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**"Consideration of uncertainties in environmental science
and management with examples from Pacific salmon"**

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13

14 **Abstract**

15 An informal review of the history of new quantitative methods in environmental science,
16 including environmental risk assessment, shows about a 10- to 20-year lag in wide acceptance of
17 such methods by management agencies. To reduce that lag time as innovative methods continue
18 to emerge, environmental scientists will need to work much more intensively with
19 communications specialists on better ways to explain risk analyses and decision-making
20 strategies to non-technical decision makers and the public. Four key uncertainties make such
21 communication difficult: (1) natural variability in both physical and biological processes, (2)
22 imperfect data arising from observation error (i.e., measurement error), (3) incomplete
23 understanding of an environmental system's structure and dynamics, and (4) outcome uncertainty
24 (deviations between realized outcomes and management targets). These uncertainties create risks
25 -- risks to natural populations as well as to people who use them. Examples of these four sources
26 of uncertainty are presented here for Pacific salmon (*Oncorhynchus* spp.). One promising
27 framework for explicitly taking such uncertainties into account was initially developed in the
28 early 1990s by scientific advisors to the International Whaling Commission. They built
29 stochastic models, which essentially were comprehensive formal decision analyses, to derive
30 management procedures (i.e., sampling designs for collecting data, methods to analyze those
31 data, and state-dependent harvest-control rules for use by managers) that were robust to all the
32 uncertainties considered. This method of "Management Strategy Evaluation" or "Management
33 Procedure Evaluation" is now considered the "gold standard" for conducting risk assessments
34 and making risk-management decisions in marine fisheries.

35

36

37 **1. Introduction -- some historical perspective**

38 One purpose of the Daniel Goodman Memorial Symposium was to pass on to the next
39 generation of scientists some lessons that quantitative environmental scientists like Dr. Goodman
40 have learned from working in various environmental fields. This paper synthesizes some of
41 those ideas, beginning with historical information about environmental science, admittedly based
42 on my own limited experience in quantitative fisheries ecology and management.

43 Two key words describe Dan Goodman's work in environmental science, "quantitative"
44 and "applied". Most young environmental scientists might think that the standard set of skills
45 required for environmental researchers has always included quantitative expertise such as
46 computer programming, simulation modelling, Bayesian statistics, hierarchical modelling, and
47 geographic information systems. They might also think that research on real-world applied
48 problems has always been widely accepted as legitimate research by those who work on non-
49 applied "pure" or "fundamental" research topics. On both points, these young scientists would
50 be wrong. Quantitative methods applied to real-world problems are indeed key elements of
51 today's leading-edge environmental research (Clark and Gelfand, 2006), but this has not always
52 been the case.

53

54 **1.1 Quantitative methods**

55 How quantitative ecology developed, and its slow progress, have implications for the future
56 role of the much broader field of environmental science and risk analysis in societal decision
57 making. In particular, as explained below, there is a critical need to become more creative about
58 how we quantitative scientists communicate our esoteric and complex analyses and results to
59 decision makers and increasingly to the public who generally have little quantitative background.

60 Many of these potential users of our analyses may even hold a deep suspicion of quantitative
61 models. Today's young generation of environmental scientists and risk assessors should therefore
62 not expect that their new methods will be readily accepted and used in management of the
63 environment. Instead, consistent demonstration of new insights from use of those methods will
64 be required.

65 Quantitative methods in ecology have not always been available, let alone common.
66 Ecological modelling, or quantitative ecology, emerged in the late 1960s and early 1970s led by
67 a small group of people such as George van Dyne, Ken Watt, Buzz Holling, Carl Walters, Robert
68 MacArthur, Robert May, and Michael Hassell, to name just a few. The 1970s saw substantial
69 research initiatives, such as the International Biological Program, for building computer
70 simulation models of dynamics of populations and ecosystems. However, many of those models
71 proved less valuable as representations of real systems that could be used for management
72 decisions and more valuable as theoretical bases for generating hypotheses and setting research
73 priorities for the future (Holling et al., 1978). As well, from the late 1960s until the early 1990s,
74 debates frequently occurred between field ecologists and ecological modellers (and to a lesser
75 extent, they still occur today). Among other things, field ecologists criticized modellers for
76 ignoring important details about how populations and ecosystems functioned. In turn, modellers
77 criticized field ecologists for not asking relevant questions with their experiments and not
78 estimating quantities that would be useful as inputs to models. It wasn't until about the mid-
79 1990s that simulation models in fisheries science and management were finally accepted widely
80 as legitimate, scientifically challenging research methods that also provided useful input to
81 management decisions.

