by the trap, and thus the number of animals that are vulnerable to capture.  
107 If the velocity of the water current is low, then the area/volume of attraction will be small.  
108 Adding LED lights to baited traps offers a unique stimuli that is able to travel in all directions  
109 and is not dependent on water current (Nguyen et al., 2017). This has the potential to increase the  
110 effective swept area (i.e., area of influence) of a trap. However, due to the shape of many  
111 underwater light housings, it is difficult to illuminate a trap in a truly omni-directional fashion.  
112 This means lights tend to throw light unevenly around the trap. How this affects attraction of  
113 target and non-target species remains unknown.

114

115 For Canadian fishing enterprises, using LED lights to increase CPUE of snow crab traps  
116 permits the opportunity to catch individual quotas (IQ) with greater efficiency. This means  
117 potentially fewer days on the water and the possibility of reduced operating costs (e.g., less bait,  
118 fuel, labour), thereby improving the financial viability of thousands of small owner-operated  
119 businesses. Several studies have already demonstrated the economic benefits of using artificial  
120 light in other fisheries (e.g., Matsushita et al., 2012; Nguyen & Tran 2015; An et al., 2017;  
121 Susanto et al., 2017). These studies have shown that a key challenge in adopting artificial lights  
122 is the financial burden of the initial capital investment. Higher catch rates would theoretically  
123 balance this additional cost, with fishing enterprises eventually achieving a return on investment  
124 (ROI) and thereafter increased profit. However an economic analysis of this business opportunity  
125 is currently lacking for the snow crab fishery in Canada, making it difficult for fishing  
126 enterprises to make informed decisions.

127

128 Building on the previous research by Nguyen et al. (2017) and the research gaps  
129 mentioned above, this study investigated two additional aspects: a) the effect of light location  
130 and orientation on catch rates of target and non-target species, and b) the economic performance  
131 of a typical fishing enterprise that has elected to use LED lights as part of their regular fishing  
132 activity.

133

## 134 **2. Methods**

### 135 *2.1. Experimental design and data collection*

136 Experimental fishing was carried out utilizing the 11.89 m LOA snow crab fishing vessel,  
137 *F/V The Flat Rock Byes*, register number 154021, from May to June, 2017. The experiment was

138 conducted in the nearshore waters of Newfoundland, directly east from the town of Pouch Cove  
139 (Latitude between 47°43'30"N and 47°47'48"N, Longitude between 52°25'15"W and  
140 52°37'24"W) (see Fig.1). The average depth of fishing was approximately 190 to 200 m. Small  
141 Japanese-style conical traps which are typical for this fishery were used (see Winger & Walsh,  
142 2011 for further description). All traps, including control and experimental traps, were identical  
143 in every manner. Baiting was standardized, with each trap receiving 1362 g of whole squid hung  
144 in the entrance of the trap using a snap shackle. Traps were deployed in fleets, with each fleet  
145 containing a total of 60 traps spaced at intervals of 36.6 m. The fleets were soaked for several  
146 days and haphazardly retrieved between 4-15 days, depending on the weather.

147

148 Lindgren-Pitman LED Electralume<sup>®</sup> fishing lights (white) were used in this experiment.  
149 See Nguyen et al. (2017) for technical specifications. Like many commercially available  
150 underwater LED lights, this product does not disperse light evenly in all directions. Designed  
151 primarily for pelagic longlines targeting swordfish, they work particularly well at dispersing light  
152 horizontally and downward with very little light travelling in the upward direction. Thus, we  
153 hypothesized that location and orientation of the light in a trap could affect how it is perceived  
154 by snow crab and the resulting catchability of the trap. To test this hypothesis, we evaluated five  
155 experimental treatments:

- 156 (1) Control trap - traditional baited trap without light;
- 157 (2) High Upright - traditional baited trap with a light suspended in the upright orientation,  
158 higher off the seabed;
- 159 (3) High Upside Down - traditional baited trap with a light suspended in the upside down  
160 orientation, higher off the seabed;



161 (4) Low Upright - traditional baited trap with a light suspended in the upright orientation,  
162 close to the seabed; and

163 (5) Low Upside Down - traditional baited trap with a light suspended in the upside down  
164 orientation, close to the seabed.

165

166 Figure 2 illustrates the subtle differences in light dispersion using the different locations  
167 and orientations. In treatments where the light was in the upright orientation, the seabed is  
168 accentuated by the light emitted. By comparison, treatments where the light was in the upside  
169 down orientation tended to accentuate the plastic collar by the light emitted. Distance from the  
170 seabed to the light was 23 cm for the high location and 9 cm for the low location. All lights were  
171 hung in the entrance of the trap directly opposite the bait.

172

173 Each fleet of traps consisted of all five experimental treatments randomly placed  
174 throughout the fleet for comparative purposes. A total of 11 fleets were successfully deployed  
175 and retrieved during the study, containing a total of 216 experimental traps and 364 control traps.  
176 In some cases, serious disturbance of a trap was observed upon haul-back (e.g., light  
177 malfunction, broken meshes, or upside down) and these traps were omitted from the analysis.  
178 We also omitted the first and last three traps in each fleet as our experience indicates these “end”  
179 traps tend to “dance” with the upward pull of the vertical down-ropes, lowering their fishing  
180 performance (Bungay et al., 2015).

181

182 For each trap hauled, the number of legal-sized and sublegal-sized crabs were separated,  
183 counted and recorded as the catch per unit effort (CPUE). A random selection of crab were taken

184 for each treatment and measured to determine crab size, measured as the carapace width (CW) to  
185 the nearest mm using Vernier calipers. Animals with  $CW \leq 94$  mm were recorded as sublegal-  
186 sized, and animals with  $CW \geq 95$  mm were recorded as legal-sized. A total of 296 crabs were  
187 measured during the experiment. Non-targeted animals (e.g., female crab and other species) were  
188 also counted and measured for size. Only legal-sized male crabs were retained for commercial  
189 purposes and placed in the hold of the vessel. All other individuals were immediately returned  
190 alive over the side of the vessel into the sea.

