

1 **Title**

2 Hairiness: the missing link between pollinators and pollination

3

4 **Authors**

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18

19 **Abstract**

20

21 **Background.** Functional traits are the primary biotic component driving organism influence  
22 on ecosystem functions; in consequence traits are widely used in ecological research.

23 However, most animal trait-based studies use easy-to-measure characteristics of species that  
24 are at best only weakly associated with functions. Animal-mediated pollination is a key  
25 ecosystem function and is likely to be influenced by pollinator traits, but to date no one has  
26 identified functional traits that are simple to measure and have good predictive power.

27

28 **Methods.** Here, we show that a simple, easy to measure trait (hairiness) can predict  
29 pollinator effectiveness with high accuracy. We used a novel image analysis method to  
30 calculate entropy values for insect body surfaces as a measure of hairiness. We evaluated the  
31 power of our method for predicting pollinator effectiveness by regressing pollinator hairiness  
32 (entropy) against single visit pollen deposition (SVD) and pollen loads on insects. We used  
33 linear models and AIC<sub>C</sub> model selection to determine which body regions were the best  
34 predictors of SVD and pollen load.

35

36 **Results.** We found that hairiness can be used as a robust proxy of SVD. The best models for  
37 predicting SVD for the flower species *Brassica rapa* and *Actinidia deliciosa* were hairiness  
38 on the face and thorax as predictors ( $R^2 = 0.98$  and  $0.91$  respectively). The best model for  
39 predicting pollen load for *B. rapa* was hairiness on the face ( $R^2 = 0.81$ ).

40

41 **Discussion.** We suggest that the match between pollinator body region hairiness and plant  
42 reproductive structure morphology is a powerful predictor of pollinator effectiveness. We  
43 show that pollinator hairiness is strongly linked to pollination – an important ecosystem

44 function, and provide a rigorous and time-efficient method for measuring hairiness.  
45 Identifying and accurately measuring key traits that drive ecosystem processes is critical as  
46 global change increasingly alters ecological communities, and subsequently, ecosystem  
47 functions worldwide.

48

## 49 **Introduction**

50 Trait-based approaches are now widely used in functional ecology, from the level of  
51 individual organisms to ecosystems (Cadotte et al. 2011). Functional traits are defined as the  
52 characteristics of an organism's phenotype that determine its effect on ecosystem level  
53 processes (Naeem & Wright 2003; Petchey & Gaston 2006). Accordingly, functional traits  
54 are recognised as the primary biotic component by which organisms influence ecosystem  
55 functions (Gagic et al. 2015; Hillebrand & Matthiessen 2009). Trait-based research is  
56 dominated by studies on plants and primary productivity, and little is known about key traits  
57 for animal-mediated and multi-trophic functions, particularly for terrestrial invertebrates  
58 (Didham et al. 2016; Gagic et al. 2015; Lavorel et al. 2013).

59

60 Most animal trait-based studies simply quantify easy-to-measure morphological  
61 characteristics, without a mechanistic underpinning to demonstrate these "traits" have any  
62 influence on the ecosystem function of interest (Didham et al. 2016). This results in low  
63 predictive power, particularly where trait selection lacks strong justification through explicit  
64 ecological questions (Gagic et al. 2015; Petchey & Gaston 2006). If the ultimate goal of  
65 trait-based ecology is to identify the mechanisms that drive biodiversity impacts on  
66 ecosystem function, then traits must be quantifiable at the level of the individual organism,  
67 and be inherently linked to an ecosystem function (Bolnick et al. 2011; Pasari et al. 2013;  
68 Violle et al. 2007).

69

70 Methodology that allows collection of trait data in a rigorous yet time-efficient manner and  
71 with direct functional interpretation will greatly enhance the power of trait-based studies.  
72 Instead of subjectively selecting a large number of traits with unspecified links to ecosystem  
73 functions, it would be better to identify fewer, uncorrelated traits, that have a strong bearing  
74 on the function of interest (Carmona et al. 2016). Selecting traits that are measurable on a  
75 continuous scale, would also improve predictive power of studies (McGill et al. 2006; Violle  
76 et al. 2012). However, far greater time and effort is required to measure such traits,  
77 exacerbating the already demanding nature of trait-based community ecology (Petchey &  
78 Gaston 2006).