82

83 1.2 Lag times

84 Scientists who work on today's real-world problems often get frustrated by how slowly
85 their research methods and results become accepted by government or other decision makers and
86 by the well-informed public and non-governmental organizations. They forget that long time
87 lags are very common for accepting new ideas and methods, even among scientists. Three
88 examples from environmental modelling illustrate this point. First, in the description above about
89 the scientific debates between field ecologists and modellers, it took about 20 to 25 years for
90 ecological simulation modelling to become widely recognized as a legitimate and useful method
91 of analysis outside the small circle of quantitative ecologists. Second, ecological (i.e.,
92 environmental) risk assessment methods, which emerged in the late 1980s and early 1990s from
93 modifications to the already accepted human-health risk assessment methods (National Research
94 Council (NRC) of the United States, 1983) have also taken decades to evolve to an acceptable
95 level of sophistication (Landis, 2012), but they are still not widely understood, especially by the
96 public.

97 Third, in the 1990s, scientific advisors to the International Whaling Commission developed
98 stochastic simulation models to derive management procedures that explicitly considered several
99 key sources of uncertainty (de la Mare, 1996; Kirkwood, 1997). Here "management procedures"
100 refers specifically to the combination of (1) sampling designs for data collection, (2) methods to
101 analyze the data, and (3) state-dependent harvest control rules for managers. Such models were
102 in effect risk assessment methods and formal decision analyses. They have been labeled
103 "Management Strategy Evaluations" (MSEs) (Sainsbury, Punt & Smith, 2000), "Management
104 Procedure Evaluations" (MPE) (Butterworth and Punt, 1999), or closed-loop simulations
105 (Walters, 1986). It took about 10 to 15 years before numerous well-developed cases of

106 MSE/MPE were implemented by management agencies. Today, those cases include
107 management of pelagic and groundfish species, mostly in North America, Europe, South Africa,
108 and Australia (Andre Punt, University of Washington, Seattle, personal communication).
109 Furthermore, MSEs are now considered the "gold standard" to which most people aspire for fish
110 stock assessment and management decision making in data-rich marine fisheries. Recent MSEs
111 aim to include all stakeholders in shaping management objectives and evaluating management
112 options (Cox and Kronlund, 2008).

113 Such long time lags for acceptance of innovations also exist in the wider fields of
114 quantitative risk assessment (estimating the magnitude of risk) and risk management (making
115 decisions in the presence of risks). Those methods were first developed in World War II by the
116 military and later elaborated in risk assessments of nuclear power plants in which the
117 probabilities of disasters were very low and difficult to model (Apostolakis, 2004). In the U.S.
118 nuclear power industry, about a 25-year lag occurred between initial development of its specific
119 quantitative risk assessment methods and safety managers accepting the benefits of such analyses
120 and proactively using them (Apostolakis, 2004).

121 Another well-known instance of lag in acceptance is the formally defined Precautionary
122 Approach, a management response to the presence of large uncertainties. A detailed, 52-page set
123 of guidelines for implementing that approach for capture fisheries and species introductions was
124 first written in 1995 (FAO, 1995) at what one scientist called "... one of the most important
125 fisheries meetings of the 20th century" (Punt, 2006). However, several key concepts of the
126 Precautionary Approach were originally articulated in the 1982 international Convention on the
127 Conservation of Antarctic Marine Living Resources (CCAMLR, 1982). Thus, there was a lag of
128 13 years between these two key documents. Subsequently, the Precautionary Approach to

129 environmental management spread unusually rapidly in the fisheries realm and has become a
130 cornerstone of much of aquatic management (Garcia, 2000; Punt, 2006). The general concepts
131 of the Precautionary Approach have also been applied in many other management contexts.