191

## 192 2.2. Analysis

193 Non-parametric Wilcoxon Rank-Sum Test was used to compare the mean CPUE of legal  
194 and sublegal-sized crab between control and experimental treatments, including the effects of  
195 light location, light orientation, and soak time. A generalized linear model (GLM) based on the  
196 Poisson ANCOVA was used to estimate the effects of light location and orientation at different  
197 soak times on CPUE without an interaction term. The number of crab per trap (CPUE) was  
198 considered the response variable (i.e. count data without negative values), while different  
199 treatments (i.e. nominal scale) and soak times (i.e. ratio scale) were explanatory variables. The  
200 model was defined as:

$$201 \quad CPUE = e^{\mu} + \varepsilon_{\text{Poisson distribution}} \quad (1)$$

$$202 \quad \mu = \beta_0 + \beta_{Tr}Tr + \beta_{ST}ST \quad (2)$$

203 where,  $\beta_0$  is the intercept (constant);  $\beta_{Tr}$  and  $\beta_{ST}$  is the coefficients for the trap treatments and  
204 soak time, and Tr and ST is the treatment and soak time variables. However, evidence suggested  
205 that the data were overdispersed – noted by the dispersion parameter for quasipoisson family  
206 greater than 1 (3.26 for legal-sized and 3.13 for sublegal-sized crab) thus a negative binomial

207 distribution was used. Analyses were carried out using RStudio for Windows. The R code for the  
208 model was  $m = glm.nb(CPUE \sim Treatment + Soaktime, data = Data)$  based on package of  
209 “MASS”, where CPUE is the count of number of crab per trap; Treatment consists of control,  
210 high upright, high upside down, low upright and low upside down, and Soaktime contains three  
211 values of 4 days, 6 days and 15 days. All analyses were calculated at a confidence level of  $p <$   
212  $0.05$ .

213

214 Comparison of the mean CW of crab caught by different treatments was conducted using  
215 ANOVA. Post-hoc comparisons were carried out using Tukey’s SHD method. Size frequency  
216 distributions were compared using Kolmogorov-Smirnov two-sample Z test. To compare the  
217 selectivity ratio of crabs caught by control and experimental traps, we used the generalized linear  
218 mixed-effect model (GLMM) in which the fleet number was used as a random effect (see Holst  
219 and Revill 2009). The purpose of the model was to evaluate the effects of fixed factors (light  
220 location and orientation) on CW at each size class. Analyses were done using RStudio for  
221 Windows via the *glmmPQL* function based on package of “MASS”.

222

### 223 2.3. Economic feasibility

224 We analyzed the economic performance of a typical small coastal snow crab fishing  
225 enterprise based on simulating data from the *F/V Flat Rock Bays* in which we assumed two  
226 scenarios: i) the vessel harvests snow crab using the traditional method (bait only), and ii) the  
227 vessel harvests snow crab using both bait and LED light. Field data from treatments 1 (control)  
228 and 2 (high upright light) were chosen for the economic comparison because these treatments are  
229 operationally the simplest for fishermen. Total revenue or gross revenue (TR) was defined as the

230 entire year's vessel revenue using the negotiated landed price for snow crab. The fishing  
231 enterprise had a quota of 9.979 mt (Skipper of the *F/V Flat Rock Byes*, St. John's, Canada,  
232 personal communication). The landed price of crab in the year of 2017 was \$9.7/kg *CND* ( $\$1$   
233  $CND = \$0.788 USD$ ) (see BCAN 2017; FFAW 2017). Thus, TR of the *F/V Flat Rock Byes* was  
234 therefore \$96,580 *CND* in 2017. Due to the management regime and fixed price structure in this  
235 fishery, TR is relatively fixed and known at the beginning of the fishing season (assuming the  
236 fishing enterprise harvests its full quota).

237

238 Income was defined as the difference between total revenue and variable costs, which is  
239 calculated by the following equation:

$$240 \quad IC_T = TR - VC_T \quad (3)$$

$$241 \quad IC_L = TR - VC_L \quad (4)$$

242 where  $IC_T$ ,  $IC_L$  are the incomes using traditional and light fishing methods, respectively; TR is  
243 total revenue which is the same in both scenarios;  $VC_T$  and  $VC_L$  are the variable costs using  
244 traditional and light fishing methods, respectively, which is described below.

245

246 We assume that the use of lights incurs additional costs of LED lights and batteries. This  
247 increase in equipment costs must be balanced by a decrease in variable costs in order for the  
248 fishing enterprise to reach a break-even point on the investment. In order to evaluate the  
249 economic benefits of using LED lights, we start with comparing the profit of the traditional  
250 fishing method against the light fishing method. The annual profit is the difference between total  
251 revenue and total costs as represented by the following equations:

$$252 \quad P_T = TR - TC_T \quad (5)$$

$$253 \quad P_L = TR - TC_L \quad (6)$$

254 where  $P_T$  and  $P_L$  are the annual profit of the traditional and light fishing methods, respectively;  
255  $TC_T$  and  $TC_L$  are the total costs of the traditional and light fishing methods in a year,  
256 respectively, and total cost includes fixed costs and variable costs represented by the following  
257 equation:

$$258 \quad TC_T = FC_T + VC_T \quad (7)$$

$$259 \quad TC_L = FC_L + VC_L \quad (8)$$

260 where  $FC_T$  and  $FC_L$  are the fixed costs of the traditional and light fishing methods respectively,  
261 which are defined as the costs the vessel owner must pay annually including vessel maintenance,  
262 depreciation, quota application, license, loan interest, insurance, taxes, gear investment, and  
263 harbour fees. In this analysis, fixed costs were treated similarly between the traditional fishing  
264 method and light fishing method ( $FC_T = FC_L$ ).  $VC_T$  and  $VC_L$  are the variable costs of the  
265 traditional and light fishing methods, respectively.  $VC_T$  is defined as the variable cost of the  
266 vessel for each trip times the number of trips per year including fuel, bait, ice, and crew labour.  
267 An additional cost of purchasing LED lights would be compensated (paid back) by any increase  
268 in catch rate, and variable cost reduction for each year. Time until Return on Investment (ROI) is  
269 determined by the break-even point which is calculated by the difference in variable costs  
270 between the traditional and light fishing methods ( $D$ ) that is represented by the following  
271 equation:

$$272 \quad D = P_L - P_T = VC_T - VC_L \quad (9)$$

273 The break-even point occurs when the cumulative variable costs of the light fishing method  
274 minus traditional fishing method equals zero ( $D=0$ ). In other words, this is when a fishing  
275 enterprise has earned-back the investment it made in purchasing the lights and can begin

276 generating revenue on that investment. As each subsequent year passes, D represents the  
277 financial gain realized using the light fishing method, compared to the traditional method.

278

### 279 **3. Results**

#### 280 *3.1. Light placement and orientation*

281 Figure 3 illustrates the CPUE observed for the different experimental treatments for both  
282 legal and sublegal-sized snow crab. Mean CPUE for legal-sized crab ranged from 13.3 to 21.2  
283 crab/trap for the different treatments (Table 1). No significant differences in CPUE among the  
284 four light treatments were detected, however each of these treatments produced significantly  
285 higher CPUE compared to the control traps (Table 1). Mean CPUE for undersized crab retained  
286 in the control, high upright, high upside down, low upright, and low upside down trap was 4.91,  
287 6.94, 7.52, 7.45, and 7.98 respectively (Table 1). No significant differences in CPUE among the  
288 four light treatments were detected, however each of these treatments also produced significantly  
289 higher CPUE of sublegal crab compared to the control traps (Table 1).