79

80 Animal-mediated pollination is a multi-trophic function, driven by the interaction between  
81 animal pollinators and plants (Kremen et al. 2007). A majority of the world's wild plant  
82 species are pollinated by animals (Ollerton et al. 2011), and over a third of global crops are  
83 dependent on animal pollination (Klein et al. 2007b). Understanding which pollinator traits  
84 determine the effectiveness of different pollinators is critical to understanding the  
85 mechanisms of pollination processes. However, current traits used in pollination studies  
86 often have weak associations with pollination function and/or have low predictive power.  
87 For example Larsen, Williams & Kremen (2005) used body mass to explain pollen  
88 deposition by solitary bees even when the relationship was weak and non-significant. Many  
89 trait-based pollination studies have subsequently used body mass or similar size measures,  
90 despite their low predictive power. Similarly, Hoehn et al (2008) used spatial and temporal  
91 visitation preferences of bees to explain differences in plants reproductive output. They  
92 found significant relationships (i.e. low  $P$  values) between spatial and temporal visitation  
93 preferences and seed set, but with small  $R^2$  values, suggesting these traits have weak

94 predictive power. To advance trait-based pollination research we require traits that are good  
95 predictors of pollination success.

96

97 Observational studies suggest that insect body hairs are important for collecting pollen that is  
98 used by insects for food and larval provisioning (Holloway 1976; Thorp 2000). Hairs  
99 facilitate active pollen collection, e.g., many bees have specialised hair structures called  
100 scopae that are used to transport pollen to the nest for larval provisioning (Thorp 2000).

101 Additionally, both bees and flies have hairs distributed across their body surfaces which act  
102 to passively collect pollen for adult feeding (Holloway 1976). Differences in the density and  
103 distribution of hairs on pollen feeding insects likely reflects their feeding behaviour, the  
104 types of flowers they visit, and whether they use pollen for adult feeding and/or larval  
105 provisioning (Thorp 2000). However, despite anecdotal evidence that insect body hairs are  
106 important for pollen collection and pollination, there is no proven method for measuring  
107 hairiness, nor is there evidence that hairier insects are more effective pollinators.

108

109 Here, we present a novel method based on image entropy analysis for quantifying pollinator  
110 hairiness. We define pollination effectiveness as single visit pollen deposition (SVD): the  
111 number of conspecific pollen grains deposited on a virgin stigma in a single visit (King et al.  
112 2013; Ne'eman et al. 2010). SVD is a measure of an insects' ability to acquire free pollen  
113 grains on the body surface and accurately deposit them on a conspecific stigma. We predict  
114 that hairiness, specifically on the body parts that contact the stigma, will have a strong  
115 association with SVD. We show that the best model for predicting pollinator SVD for pak  
116 choi *Brassica rapa* is highly predictive and includes hairiness of the face and thorax dorsal  
117 regions as predictors, and the face region alone explains more than 90% of the variation.

118 [Similarly, the best model for predicting SVD for kiwifruit \*Actinidia deliciosa\* includes the](#)

119 [face and thorax ventral regions and has good predictive power](#). Our novel method for  
120 measuring hairiness is rigorous, time efficient and inherently linked to pollination function.  
121 Accordingly, this method could be applied in diverse trait-based pollination studies to  
122 progress understanding of the mechanisms that drive pollination processes.

123

## 124 **Materials and Methods**

### 125 *Imaging for hairiness analysis*

126 We photographed pinned insect specimens using the Visionary Digital Passport portable  
127 imaging system (Figure 1). Images were taken with a Canon EOS 5D Mark II digital camera  
128 (5616 x 3744 pix). The camera colour profile was sRGB IEC61966-2.1, focal length was  
129 65mm and F-number was 4.5. We used ventral, dorsal and frontal shots with clear  
130 illumination to minimise reflection from shiny insect body surfaces. All photographs were  
131 taken on a plain white background. Raw images were exported to Helicon Focus 6 where  
132 they were stacked and stored in .jpg file format.

133

### 134 *Image processing and analysis*

135 We produced code to quantify insect pollinator hairiness using MATLAB (MathWorks,  
136 Natick, MA, USA), and functions from the MATLAB Image Processing ToolBox. We  
137 quantified relative hairiness by creating an entropy image for each insect photograph, and  
138 computed the average entropy within user-defined regions (Gonzales et al. 2004). To  
139 calculate entropy values for each image we designed three main functions. The first function  
140 allows the user to define up to four regions of interest (RoIs) within each image. The user  
141 can define regions by drawing contours as closed polygonal lines of any arbitrary number of  
142 vertexes. All information about regions (location, area and input image file name) is stored  
143 as a structure in a .mat file.