132 A key lesson is that substantially new ideas and methods of analysis will probably continue
133 to take a decade or more to become acceptable, especially to environmental decision makers. As
134 elaborated upon later, better communication of technical details may shorten these lag times, but
135 this will take a concerted effort. Methods of analysis that offer only small, incremental
136 improvements over current methods will probably have greater acceptability in the short term,
137 but may not offer as novel insights into solving problems as substantially new methods.

138

139 **1.3 Model complexity**

140 As computing power increased over the last few decades, many fisheries scientists tended
141 to build ever more complex models. However, it may be more appropriate to not go beyond the
142 data and instead follow the adage of making models "as simple as possible, but no simpler than
143 necessary" (Morgan and Henrion, 1990). It has also been shown that more complex models do
144 not necessarily lead to better predictive power than simpler ones (Fulton, Smith & Johnson,
145 2003). In this context, scientists must repeatedly ask, "Will a more complex model improve the
146 outcomes of management decisions?" There is no simple, general response. The question needs
147 to be answered on a case-by-case basis depending in part on the available data and
148 understanding. As well, a Management Strategy Evaluation (MSE) is needed to evaluate
149 management options *using a set of alternative but plausible system models* (not just "the best"
150 single model or the one "new and improved" model) to represent uncertainties in our
151 understanding of the system's underlying dynamic processes. Other types of uncertainty, such as

152 those that cause deviations between management targets and actual outcomes, could mask or
153 swamp any improvement garnered from a better system model, as was found, for example, in a
154 MSE that included alternative models for sockeye salmon (*Oncorhynchus nerka*) populations
155 (Dorner, Peterman & Su, 2009).

156 **2. Uncertainties in the research and management of Pacific salmon**

157 By the early 1990s, the importance of taking uncertainties into account became well
158 accepted in the field of fisheries science and management. There, the existence of lengthy data
159 sets and an already strong tradition of quantitative methods (Smith, 2012) helped stimulate
160 development of advanced statistical estimation and stochastic (as opposed to merely
161 deterministic) simulation models. Such stochastic models allowed for sophisticated management
162 objectives, such as wanting to achieve "A probability of at least X of achieving outcome Y by
163 time Z" or "A probability less than P of some adverse state occurring in the next T years" (Peters
164 and Marmorek, 2001). The combination of advanced statistical analysis, decision analysis, and
165 stochastic simulation became important tools in the emerging field of environmental risk
166 assessment and risk management (Walters, 1986; Peterman, 2004; Burgman, 2005). Dan
167 Goodman helped to both develop and apply these methods related to uncertainties and risks in
168 real-world management contexts for many species.

169 Some examples of past research on Pacific salmon (*Oncorhynchus* spp.) explicitly deal
170 with uncertainties, which are important because they create risks -- risks to salmon populations
171 and to people who use them for sustenance or recreation. These salmon examples are likely
172 parallel to many situations in other areas of environmental management, risk assessment, and
173 risk management.

174 The most advanced models of Pacific salmon and other fish species explicitly take into
175 account four key sources of uncertainties (Peterman, 2004):

176

- 177 1. Natural variability in both physical and biological processes
- 178 2. Observation error (imperfect data arising from measurement error)
- 179 3. Structural uncertainty owing to incomplete understanding of the ecosystem's structure
- 180 4. Outcome uncertainty (deviations from management targets).

181

182 The interaction among these sources of uncertainty and the management process is
183 schematically summarized in Fig. 1.

184

185 **2.1 Natural variability**

186 Natural variability occurs in both physical and biological processes at various spatial and
187 temporal scales. For instance, in Pacific salmon, survival rates and overall productivity (adults
188 produced per parent spawner) vary considerably from year to year as well as across locations.
189 This high-frequency short-term process variability occurs on top of long-term time trends and
190 non-monotonic patterns that fisheries scientists and oceanographers refer to as low-frequency
191 changes, decadal-scale variability, regime shifts, or autocorrelated series. In the most general
192 sense, these long-term trends, which may be caused by climatic change or other mechanisms, are
193 examples of non-stationarity, as defined by a change over time in mean and/or variance of some
194 variable.