290

291 Combining the light treatments together, the results indicate that traps equipped with  
292 LED lights harvested significantly higher CPUE of both legal and sublegal snow crab than  
293 control traps ( $W = 59672$ ,  $p\text{-value} < 0.001$  for legal-sized and  $W = 52682$ ,  $p\text{-value} < 0.001$  for  
294 sublegal-sized crab). Figure 4 illustrates the catch rate of control traps and illuminated traps for  
295 both legal and sublegal crab. Regardless of light positions (i.e. high and low), the Wilcoxon  
296 Rank-Sum test revealed that there were no significant differences in CPUE of both legal and  
297 sublegal-sized crab between high positions (i.e. high upright and high upside down combined)  
298 and low position (i.e. low upright and low upside down combined) ( $W = 6086.5$ ,  $p\text{-value} = 0.475$ )

299 for legal sized and  $W = 5434.5$ ,  $p$ -value = 0.475 for sublegal sized crab). Figure 5 shows CPUE  
300 of crab caught by high and low light placements. Similar results were observed in the light  
301 orientations (i.e. upright and upside down) using the Wilcoxon Rank-Sum test. No significant  
302 differences in CPUE were detected between upright (including high upright and low upright  
303 combined) and upside down (including high upside down and low upside down combined) traps  
304 ( $W = 6643$ ,  $p$ -value = 0.076 for legal-sized and  $W = 5700.5$ ,  $p$ -value = 0.778 for sublegal sized  
305 crab) (Figure 6).

306

307 Soak time did not affect the CPUE of the control trap for legal-sized crab (Figure 7).  
308 Pairwise comparisons showed no statistical difference between four and six days (Wilcoxon rank  
309 sum test,  $W = 8483$ ,  $p$ -value = 0.607), no statistical difference between four and 15 days  
310 (Wilcoxon rank sum test,  $W = 7318.5$ ,  $p$ -value = 0.688), and no statistical difference between six  
311 and 15 days (Wilcoxon rank sum test,  $W = 5928$ ,  $p$ -value = 0.5638) (Table 2). In contrast, longer  
312 soak times produced significantly higher CPUE in the illuminated traps for legal-sized crab  
313 (Figure 7). Illuminated traps soaked for 15 days harvested the highest catch, producing a mean  
314 CPUE of 23.2 crab/trap, followed 20.1 crab/trap when soaked six days, and finally 18.4 crab/trap  
315 when soaked four days (Table 2). For sublegal-sized crab, the mean CPUE decreased with  
316 increasing soak time (see Figure 7). The number of sublegal crab decreased from 5.9 and 9.1  
317 crab/trap when soaked 4 days, down to 2.8 and 4.8 crab/trap when soaked 15 days, for control  
318 and illuminated traps respectively. Pairwise comparisons for the different soak times are shown  
319 in Table 2.

320

321 Results from the Generalized Linear Model revealed that soak time had a contrary effect  
322 on legal and sublegal crab among the illuminated traps. For legal-sized crab, soak time had a  
323 positive coefficient, which was statistically significant (Estimate = 0.01, z-value = 2.73, and p-  
324 value = 0.006). This means that for each day soak time increases, the expected log CPUE  
325 increases by 0.01 (see Table 3). The coefficients for each of the illuminated traps (i.e. high  
326 upright, high upside down, low upright, and low upside down) are the expected difference in log  
327 CPUE between each of them and the control trap, which were also statistically significant (p-  
328 value <0.001 for all comparisons) (Table 3). The expected log CPUE for high upright, high  
329 upside down, low upright, and low upside down trap were 0.46, 0.41, 0.45, 0.37 higher than the  
330 expected log CPUE for the control trap, respectively (Table 3). For sublegal-sized crab, soak  
331 time had a negative coefficient which was statistically significant (Estimate = -0.06, z-value = -  
332 9.21, and p-value < 0.001). This means that for each day soak time increases, the expected log  
333 CPUE of sublegal crab decreases by 0.06 (Table 4). However, illuminated traps still harvested a  
334 higher CPUE of sublegal crab than control traps during longer soak times (p-value < 0.001 for all  
335 comparisons). As a result, the expected log CPUE for illuminated traps was still significantly  
336 higher than the expected log CPUE for control traps (Table 4).

337

338 Legal sized crab dominated the catch in all experimental treatments (Figure 8). Mean  
339 CW ranged from 99.01 to 100.95 mm for the different treatments (Table 5). Pairwise  
340 comparisons of crab size distribution indicated no significant differences between control traps  
341 and illuminated traps, as well as among illuminated traps using Kolmogorov-Smirnov test (p >  
342 0.05 for all pairwise comparisons), except high upright and low upside down comparison  
343 (Kolmogorov-Smirnov test, D = 0.3, p-value = 0.023). The illuminated traps had no significant



344 effect on mean CW using ANOVA (F-value = 0.834, p-value = 0.504). Mean size of crab and  
345 pairwise comparisons are shown in the Table 5. We also found no effect of light location and  
346 orientation on size-based selectivity for snow crab between control and experimental traps ( $p >$   
347 0.05 for all comparisons, see Table 6).

348

### 349 3.2. Economic feasibility

350 Variable costs for the traditional fishing method ( $VC_T$ ) are shown in Table 7. Total cost  
351 for each fishing trip is approximately \$7,350 USD with the fishing enterprise needing to conduct  
352 about 7 trips to fully harvest its allocated quota. Total  $VC_T$  is therefore approximately \$51,450  
353 USD per year. This  $VC_T$  is assumed to remain constant over a period of 14 years. Table 8 shows  
354 the additional financial investment required for the light fishing method over the same 14 year  
355 period. We assume that the numbers of LED lights required to equip the *F/V Flat Rock Bays* in  
356 Year 1 corresponds with the numbers of the traps onboard ( $n=240$  LED lights). Although the  
357 Lindgren-Pitman LED lights have a robust design, a working depth up to 850 m depth (Nguyen  
358 et al., 2017), and 10,000 hours of steady state operating time (Farnell 2017), we still observed a  
359 few lights broken and lost during our experiment. Thus, we assume a 5% replacement rate of  
360 LED lights ( $n=12$ ) in each subsequent year. Batteries also require replacement every 500  
361 working hours (Nguyen et al., 2017). Assuming the fishing enterprise requires four trips to fully  
362 harvest its allocated quota when using the light fishing method, based on the average catch  
363 observed in the high upright treatment (see Table 1), this means the batteries will need to be  
364 replaced only once during the first year (because they come with batteries when purchased), and  
365 twice in each subsequent year (2-14). Thus, the cost to equip and maintain 240 traps would be  
366 \$17,968 USD in the first year, and \$8,650 USD in each of the subsequent thirteen years. The

367 total financial investment in LED lights and batteries for 14 years is therefore \$130,423 CND  
368 (Table 8).