144

145 The second function executes image pre-processing. We found that some insects had pollen  
146 grains or other artefacts attached to their bodies, which would alter the entropy results. Our  
147 pre-processing function eliminates these objects from the image by running two filtering  
148 processes. First, the function eliminates small objects with an area less than the user  
149 definable threshold (8 pixels by default). For the first task, each marked region is segmented  
150 using an optimized threshold obtained by applying a spatially dependant thresholding  
151 technique. Once each region has been segmented, a labelling process is executed for all  
152 resulting objects and those with an area smaller than the minimum value defined by the user  
153 are removed. Secondly, as pollen grains are often round in shape, the function eliminates  
154 near-circular objects. The perimeter of each object is calculated and its similarity to a circle  
155 (S) is defined as:

$$S = \frac{4\pi \cdot Area}{Perimeter^2}$$

156 Objects with a similarity coefficient not within the bounds defined by the user (5% by  
157 default) are also removed from the image. Perimeter calculation is carried out by finding the  
158 object's boundary, and computing the accumulated distance from pixel centre to pixel centre  
159 across the border, rather than simply counting the number of pixels in the border. The  
160 entropy filter will not process objects that have been marked as "deleted" by the pre-  
161 processing function. This initial pre-processing provides flexibility by allowing users to  
162 define the minimum area threshold and the degree of similarity of objects to a circle. Users  
163 can also disable the image pre-processing by toggling a flag when running the entropy filter.  
164

165 Once pre-processing is complete, each image is passed to the third function, which is the  
166 entropy filter calculation stage. The entropy filter produces an overall measure of  
167 randomness within each of the user defined regions on the image. In information theory,

168 entropy (also expressed as Shannon Entropy) is an indicator of the average amount of  
169 information contained in a message (Shannon 1948). Therefore, Shannon Entropy,  $H$ , of a  
170 discrete random variable  $X$  that can take  $n$  possible values  $\{x_1, x_2, \dots, x_n\}$ , with a probability  
171 mass function  $P(X)$  is given by:

$$H(X) = - \sum_{i=1}^n P(x_i) \cdot \text{Log}_2(P(x_i))$$

172 When this definition is used in image processing, local entropy defines the degree of  
173 complexity (variability) within a given neighbourhood around a pixel. In our case, this  
174 neighbourhood (often referred to as the structuring element) is a disk with radius  $r$  (we call  
175 the radius of influence) that can be defined by the user (7 pixels by default). Thus for a given  
176 pixel in position  $(i,j)$  in the input image, the entropy filter computes the histogram  $G_{ij}$  (using  
177 256 bins) of all pixels within its radius of influence, and returns its entropy value  $H_{ij}$  as:

$$H_{ij} = -G_{ij} \cdot \text{log}_2(G_{ij})$$

178 where  $G_{ij}$  is a vector containing the histogram results for pixel  $(i,j)$  and  $(\cdot)$  is the dot product  
179 operator. Using default parameters, our entropy filter employs a 7 pixel (13 x 13  
180 neighbourhood) radius of influence, and a disk-shaped structuring element, which we  
181 determined based on the size of hairs. Therefore, in the entropy image, each pixel takes a  
182 value of entropy when considering 160 pixels around it (by default). [We determined the  
183 optimal radius of influence for the entropy filter by running our entropy function with the  
184 radius of influence set as a variable parameter. We then visually compared the contrast in  
185 areas of low vs. high hairiness in the resulting entropy images \(i.e. Figure 1\). We found that  
186 a 7 pixel radius of influence gave the best contrast between low and high hairiness areas for  
187 our species set. Hair thickness values across species typically ranged between 3.5-4.5 pixels  
188 and therefore, the 7 pixel radius of influence is approximately two times the width of a hair.](#)

189



190 The definition of the optimum radius of influence depends on the size of the morphological  
191 responsible for the complexity in the RoI. This is defined not only by the physical size of  
192 these features but also by the pixel-to-millimetre scaling factor (i.e. number of pixels in the  
193 sensor plane per mm in the scene plane). Thus, although 7 pixels is the optimum in our case  
194 to detect hairs, the entropy filter function takes this radius as an external parameter which  
195 can be adjusted by the user to meet their needs.