195 Short-term process variation can be dealt with more easily than non-stationarity. A
196 variance term in a statistical model fit to data estimates the former, and in simulation models,

197 that variance produces probability distributions of outcome indicators. In contrast, non-
198 stationarity creates several problems. First, it makes it difficult to find relationships among
199 variables because those relationships may shift over long periods, not just year to year (Walters
200 1987). Instead, in such cases, part of the observed variance will be due to a change over time in
201 the underlying relationship. For instance, past observed correlations between sea-surface
202 temperature (SST) and salmon productivity may not hold in the future if the indirect index of
203 ocean productivity, SST, becomes less correlated with actual ocean productivity due to long-term
204 changes in current patterns and upwelling driven by climate change (Mueter, Peterman & Pyper,
205 2002a). Second, non-stationarity creates a dilemma over how to treat long time series of data
206 (e.g., 25-30 years). More data will usually reduce the variance in parameter estimates, but older
207 data may not be relevant to recent years, let alone making future forecasts (Walters, 1986).

208 State-space models, which estimate one or more time-varying parameters, are now being
209 used in several environmental fields as a way to deal with non-stationarity (Clark and Bjornstad,
210 2004). As demonstrated via a simulation analysis for Pacific salmon, a Kalman filter with a
211 random walk error term (an example of a state-space model) can track temporally autocorrelated
212 changes in productivity and even regime shifts (i.e., step-functions) more effectively than
213 traditional methods for updating parameter estimates annually (Peterman, Pyper & Grout, 2000).

214

215 **2.2 Imperfect data**

216 The second major source of uncertainty relevant to Pacific salmon is observation error (i.e.,
217 measurement error). Observed data are imperfect reflections of the real situation, leading to
218 imprecise and/or biased estimates of state variables and model parameters. To deal with
219 observation error, it is now quite common to see equations in fisheries models that not only

220 reflect natural variability in mortality rates or overall productivity, but also the variance in
221 observation error, which represents how observed values deviate from true values (Walters and
222 Martell, 2004). Bayesian methods are now frequently used to estimate those variance parameters
223 from the available data (Walters and Martell, 2004). Extensive sensitivity analyses ("What if
224 ...?" scenarios) can help shed light on the influence of other uncertainties for which we have little
225 or no data, but that are relevant to making management decisions and identifying high priorities
226 for future research. If the model is to support of some management decision, the best analyses
227 will focus on how the rank order of possible management actions (including the state-dependent
228 harvest control rules) changes as model assumptions are changed.

229 Given the importance of natural process variation and observation errors that are made
230 when sampling populations, it is surprising that so little work has been done on taking these
231 sources of uncertainty into account to evaluate the reliability of the International Union for
232 Conservation of Nature's (IUCN's) widely used criteria (IUCN 2013) for categorizing extinction
233 risk or threat status of low-abundance populations (i.e., as vulnerable, endangered, etc.). Some
234 notable empirical (Dulvy et al., 2005; Porszt et al., 2012) as well as simulation analyses (Punt,
235 2000; Rice and Legacé, 2007; Holt et al., 2009; Regan et al., 2009; Wilson, Kendall &
236 Possingham, 2011; Regan et al., 2013; Connors et al., 2014) have taken those uncertainties into
237 account, but these are the exceptions to the norm of classifying threat status based on standard
238 indicators and criteria (IUCN, 2013; COSEWIC, 2011). One recent example illustrates the value
239 of such novel analyses of natural process variation and observation errors -- d'Eon-Eggertson,
240 Dulvy & Peterman (2015) compared the reliability of 20 indicators of declining populations of
241 sockeye salmon. Their measure of reliability reflected the combination of false negatives
242 (concluding that a population was not at serious risk when it actually was in trouble) and false