369

370 Cumulative variable costs for the traditional and light fishing methods over a fourteen  
371 year period are shown in Figure 9. The location of the intersection of the curves indicates that a  
372 fishing enterprise needs approximately two years to reach the break-even point ( $D=0$ ) on an  
373 investment in LED lights, and could begin to realize a savings in variable costs beginning in the  
374 third year. Total cumulative variable costs using the traditional fishing method over a fourteen  
375 year period is approximately \$720,329 CND, compared to only \$555,409 CND using the light  
376 fishing method. Fishing enterprises could therefore theoretically save approximately \$164.920  
377 CND during this time.

378

379 Cumulative income depends on input costs (i.e. fuel, bait, labour), output value (i.e. crab  
380 price), and the amount of quota allocated. We have estimated the income using both fishing  
381 methods over a fourteen year period for varying crab prices (see Figure 10). Total income using  
382 the traditional and light fishing methods at the current crab price (i.e. \$9.7 CND per kg) is  
383 \$631,791 and \$796,711 CND, respectively. The difference between these two cumulative  
384 incomes represents the financial gain that a fishing enterprise can realize when applying LED  
385 lights in their traps. Income earned is proportional with increasing crab prices for both traditional  
386 and light fishing methods, as defined by the equations:  $\text{Income} = 106.14 \times (\text{crab price}) - 228.4$   
387 for the light fishing method, and  $\text{Income} = 83.167 \times (\text{crab price}) - 171.45$  for the traditional  
388 fishing method. The results indicate that the higher crab price, the less time that is required to  
389 reach the break-even point (when  $D=0$ ), and suggest that the use of LED lights would start

390 producing the profit when the crab price is \$2.5 USD per kg. Finally, the financial gain realized  
391 using LED lights is also proportional with an enterprise's quota allocation over the fourteen year  
392 period (see Figure 11). With each ton of increased quota, the gain increases \$21.985 USD. The  
393 results suggest that the use of LED lights would be profitable ( $D > 0$ ) when the vessel is  
394 allocated greater than 2.3 mt of quota based on the relationship shown in Figure 11.

395

#### 396 **4. Discussion**

397 The results from this experiment demonstrated no significant differences in CPUE among  
398 the experimental treatments using different locations and orientations of lights. These results  
399 suggest that 'how' the trap is illuminated (see Figure 2) is immaterial to snow crab. We  
400 speculate then, that whatever the light illuminates (e.g., the trap, the seafloor, or even  
401 conspecifics), is less important than the light itself. These findings lend support for the  
402 hypothesis that snow crab simply find white LED light to be a novel stimulus in a dark and  
403 barren landscape. In other words, simply the presence of the light, and not what the light  
404 illuminates, appears to be important.

405

406 Compared to control traps (without light) in this study, the addition of LED lights inside  
407 the traps produced a significant increase in CPUE. The catch rate of legal-sized crab increased on  
408 average 53% (60% for high upright treatment, 52% for high upside down treatment, 57% for low  
409 upright treatment, and 44% for low upside down treatment) in traps equipped with white LED  
410 lights. These findings are consistent with previous studies using artificial light in stationary  
411 fishing gears. For example, the CPUE of large scale fish-traps, cod traps, and snow crab traps  
412 were shown to increase up to 200%, 80%, and 77%, respectively with the addition of underwater

413 lights inside the fishing gear (Masuda et al., 2013; Bryhn et al., 2014; Nguyen et al., 2017).  
414 However performance is known to vary across different fishing gears and species. For example,  
415 lightsticks played a primary role in attracting target species (i.e., swordfish, tuna) to pelagic  
416 longlines, but were also the main cause of increasing bycatch (e.g., sea turtles) (Witzell, 1999;  
417 Bartram & Kaneko, 2004; Lohmann et al., 2006; Wang et al., 2007; Gless et al., 2008). Yet the  
418 use of LED lights were found to help these same species of turtles easily avoid gillnets and set-  
419 nets (Wang et al., 2010; Darquea et al., 2016; Ortiz et al., 2016, Virgili et al., 2018).

420

421         However, our results showed that traps equipped with LED lights also harvested a higher  
422 CPUE of sublegal-sized crab compared to control traps, yielding on average 53% higher CPUE  
423 of sublegal crab than control traps (41% for upright treatment, 53% upside down treatment, 52%  
424 for low upright treatment, and 62% for low upside down treatment). This suggests that white  
425 LED lights increase the vulnerability of both legal and sublegal size crab to capture. While this  
426 suggests a potential conservation issue associated with the unnecessary handling of pre-recruit  
427 crab (Grant, 2003), this impact must be considered in the context that a fishing enterprise is  
428 concurrently catching its allocated quota of legal size snow crab faster, thus reducing the overall  
429 number of trips and trap hauls over the fishing season.

430

431         Our results revealed several positive benefits of longer soak times when using LED lights  
432 in crab traps. Increasing the soak time from four to six days, and from four to fifteen days,  
433 increased the catch of legal crab by 9.2% and 26% on average, respectively. These findings are  
434 consistent with Nguyen et al. (2017) who reported that snow crab traps with lights performed  
435 better as soak time increased. The authors speculated that bait plays a pivotal role in the first few

436 days of soaking, but as the odor depletes, illuminated traps begin to perform better as they  
437 continue to attract crab irrespective of bait. The findings from this study support this hypothesis.  
438 We also found that increasing soak time significantly reduced the capture of sublegal crab. While  
439 increased soak times are known to generally promote sorting and improve trap selectivity  
440 (Winger & Walsh, 2011), the effect appears to be enhanced when traps are equipped with lights.  
441 Functional explanations for this finding are unclear, but it may be related to small crab finding  
442 and escaping through the exterior walls of the traps with greater efficiency due to enhanced  
443 visual capability (i.e., small crab are able to see and feel their way through the meshes).

444

445         Assuming an average 60% increase in CPUE and an average CND \$11,780 decrease in  
446 annual variable costs when using LED lights is representative for commercial fishing enterprises  
447 in the province of Newfoundland and Labrador, the wide spread use of LED lights is predicted to  
448 substantially increase the profitability of the fishery. For example, we estimated that the gain of  
449 using LED lights per one ton of quota per year was approximately CND \$1,180. If this result is  
450 representative for the entire snow crab fishery (35,419 tonnes of quota allocated in the year of  
451 2017), the financial gain to the snow crab fishery would be CND \$41,794,420 annually.