196

197 The entropy filter function is a process that runs over three different entropy layers ( $E_R$ ,  $E_G$ ,  
198  $E_B$ ), one for each of the camera's colour channels (Red, Green, and Blue), for each input  
199 image. These three images are combined into a final combined entropy image  $E_S$ , where  
200 each pixel in position  $(i,j)$  takes the value  $E_{S(i,j)}$ :

$$E_{S(i,j)} = E_{R(i,j)} \cdot E_{G(i,j)} \cdot E_{B(i,j)}$$

201 Once entropy calculations are complete, our function computes averages and standard  
202 deviations of  $E_S$  within each of the regions previously defined by the user, and writes the  
203 results into a .csv file (one row per image). Entropy values produced by this function are  
204 consistent for different photos of the same region on the same specimen (Supporting  
205 Information 6; Table S2). The scripts for the image pre-processing, region marking and  
206 entropy analysis functions are provided, along with a MATLAB tutorial (Supporting  
207 Information 1-4).

208

209 *Hairiness as a predictor of SVD and pollen load*

210

211 *Model flower floral biology and pollinator collection*

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**Comment [1]:** Is this supposed to be a second-level heading without text? If so, the next heading ("Model flower floral biology and pollinator collection") and others should be a different format. Or, should this heading be removed?

212 We used pak choi *Brassica rapa* var. *chinensis* (Brassicaceae) and kiwifruit *Actinidia*  
213 *deliciosa* (Actinidiaceae) as model flowers to determine if our measurement of insect  
214 hairiness is a good predictor of pollinator effectiveness.

215

216 Both *B. rapa* and *A. deliciosa* are important mass flowering global food crops (Klein et al.  
217 2007a; Rader et al. 2009). *B. rapa* has an actinomorphic open pollinated yellow flower with  
218 four sepals, four petals, and six stamens (four long and two short) (Walker et al. 1999). The  
219 nectaries are located in the centre of the flower, between the stamens and the petals, forcing  
220 pollinators to introduce their head between the petals. *B. rapa* shows increased seed set in  
221 the presence of insect pollinators and the flowers are visited by a diverse assemblage of  
222 insects that differ in their ability to transfer pollen (Rader et al. 2013). *A. deliciosa* is  
223 dioecious with individual plants producing either male or female flowers. Flowers are large  
224 (4-6 cm in diameter) and typically have 5-9 white/cream coloured petals (Devi et al. 2015).  
225 Flowers have multiple stamens and staminodes with yellow anthers. Female flowers have a  
226 large stigma with multiple branches that form a brush-like structure. Both male and female  
227 flowers do not produce nectar but both produce pollen, which acts as a reward to visitors.  
228 Like *B. rapa*, *A. deliciosa* flowers are visited by a diverse range of insects that differ in their  
229 ability to transfer pollen, and seed set is increased in the presence of insect pollinators (Craig  
230 et al. 1988).

231

232 We collected pollinating insects for image analysis during the summer of December 2014 –  
233 January 2015. Insects were chilled immediately and then killed by freezing within 1 day and  
234 stored at -18°C in individual vials. All insects were identified to species level with assistance  
235 from expert taxonomists.

236

237 **Image processing**

238 We measured the hairiness of 10 insect pollinator species ( $n=8-10$  individuals per species),  
239 across five families and two orders. This included social, semi-social and solitary bees and  
240 pollinating flies. Regions marked included: 1) face; 2) head dorsal; 3) head ventral; 4) front  
241 leg; 5) thorax dorsal; 6) thorax ventral; 7) abdomen dorsal and 8) abdomen ventral. All  
242 entropy analysis was carried out using our image processing method outlined above.

243

244 **Single visit pollen deposition (SVD) and pollen load**

245 For *B. rapa* we used SVD data for insect pollinators presented in Rader et al. (2009) and  
246 Howlett et al. (2011); a brief description of their methods follows.