243 positives or false alarms (concluding that a population was at risk when it actually was not).
244 They used a population model to simulate dynamics in the presence of observation error and
245 temporally autocorrelated natural variability in productivity (process variation). They found that
246 the commonly used IUCN criterion of rate of decline in the last three generations is the *least*
247 reliable of the indicators of risk examined, and that indicators based on change from some
248 historical baseline early in a data set were much more reliable under a wider range of conditions
249 (d'Eon-Eggertson, Dulvy & Peterman, 2015). Furthermore, Connors et al. (2014) simulated the
250 dynamics of a much wider range of populations to estimate the rates of false negatives and false
251 alarms. They found higher rates of both types of errors than previously assumed. Based on such
252 studies, it is therefore recommended that before scientists apply indicators to data to classify
253 conservation concerns about populations, they should first determine the reliability of those
254 indicators by conducting simulations that explicitly include two sources of uncertainty --
255 observation error and temporally autocorrelated natural variability in productivity (process
256 variation).

257

258 **2.3 Incomplete understanding of a system's structure**

259 Natural variability and observation error cloud our understanding of the underlying
260 structure of the Pacific salmon ecosystem, but other factors contribute as well. For instance,
261 salmon systems contain complex structures of interacting variables and processes that operate at
262 various space and time scales. Furthermore, confounded effects are common because natural and
263 human-induced changes often occur simultaneously (e.g., changes in management regulations
264 and climate-driven changes in seasonal timing of biological events). Such confounding makes it

265 difficult to attribute a particular mechanism to a particular observed change, which reduces our
266 ability to understand the underlying system.

267 The resulting structural uncertainty (i.e., model misspecification) is now widely recognized
268 by fisheries scientists as being at least as important as uncertainty about parameter values (e.g.,
269 McAllister and Kirchner, 2002). Therefore, it is now routine for fisheries scientists who work on
270 applied problems to build several alternative models that reflect different views and conduct
271 sensitivity analyses across those structurally different models (Walters and Martell, 2004).
272 These models may differ in only one equation (say, linear in one model and nonlinear in
273 another), or they may have quite different community structures for predator-prey and
274 competitive interactions (Sainsbury, 1988). Results from such alternative models can be
275 presented to decision makers, either weighted equally or unequally, to better reflect uncertainties
276 in projected outcomes of given management regulations than using just a single "best" model.
277 Most preferable, though, would be to use Management Strategy Evaluation (MSE) as is done in
278 several marine fisheries. MSE incorporates the range of alternative structural models to find the
279 management strategies that are most robust to all uncertainties, including those related to model
280 structure (FAO, 2008).

281 Uncertainty about the underlying dynamic processes can be reduced by applying advanced
282 statistical methods such as hierarchical statistical models (Clark and Gelfand, 2006; Banerjee,
283 Carlin & Gelfand, 2003; Royle and Dorazio, 2008; Zuur et al., 2009). Such models can, for
284 instance, help estimate mean effects of environmental factors on productivity across multiple fish
285 populations. However, a caution with hierarchical models is that although they improve precision
286 of estimates of mean effects of some factor across populations of a given species, they tend to

287 increase bias in population-specific parameters owing to the "shrinkage" effect that pulls the
288 latter parameter estimates toward the mean (Gauch, 2006).

289 Interestingly, natural variability in salmon productivity also creates an opportunity to
290 *increase* rather than *decrease* understanding of the ecosystem's structure. Analyses of spatial and
291 temporal autocorrelation can identify the spatial scale and patterns of positive covariation to help
292 point to important oceanographic processes that operate at that same, or larger spatial scale. For
293 example, past research on pink salmon (*O. gorbuscha*) found positive correlations between large
294 numbers of pairs of time series of productivity covering numerous populations of salmon, with
295 the largest correlations occurring between salmon populations with nearby points of ocean entry
296 for their juveniles (Pyper et al., 2001; Pyper, Mueter & Peterman, 2005). The spatial scale of
297 those positive correlations (~500 to 800 km) corresponded well with the spatial scale of
298 correlations in early-summer SST measured at different locations (Mueter, Ware & Peterman,
299 2002), which suggested a causal mechanism linking SST with salmon productivity. The
300 resulting hypothesis of a link between productivity of year classes and SST during the early
301 summer of their ocean entry year as juveniles was supported by empirical analysis with
302 hierarchical models (Mueter, Peterman & Pyper, 2002). Other oceanographic variables (e.g.,
303 upwelling, sea-surface salinity) were less likely to be drivers of salmon productivity because
304 their spatial scale of positive covariation was not appropriate for explaining patterns of salmon
305 productivity (Mueter, Ware & Peterman, 2002).