452

453         Our economic analysis shows that an investment of LED lights produces high variable  
454 costs in the short term, but that fishing enterprises require only a short period of approximately  
455 two years to recover the investment, at which point they begin earning profit due to increased  
456 catch rates and reduced operating time (i.e., trips). Our review of the scientific literature in which  
457 the economic benefits of making adjustments to fishing gears resulted in surprisingly few  
458 examples (see O'Neill et al., 2014; SEAFISH, 2017). By comparison, several studies have

459 investigated the benefits of above-water use of LED lights in different fishing applications. An et  
460 al. (2017) showed that replacing traditional metal halide lights with LED lights on vessels  
461 targeting hairtail (*Trichiurus lepturus*) around the Korean Peninsula, increased their initial  
462 investment cost, but fishing enterprises would achieve a “break-even” point relatively quickly  
463 depending on the fuel price and number of fishing trips per year. Similar economic benefits have  
464 been documented for squid jigging fisheries in Japan (e.g., Matsushita et al., 2012), purse seine  
465 fisheries in Vietnam (e.g., Nguyen & Tran, 2015), and lift-net fisheries in Indonesia (e.g.,  
466 Susanto et al., 2017).

467

468         Although there is currently no scientific literature demonstrating negative effects of  
469 underwater light on habitat and marine ecosystems, evidence has revealed that the nocturnal  
470 activities of marine animals (i.e. sea birds) have been affected by surface artificial lights such as  
471 oil and gas platforms, lighthouses, and costal lighting (Montevecchi, 2006). With approximately  
472 1.2 million snow crab traps deployed in the province of Newfoundland and Labrador, Canada  
473 (DFO, 2009), it is conceivable that a significant area in the seafloor would be “illuminated” in  
474 the event LED lights were to be widely applied. We recommend future research investigate  
475 whether the wide-spread use low-powered underwater lights (such as those used in this study)  
476 could disturb or harm animal behaviour and ecosystem function.

477

## 478 **5. Conclusions**

479         This study demonstrated that installing low-powered LED lights in snow crab traps  
480 produced an average increase in CPUE of 53% and that the location and orientation of the light  
481 does not appear to be important. We also showed that fishing enterprises can improve their near-

482 term financial profitability if they were to install lights in all of their traps. For a typical inshore  
483 vessel, we estimated the initial increase in variable costs would reach a break-even point within  
484 approximately two years due to a noticeable reduction in operating costs. Changes in the landed  
485 and price for crab and total quota allocation have direct effects on the economic performance of  
486 this fishery.

487

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495

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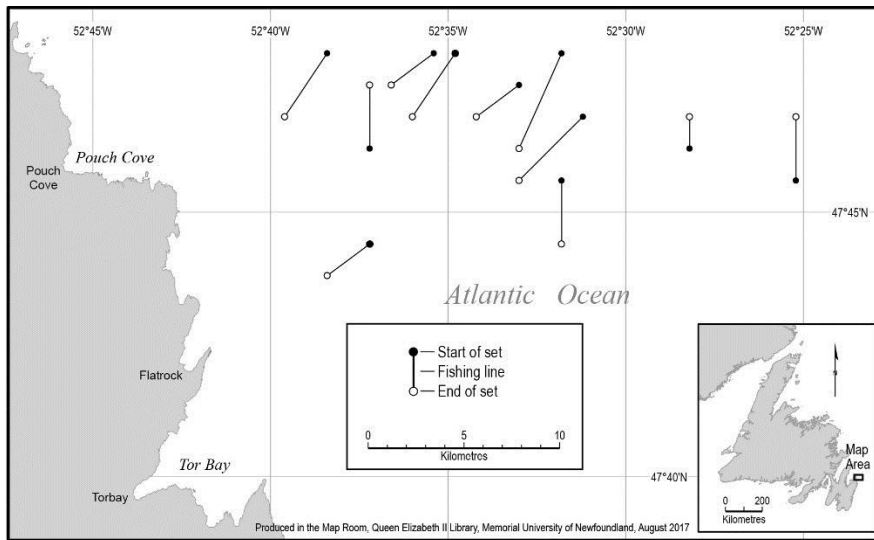
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- 635
- 636

**Figure 1** (on next page)

Location of the study area, along the northeast coast of the island of Newfoundland.

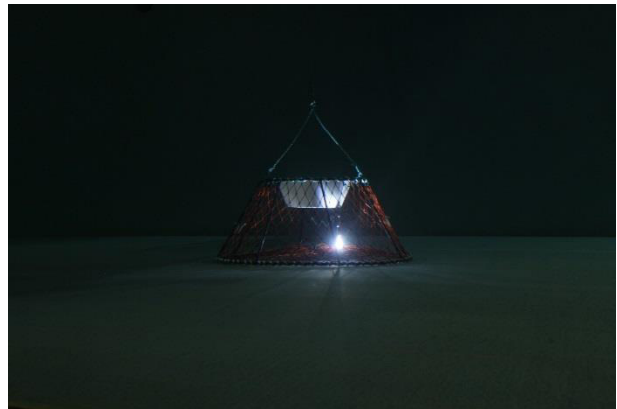
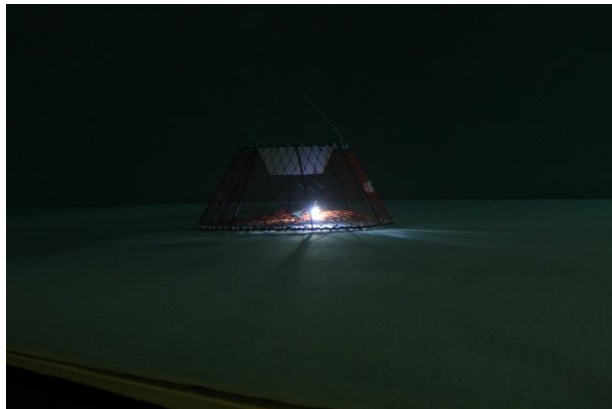
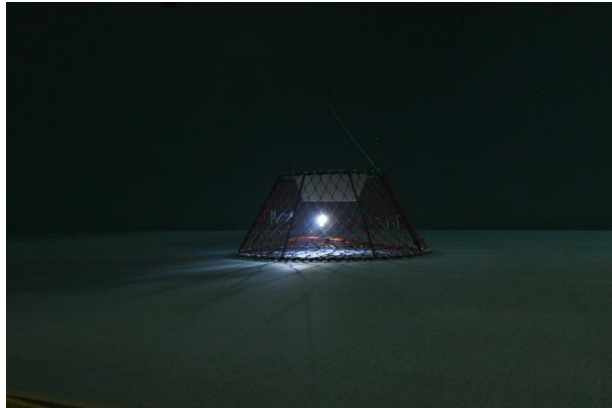


**Figure 2** (on next page)

Four light treatments photographed in an underwater tank.

Top left panel is High Upright treatment; Top right panel is High Upside Down treatment; Bottom left panel is Low Upright treatment; Bottom right panel is Low Upside Down treatment.