247

248 Pollen deposition on stigmatic surfaces (SVD) was estimated using manipulation  
249 experiments. Virgin *B. rapa* inflorescences were bagged to exclude all pollinators. Once  
250 flowers had opened, the bag was removed, and flowers were observed until an insect visited  
251 and contacted the stigma in a single visit. The stigma was then removed and stored in  
252 gelatine-fuchsin and the insect was captured for later identification. SVD was quantified by  
253 counting all *B. rapa* pollen grains on the stigma. Mean values of SVD for each species are  
254 used in our regression models.

255

256 To quantify the number of pollen grains carried (pollen load), sensu Howlett et al. (2011),  
257 collected insects while foraging on *B. rapa* flowers. Insects were captured using plastic vials  
258 containing a rapid killing agent (ethyl acetate). Once dead, a cube of gelatine-fuchsin was  
259 used to remove all pollen from the insect's body surface. Pollen collecting structures (e.g.,  
260 corbiculae, scopae) were not included in analyses because pollen from these structures is not  
261 available for pollination. Slides were prepared in the field by melting the gelatine-fuchsin

262 cubes containing pollen samples onto microscope slides. *B. rapa* pollen grains from each  
263 sample were then quantified by counting pollen grains in an equal-area subset from the  
264 sample and multiplying this by the number of equivalent sized subset areas within the total  
265 sample.

266

267 We measured SVD for *A. deliciosa* ( $n = 8-12$  per pollinator species). SVD measurements  
268 were taken for insect movements from staminate to pistillate flowers, using a method that  
269 differed from *B. rapa*. Individual pistillate buds were enclosed within paper bags 2-3 days  
270 prior to opening, and were later used as test flowers to evaluate pollen deposition by  
271 flowering visiting species. Each bag was secured using a wire tie (coated in plastic) that was  
272 gently twisted to exclude pollinators from visiting the opening flowers. Following flower  
273 opening, the bag was removed and the flower pedicel abscised where it joined the vine. The  
274 test flower was then carefully positioned using forceps to hold the pedicel 1-2 cm from a  
275 staminate flower containing a foraging insect, avoiding any contacting between flowers. If  
276 the test flower was visited by an insect, we allowed it to forage with minimal disturbance  
277 until it moved from the flower on its own accord. The first stigma touched by the foraging  
278 insect was then lightly marked near its base using a fine black felt pen. We then placed the  
279 marked stigma onto a slide and applied a drop of Alexander stain (Dafni 2007). Alexander  
280 stain was used due to its effectiveness to stain staminate and pistillate pollen differently  
281 (pistillate pollen - green-blue, staminate pollen - dark red) (Goodwin & Perry 1992).

282

### 283 ***Statistical analyses***

284 We used linear regression models and AIC<sub>C</sub> (small sample corrected Akaike information  
285 criteria) model selection to determine if our measure of pollinator hairiness is a good  
286 predictor of SVD and pollen load. We constructed global models with SVD or pollen load as

287 the response variable, body region as predictors and body length as an interaction i.e. SVD  
288 or pollen load ~ body length \* entropy face + entropy head dorsal + entropy head ventral +  
289 front leg + entropy thorax dorsal + entropy thorax ventral + entropy abdomen dorsal +  
290 entropy abdomen ventral. Global linear models were constructed using the lm(stats)  
291 function. We excluded other body size measurements from models as they had high  
292 correlation coefficients (Pearson's  $r > 0.7$ ) with body length. AIC<sub>C</sub> model selection was  
293 carried out on the global models using the function glmulti() with fitfunction = "lm" in the  
294 package glmulti. We examined heteroscedasticity and normality of errors of models by  
295 visually inspecting diagnostic plots using the glmulti package (Crawley 2002). Variance  
296 inflation factors (VIF) of predictor variables were checked for the best models using the vif()  
297 function in the car package. All analyses were done in R version 3.2.4 (R Development Core  
298 Team 2014).

299

## 300 Results

### 301 *Body hairiness as a predictor of SVD*

302 For SVD on *B. rapa*, the face and thorax dorsal regions were retained in the best model  
303 selected by AIC<sub>C</sub>, which had an adjusted R<sup>2</sup> value of 0.98. The subsequent top models within  
304 10 AIC<sub>C</sub> points all retained the face and thorax dorsal regions and additionally included the  
305 abdomen ventral (adjusted R<sup>2</sup> = 0.98), head dorsal (adjusted R<sup>2</sup> = 0.98), and thorax ventral  
306 (adjusted R<sup>2</sup> = 0.97) and front leg (adjusted R<sup>2</sup> = 0.97) regions respectively (Table 1; Figure  
307 2). The model with the face region included as a single predictor had an adjusted R<sup>2</sup> value of  
308 0.88, indicating that this region alone explained a majority of the variation in the top SVD  
309 models.