306

307 **2.4 Outcome uncertainty**

308 The fourth type of uncertainty is the almost inevitable deviation between management
309 targets and actual outcomes, i.e., outcome uncertainty. This phenomenon runs through all fields

310 of environmental management. For Pacific salmon, outcome uncertainty refers to deviations
311 from either the target abundance of spawners or the target percent harvest rate. There are at least
312 three causes for such deviations. First, catchability (the proportion of fish caught per unit of
313 fishing effort) can differ from expectations because of natural variability in physical and
314 biological processes, such as currents or water temperature changing locations of fish, which
315 make them more or less vulnerable to fishing gear. Actual catches will thus differ from expected
316 catches, even if the forecasted number of fishing vessels materializes. Second is non-compliance
317 with fishing regulations by harvesters, which would generally cause catch to be too high and
318 spawners to be too low. The third source of deviations between a target and an actual outcome is
319 errors by managers in choosing which regulations would best meet their objectives, even if there
320 were no structural or parameter uncertainty and perfect compliance with regulations. Such
321 management-derived errors are generally referred to as implementation errors. The general term
322 "outcome uncertainty" encompasses all three causes described above (Holt and Peterman, 2006).

323 Similar to natural variability and observation error, outcome uncertainty can be represented
324 by a variance term in models. However, outcome uncertainty is likely to be more complex than
325 just adding a normal or log-normal distribution error term to an equation. Deviations from
326 targets may be state dependent and biased. For instance, Holt and Peterman (2006) found that at
327 low salmon abundance, percentage mortality rates were higher than the target more often than
328 below it (Fig. 2). This bias increases the chance of creating conservation problems.

329

330 **2.5 Collectively accounting for these uncertainties**

331 One way to account for all four of these sources of uncertainty is to build simulation
332 models that explicitly include these components in equations. The technique described above of

333 "Management Strategy Evaluation" is an example of this method (Fig. 1). In fisheries stock
334 assessment and management, these techniques are widely used by researchers (Peterman, 2004;
335 Walters and Martell, 2004), although to my knowledge, the Fraser River sockeye salmon system
336 is the only case of a Pacific salmon management agency (in contrast to agencies managing other
337 species) using MSE to develop harvest control rules (Pestal et al., 2011).

338

339 **3. Improving communication about uncertainties**

340 These four sources of uncertainty also create a substantial challenge to effective
341 communication about risks during discussions among scientists, managers, and the public.
342 Scientists are good at communicating among themselves about uncertainties and risks, but we
343 generally are much less effective at discussing such technical material with non-technical
344 decision makers and the public. One reason for the above-described slow, 10- to 20-year
345 acceptance of new methods and their results by management agencies and the public may be that
346 most scientists spend more time developing and using those methods (and being rewarded for
347 doing so) than thinking about how to improve the effectiveness at communicating the results to
348 others. Again, if our analyses of uncertainties and risks are to have substantial impact, scientists
349 need to get much more creative about how to transmit our results to those who can use them.

350 Five suggestions come to mind to improve communications. First, many more people with
351 perhaps even just a Master's degree in some scientific field could become full-time
352 communication specialists. Their job would be to help translate esoteric or complex methods
353 and research results (including their uncertainties) so that non-technical decision makers and the
354 public can better understand their meaning and implications for decisions. The United States' Sea
355 Grant program already funds such "Fishery Extension Specialists", who are analogous to the

356 long-standing and influential "Agricultural Extension Specialists" of the U.S. Department of
357 Agriculture. Second, researchers could also benefit from training in communication techniques
358 to better explain their ideas, results, and uncertainties in an understandable manner. At present,
359 most of us are too used to talking with other scientists, rather than with people who do not have
360 our backgrounds. Third, more internship and cooperative-education programs are needed to
361 enable graduate students and post-doctoral fellows to work within environmental management
362 agencies. Such positions benefit not only young scientists, but also help agency staff learn about
363 new methods of analysis in support of decision making.