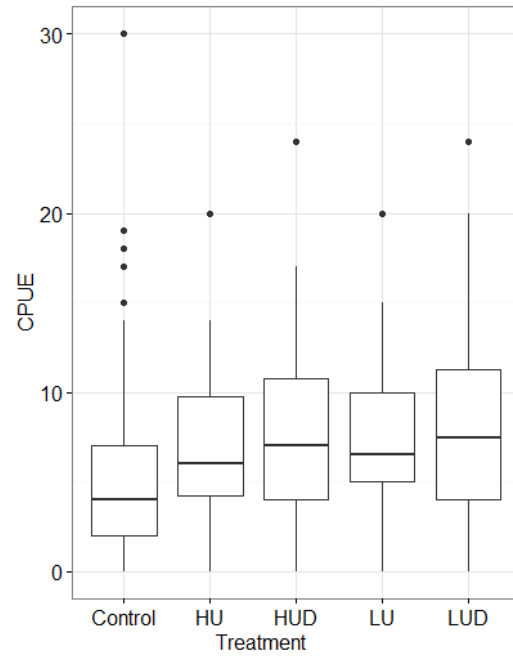
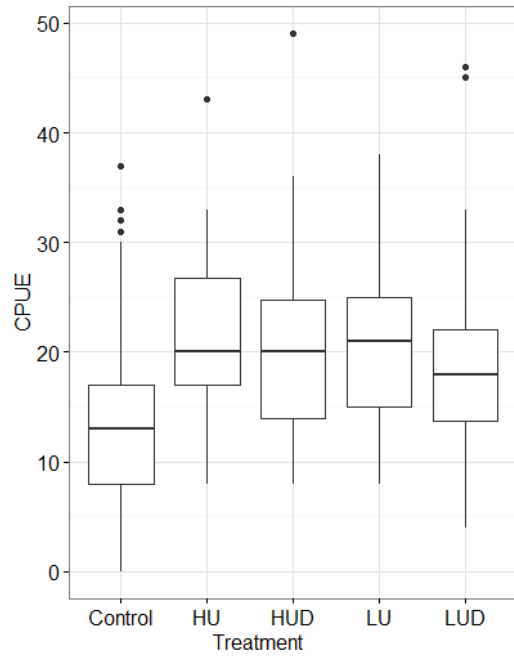




**Figure 3** (on next page)

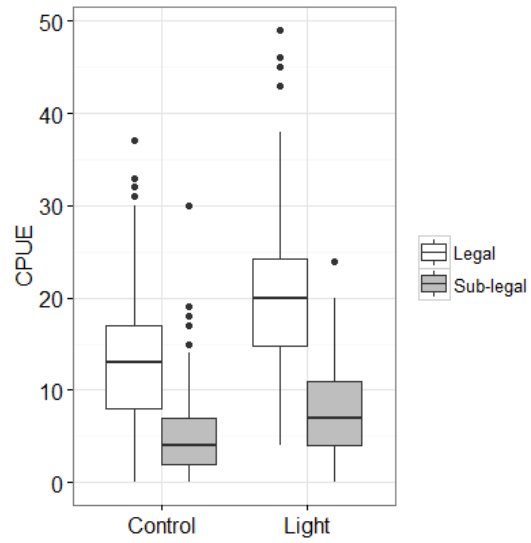
Boxplots of CPUE of snow crab captured by different experimental treatments.

Left panel: legal-sized crab. Right panel: sublegal-sized crab. HU is high upright. HUD is high upside down. LU is low upright, and LUD is low upside down.



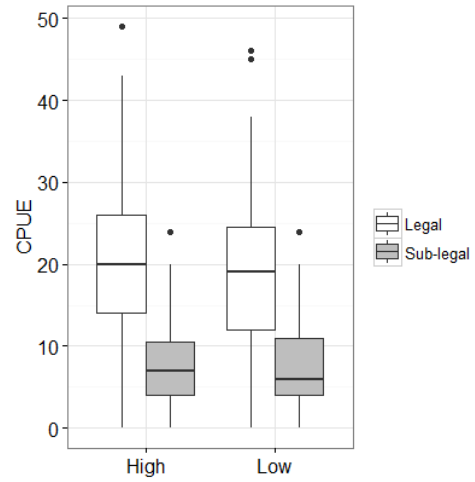
**Figure 4**(on next page)

Boxplots of CPUE of crab classified by legal and sublegal size for the control treatment and light treatments (combined).



**Figure 5** (on next page)

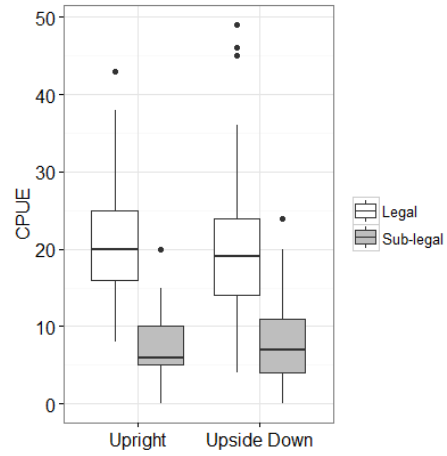
Boxplots of CPUE of crab classified by legal and sublegal size for the different light locations (high combined and low combined).



**Figure 6** (on next page)

Boxplots of CPUE of crab classified by legal and sublegal size for the different light orientations (upright combined and upside down combined).