310

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**Comment [2]:** What were these? Not clear above that other body size measurements were done, or how these were done. Was this only length? If so, just say "length", not "body size"

311 The best model for predicting SVD on *A. deliciosa* included the face and thorax ventral  
312 regions as predictors (adjusted  $R^2 = 0.91$ ) (Table 1; Figure 3). However, the subsequent top  
313 four models were within two  $AIC_C$  points of the best model and therefore cannot be  
314 discounted as the potential top model. The face, thorax ventral, head ventral and abdomen  
315 ventral regions were retained in four of the five top models, which indicates that hairiness of  
316 the face and ventral regions is important for pollen deposition on *A. deliciosa*.

317

### 318 ***Body hairiness as a predictor of pollen load***

319 The best model for pollen load retained the face region only and had an adjusted  $R^2$  value of  
320 0.81 (Figure 4; Table 1). The subsequent best models retained the abdomen dorsal (adjusted  
321  $R^2$  value of 0.73), the face and head dorsal (adjusted  $R^2 = 0.83$ ), the face and abdomen dorsal  
322 (adjusted  $R^2 = 0.82$ ) and the abdomen dorsal and front leg (adjusted  $R^2 = 0.8$ ) regions  
323 respectively.

324

### 325 **Discussion**

326 Here we present a rigorous and time-efficient method for quantifying hairiness, and  
327 demonstrate that this measure is an important pollinator functional trait. We show that insect  
328 pollinator hairiness is a strong predictor of SVD for the open-pollinated flower *B. rapa*.  
329 Linear models that included multiple body regions as predictors had the highest predictive  
330 power; the top model for SVD retained the face and thorax dorsal regions. However, the face  
331 region was retained in all of the top models, and when included as a single predictor, had a  
332 very strong positive association with SVD. In addition, we show that hairiness, particularly  
333 on the face and ventral regions, is a good predictor of SVD for *A. deliciosa*, which has a  
334 different floral morphology, suggesting our method could be suitable for a range of flower  
335 types. Hairiness was also a good predictor for pollen load, and the face region was again

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338 retained in the top model for *B. rapa*. The abdomen dorsal, head dorsal and front leg regions  
339 were also good predictors of pollen load and were retained in the subsequent top models.  
340 Our results validate the importance of insect body hairs for transporting and depositing  
341 pollen. Surprisingly, we did not find strong associations between SVD and body size, and  
342 top models did not contain the body length interaction. Similarly, body length was not  
343 retained in the top models for pollen load. This indicates that our measure of hairiness has  
344 far greater predictive power than body size for both SVD and pollen load.

345  
346 When deciding on which body regions to measure hairiness, researchers may first need to  
347 assess additional pollinator traits, such as flower visiting behaviour. This is because the way  
348 in which insects interact with flowers influences what body parts most frequently contact the  
349 floral reproductive structures (Roubik 2000). For some open pollinated flowers, such as *B.*  
350 *rapa*, facial hairs are probably the most important for pollen deposition because the face is  
351 the most likely region to contact the anthers and stigma. However, for flowers with different  
352 floral morphologies, facial hairs may not be as important because the floral reproductive  
353 structures have different positions relative to the insect's body structures. For example, disc-  
354 shaped flowers tend to deposit their pollen on the ventral regions of pollinators, while labiate  
355 flowers deposit their pollen on the dorsal regions (Bartomeus et al. 2008). We found that  
356 hairiness on the face and ventral regions of pollinators was most important for pollen  
357 deposition on *A. deliciosa* flowers. The reproductive parts of *A. deliciosa* form a brush  
358 shaped structure and therefore are most likely to contact the face and ventral surfaces of  
359 pollinators. Accordingly, where studies focus on a single plant species i.e. crop based  
360 studies, it is important to consider trait matching when selecting pollinator body region(s) to  
361 analyse (Butterfield & Suding 2013; Garibaldi et al. 2015).