364 Fourth, scientists need to give decision makers and the public clearer information about
365 difficult trade-off decisions. For instance, in fisheries where abundant and productive fish stocks
366 are mixed during the fishing season with low-abundance, less-productive ones, managers need to
367 see how much reduction in revenue from commercial fisheries is likely to result from restrictive
368 fishing regulations that aim to increase the probability of meeting a conservation objective for
369 the less productive stocks (Pestes et al., 2008). Visual presentations of such trade-offs and their
370 inherent uncertainties using specialized interactive software such as Vismon (Booshehrian et al.,
371 2012) can also engage managers as well as users of fish, as witnessed in salmon fisheries in
372 western Alaska (Michael L. Jones, Michigan State University, personal communication, 2012).

373 Fifth, risk communication is an active field of research, but most environmental scientists
374 and managers have not utilized its research results to effectively convey their work on
375 uncertainties and risks to non-scientists. In particular, cognitive psychologists have shown that
376 people are more likely to correctly interpret information about uncertainty and risk that is
377 presented using a frequency format instead of the more common probability format. For
378 example, a probability format ("There is a probability of 0.2 that the target population will drop

379 below an acceptable abundance within 5 years") is more confusing to non-technical people than
380 presenting the same information in a frequency format ("In 2 out of every 10 situations like the
381 current one, the target population will drop below an acceptable abundance within 5 years").
382 Apparently the frequency format stimulates thinking about concrete sets of cases that can be
383 visualized and counted (in contrast to the vague and confusing concept of a single-event
384 probability) (Gigerenzer and Hoffrage 1995). Thus, even this simple change in how scientists
385 present results about probabilities could enhance their communication with decision makers and
386 the public. Anderson (1998, 2001) describes several uses of frequency format in other fields of
387 environmental management.

388 Therefore, to make their applied quantitative research more influential for management
389 decisions, scientists need to seriously consider and implement these and other changes to their
390 methods of communicating results by working closely with people who have backgrounds in
391 communication and cognitive psychology.