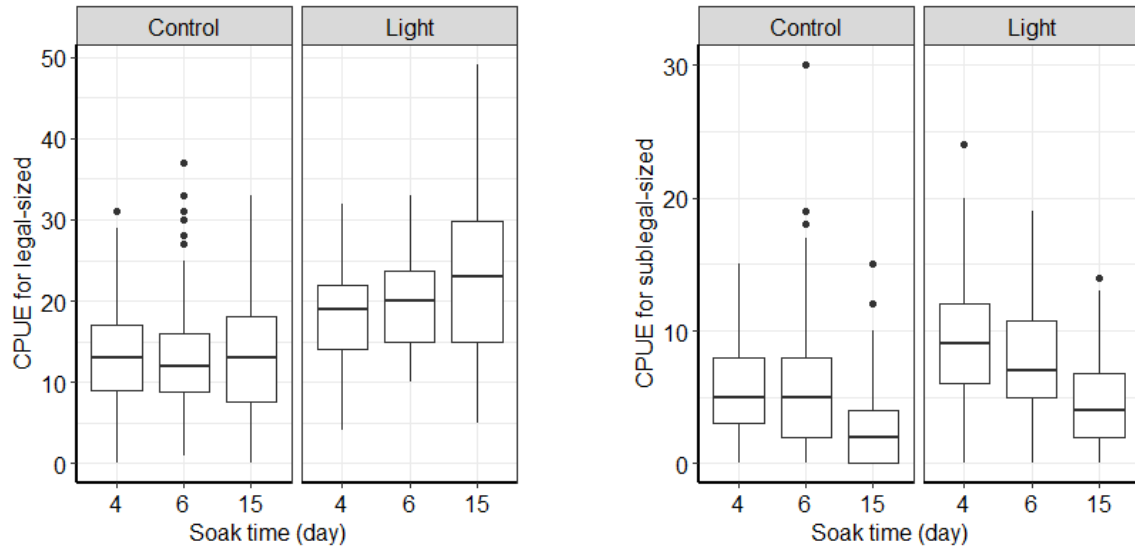




**Figure 7** (on next page)

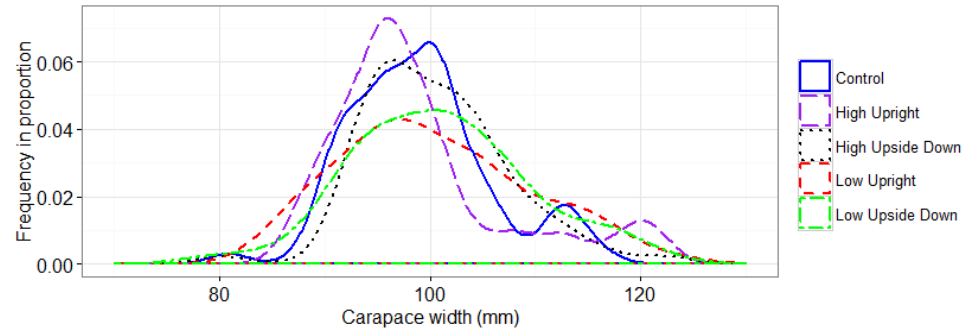
Boxplots of CPUE of snow crab classified by different soak time.

The left panel represents legal-sized crab and the right panel represents sublegal-sized crab caught. Figures denoted as Light include all 4 light treatments combined.



**Figure 8** (on next page)

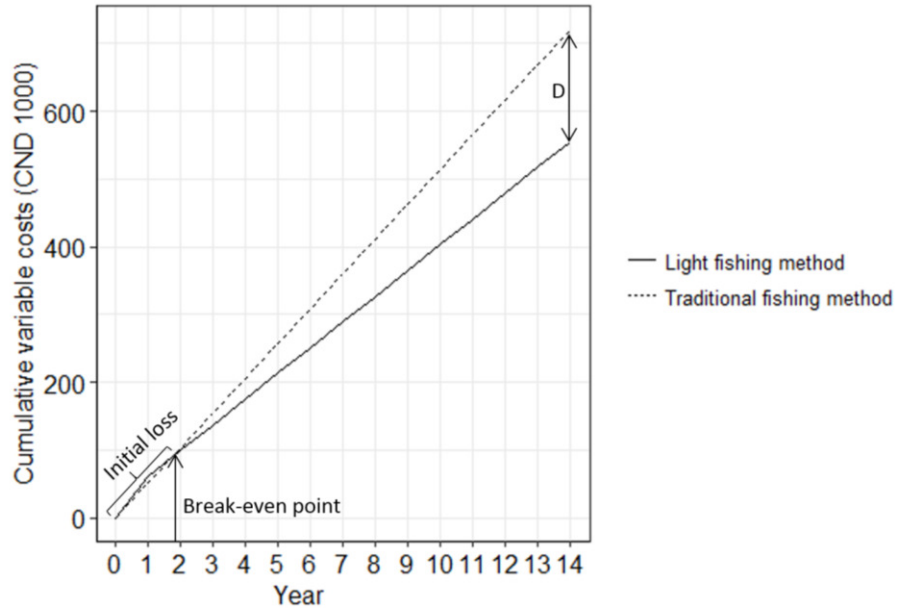
Length distribution of snow crab recorded in the different experimental treatments.



**Figure 9**(on next page)

Cumulative variable costs for the traditional and light fishing methods.

Fourteen year period is estimated based on steady state operating time of the LED light with 10,000 hours. The intersection of the curves designates the break-even point (D) that corresponds with the time until Return on Investment (ROI). The zone to the right of the break-even point and between the fishing methods indicates the financial gain realized when using LED lights, meanwhile the zone in the left side of break-even point indicates the initial loss when investing LED lights. Note: the cumulative variable costs of light fishing method is not a straight line in the first period because the investment of LED lights in the first year is usually higher than the years after. D is calculated by equation (9) for the fourteen year period.

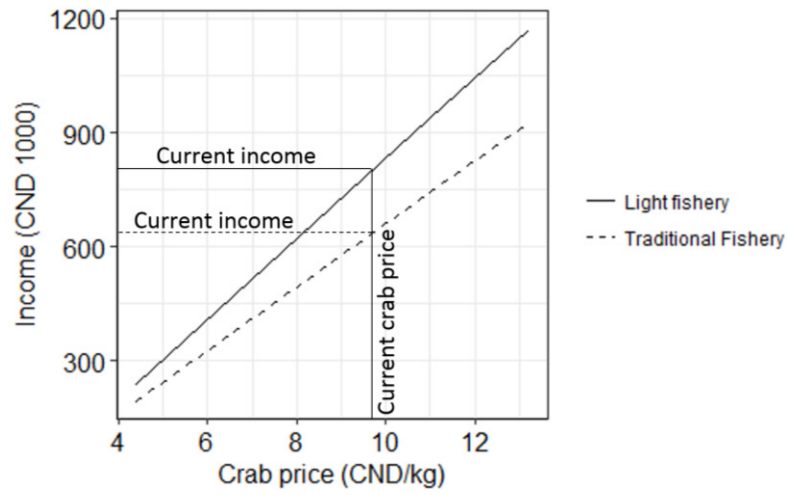


**Figure 10**(on next page)

Cumulative income using the traditional and light fishing methods for different crab prices.

Cumulative income was obtained by equation (3) and (4) over a fourteen year period.

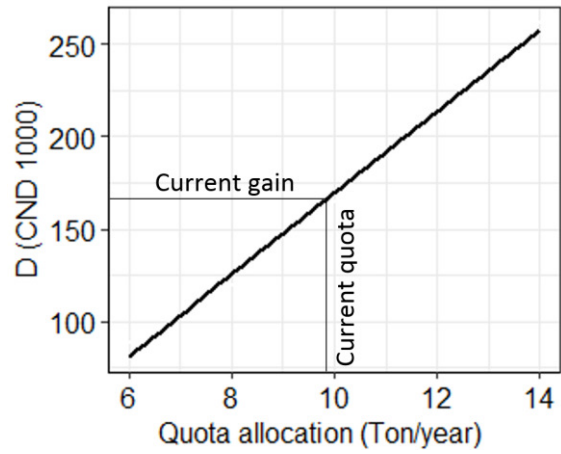




**Figure 11**(on next page)

Financial gain (\$ CND) using LED lights under different quota allocations over a fourteen year period, compared to the traditional fishing method.