362

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**Comment [3]:** As mentioned by reviewer 2, this is not really clear in the M&M or Results. In the M&M there is a brief mention " We excluded other body size measurements from models as they had high correlation coefficients..." but it is not clear what, if or how other body metrics were measured and tested. Statements in the M&M of what this body size metric(s) was (was only length considered?), and how it was measured are needed. I realize that only top models were presented, but a statement in the Results reiterating that the relationship was weak between SVD/pollen load and body size / body length would be useful as a link to this point in the Discussion.

363 It is important to consider that pollinator performance is a function of both SVD and  
364 visitation frequency, and these two components operate independently (Kremen et al. 2002;  
365 Mayfield et al. 2001). Here, we focus on a single trait that is important for pollinator  
366 efficiency (SVD), but to calculate pollinator performance researchers need to measure both  
367 efficiency and visitation rate. Additional pollinator traits related to visitation rate, as well as  
368 other behavioural traits such as activity patterns relative to the timing of stigma receptivity  
369 (Potts et al. 2001) and foraging behaviour, e.g., nectar vs. pollen foraging (Herrera 1987;  
370 Javorek et al. 2002; Rathcke 1983), may be important for predicting pollination  
371 performance. In some circumstances it might also be important to consider trait differences  
372 between male and female pollinators, particularly for some bee species. Male and female  
373 bees may have different pollen deposition efficiency due to differences in their foraging  
374 behaviour and resource requirements. For example, female bees are likely to visit flowers to  
375 collect pollen for nest provisioning while males simply consume nectar and pollen during  
376 visits (Cane et al. 2011). For some flowers, male bees have a similar pollination efficiency  
377 compared to females (e.g., summer squash *Cucurbita pepo*; Cane et al. 2011) while for  
378 others, female bees are more effective than males (e.g., lowbush blueberry *Vaccinium*  
379 *angustifolium*; Javorek et al. 2002).

380  
381 For community-level studies that use functional diversity approaches, our method could be  
382 used to quantify hairiness for several body regions and weighted to give better representation  
383 of trait diversity within the pollinator community. This is necessary where plant  
384 communities contain diverse floral traits i.e. open-pollinated vs. closed-tubular flowers  
385 (Fontaine et al. 2006). Hairs on different areas of the insect body are likely to vary in relative  
386 importance for pollen deposition depending on trait matching (Bartomeus et al. 2016). Our  
387 method requires hairiness to be measured at the individual-level (Figure S1), which makes it



388 an ideal trait to use in new functional diversity frameworks that use trait probabilistic  
389 densities rather than trait averages (Carmona et al. 2016; Fontana et al. 2016). Combining  
390 predictive traits, such as pollinator hairiness, with new methods that amalgamate  
391 intraspecific trait variation with multidimensional functional diversity, will greatly improve  
392 the explanatory power of trait-based pollination studies.

393

394 One of the greatest constraints to advancing trait-based ecology is the time-demanding  
395 nature of collecting trait data. This is because ecological communities typically contain  
396 many species, which have multiple traits that need to be measured and replicated (Petchey &  
397 Gaston 2006). To improve the predictive power of trait-based ecology and streamline the  
398 data collection process we must firstly identify traits that are strongly linked to ecosystem  
399 functions and secondly, develop rigorous and time-efficient methodologies to measure traits  
400 at the individual level. We achieve this by providing a method for quantifying a highly  
401 predictive trait at the individual-level, in a time-efficient manner. Our method also  
402 complements other recently developed predictive methods for estimating difficult-to-  
403 measure traits that are important for pollination processes i.e. bee tongue length; Cariveau et  
404 al. (2016).

405

406 Predicating the functional importance of organisms is critical in a rapidly changing  
407 environment where accelerating biodiversity loss threatens ecosystem functions (McGill et  
408 al. 2015). Our novel method for measuring pollinator hairiness could be used in any studies  
409 that require quantification of hairiness, such as understanding adhesion in insects (Bullock et  
410 al. 2008; Clemente et al. 2010) or epizoochory (Albert et al. 2015; Sorensen 1986). It is also  
411 a much needed addition to the pollination biologist's toolbox, and will progress the

412 endeavour to standardise trait-based approaches in pollination research. This is a crucial step  
413 towards developing a strong mechanistic underpinning for trait-based pollination research.

414

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426

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**Comment [4]:** Good comments were received from the reviewers. Consider acknowledging them!

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