392

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397

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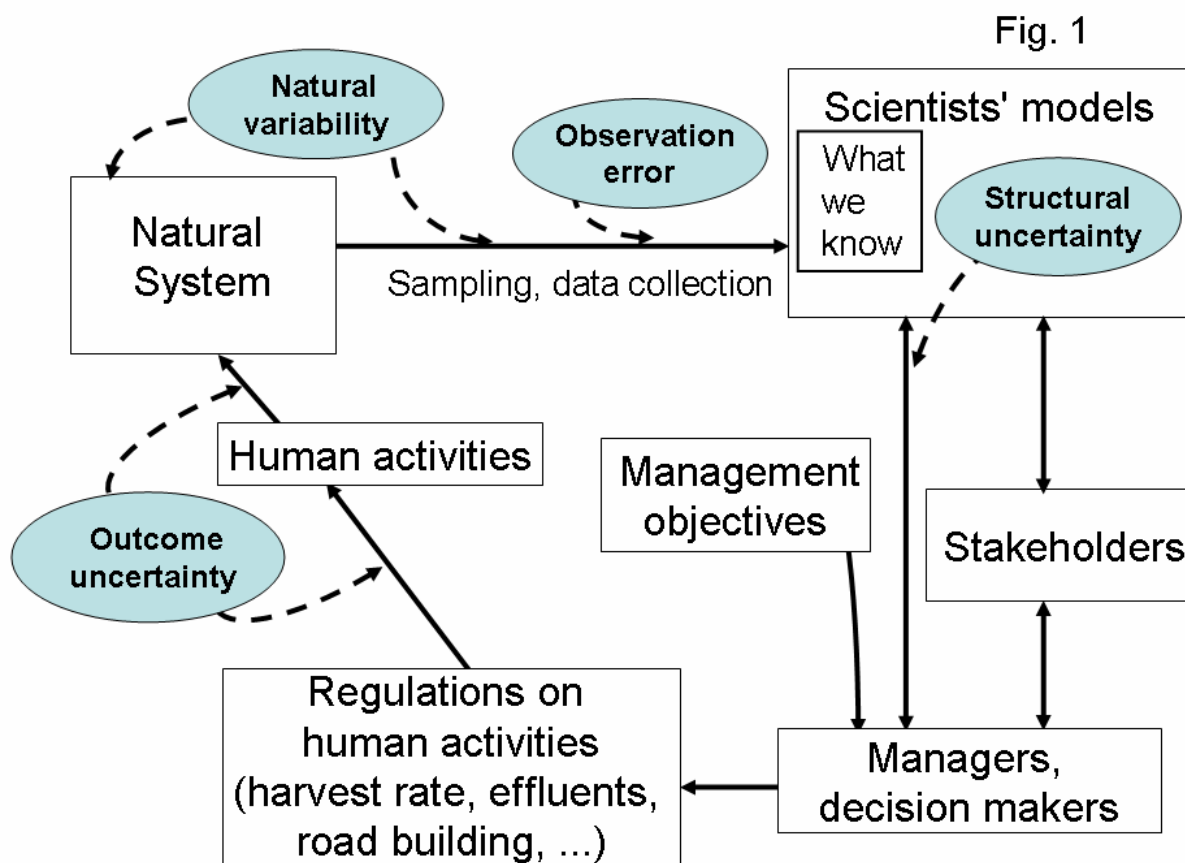
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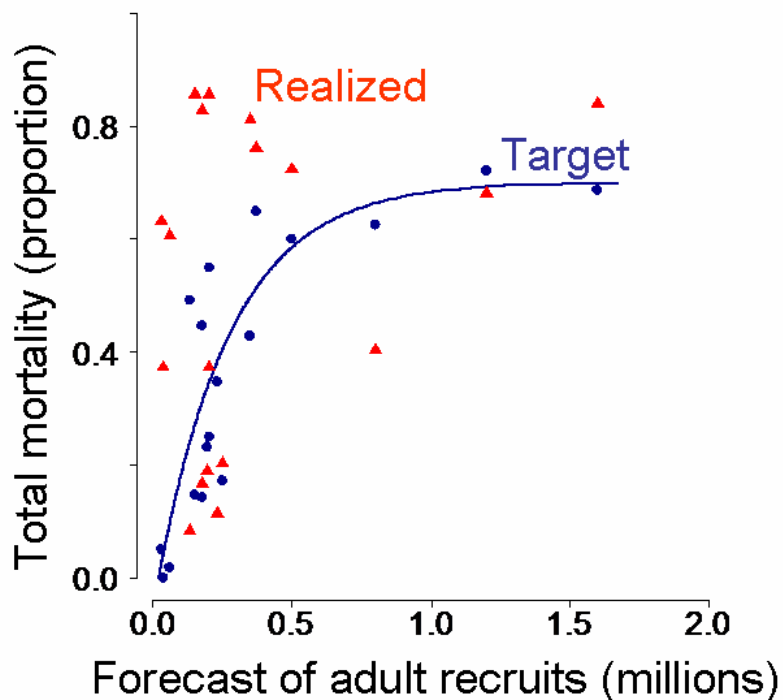
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571 Figure 1. Components that are typically incorporated into stochastic simulation models that are
 572 used in "Management Strategy Evaluations", "Management Procedure Evaluations", and
 573 closed-loop simulations (see text). These components include natural system dynamics,
 574 procedures for data collection and analysis, modelling of the natural system, derivation of
 575 decision-making rules, and human activities, plus the four key sources of uncertainty
 576 shown in ellipses. Adapted from Peterman (2004).

577

578

Fig. 2



579

580 Figure 2. Annual proportions of adult Early Stuart Fraser River sockeye salmon in British
581 Columbia harvested and dying from in-river natural mortality (the latter constituted less
582 than 5% of the mortality in most years) as a function of forecasted abundance of adult
583 recruits for 1986-2003. Solid line and solid circles are managers' targets; solid triangles are
584 realized values at the end of the fishing seasons. Adapted from Holt and Peterman (2006).

585