D is obtained by equation (9) at different quota levels. This relationship is expressed by the equation  $D = 21.985Q - 50.562$  (Q is quota allocated, measured by metric tonnes).



**Table 1** (on next page)

Mean CPUE of legal and sublegal size crab captured by the different experimental treatments and their comparisons using Non-parametric Wilcoxon Rank-Sum Test.

As mean  $\pm$  standard error. HU is High Upright; HUD is High Upside Down; LU is Low Upright; and LUD is Low Upside Down. (NS) indicates no significant difference. (S) indicates significant difference detected.

Treatment	Mean CPUE legal size	Mean CPUE sublegal size
Control	13.29 ± 0.37	4.91 ± 0.23
HU	21.22 ± 1.01	6.94 ± 0.57
HUD	20.17 ± 1.18	7.52 ± 0.78
LU	20.80 ± 0.85	7.45 ± 0.54
LUD	19.10 ± 1.09	7.98 ± 0.71
Treatment comparison		
Control vs. HU	S	S
Control vs. HUD	S	S
Control vs. LU	S	S
Control vs. LUD	S	S
HU vs. HUD	NS	NS
HU vs. LU	NS	NS
HU vs. LUD	NS	NS
HUD vs. LU	NS	NS
HUD vs. LUD	NS	NS
LU vs. LUD	NS	NS

**Table 2** (on next page)

Mean CPUE of legal and sublegal size crab captured by the different soak times and their comparisons using Non-parametric Wilcoxon Rank-Sum Test.

As mean  $\pm$  standard error. (NS) indicates no significant difference. (S) indicates significant difference detected.

Soak time	Mean CPUE legal-sized crab		Mean CPUE sublegal-sized crab	
	Control	Light pot	Control	Light pot
4 days	13.0 ± 0.53	18.4 ± 0.62	5.9 ± 0.34	9.1 ± 0.52
6 days	13.1 ± 0.60	20.1 ± 0.74	5.7 ± 0.45	7.9 ± 0.54
15 days	13.9 ± 0.81	23.2 ± 1.28	2.8 ± 0.3	4.8 ± 0.46
Soak time comparison				
4 days vs. 6 days	NS	NS	NS	NS
4 days vs. 15 days	NS	S	S	S
6 days vs. 15 days	NS	NS	S	S

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**Table 3** (on next page)

Parameter estimates and fit statistics of the Poisson model, with negative binomial distribution of catches of legal-sized crab.

HU is High Upright; HUD is High Upside Down; LU is Low Upright; and LUD is Low Upside Down.



Predictor	Estimate	SE	z value	P
Intercept	2.50	0.04	59.03	< 0.001
Soak time	0.01	0.00	2.73	0.006
HU	0.46	0.07	6.62	< 0.001
HUD	0.41	0.07	5.66	< 0.001
LU	0.45	0.06	6.89	< 0.001
LUD	0.37	0.07	5.61	< 0.001

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**Table 4**(on next page)

Parameter estimates and fit statistics of the Poisson model with negative binomial distribution of catches of sublegal-sized crab.

HU is High Upright; HUD is High Upside Down; LU is Low Upright; and LUD is Low Upside Down.

Predictor	Estimate	SE	z value	P
Intercept	2.06	0.07	31.41	< 0.001
Soak time	-0.06	0.01	-9.21	< 0.001
HU	0.36	0.11	3.23	< 0.001
HUD	0.43	0.11	3.75	< 0.001
LU	0.42	0.10	4.11	< 0.001
LUD	0.47	0.10	4.65	< 0.001

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**Table 5** (on next page)

Mean CW recorded for the different treatments and their pairwise post hoc comparison using Tukey's HSD.

CW is carapace width. SE is standard error. CI is confidence interval. HU is High Upright; HUD is High Upside Down; LU is Low Upright; and LUD is Low Upside Down. (NS) indicates no significant difference. (S) indicates significant difference detected.

Treatment	Number of crab measured	Mean CW	SE
Control	70	99.01	0.81
HU	48	98.83	1.23
HUD	68	100.5	0.82
LU	59	100.38	1.16
LUD	51	100.95	1.17
Treatment comparison	t-value	95% CI	p-value
Control vs. HU	-0.19	-4.21 to 3.84	0.999
Control vs. HUD	1.49	-2.17 to 5.14	0.798
Control vs. LU	1.37	-2.43 to 5.17	0.859
Control vs. LUD	1.93	-2.02 to 5.89	0.665
HU vs. HUD	1.68	-2.37 to 5.72	0.787
HU vs. LU	1.56	-2.62 to 5.73	0.844
HU vs. LUD	2.12	-2.20 to 6.44	0.662
HUD vs. LU	-0.12	-3.94 to 3.70	0.999
HUD vs. LUD	0.45	-3.53 to 4.42	0.998
LU vs. LUD	0.56	-3.54 to 4.67	0.996

**Table 6** (on next page)

GLMM parameters of crab length class comparison.

HU is High Upright; HUD is High Upside Down; LU is Low Upright; and LUD is Low Upside Down.

Fixed effects	Estimate	Standard error	t-value	p
Intercept	4.60	0.01	486.55	0.000
HU	-0.01	0.01	-0.13	0.898
HUD	0.01	0.01	1.12	0.265
LU	0.01	0.01	0.99	0.322
LUD	0.02	0.01	1.34	0.180

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**Table 7** (on next page)

Variable costs for each trip using the traditional fishing method.

Average catch of *F.V Flat Rock Byes* was estimated to be 1.467 mt per trip based on the average observed catch of the control treatment (see Table 1). Approximately 7 trips were needed to fully harvest the vessel's allocated quota of 9.979 mt in the year of 2017. Diesel price was calculated from NRCAN (2017).



Item	Unit	Quantity	Price (CND)	Total Cost (CND)
Bait	kg	326	\$2	\$652
Fuel	l	500	\$1.195	\$598
Labour	% of revenue	40	\$1,400	\$5,600
Ice	Bag	10	\$50	500
Sum				\$7,350

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**Table 8** (on next page)

LED light investment in 14 years.

Price of LED light and batteries were received from LINPIT (2017)

Item	Quantity	Price (CND)	Cost (CND)
Year 1			
Initial LED Lights	240	\$58	\$13,993
Batteries (couple)	240	\$17	\$3,975
Total			\$17,968
Year 2			
Replacement Lights	12	\$58	\$700
Batteries (couple)	480	\$17	\$7,951
Total			\$8,650
Year 3 to year 14 is similar to year 2 (\$8,650 CND for each subsequent year)			
Total LED light costs of 14 years			\$130,423

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