

# Factors associated with the intention to vaccinate and price sensitivity to the human papillomavirus (HPV) vaccine among Chinese male medical college students: A cross-sectional survey

Yuan Li <sup>1</sup>, Hiromi Kawasaki <sup>Corresp., 1</sup>, Zhengai Cui <sup>2, 3</sup>, Sae Nakaoka <sup>1</sup>

Corresponding Author: Hiromi Kawasaki Email address: khiromi@hiroshima-u.ac.ip

**Background.** College students, particularly males, face a high risk of the human papillomavirus (HPV) infection, yet vaccination rates remain low in China. This study aims to explore the willingness to receive HPV vaccine among Chinese male medical college students based on health literacy (HL) theory and price sensitivity. Methods. A crosssectional survey was conducted from June 16 to July 16, 2024, to assess socioeconomic status and HL among college students at Guangdong Medical University. The survey was distributed via WeChat using convenience sampling through the Chinese online survey platform "Wenjuanxing "(www.wjx.cn). A van Westendorp price sensitivity meter (PSM) was used to determine male medical college students' price sensitivity to HPV vaccines. **Results.** Among 1,631 valid participants , 59.4% (n = 969) expressed willingness to receive HPV vaccination. The key influencing factors included graduate status (OR: 1.82; 95% CI: 1.00- 3.32; p = 0.049), family history of cancer (OR: 1.29; 95% CI: 1.01- 1.66; p =0.041), moderate daily exercise (OR: 53; 95% CI: 1.21– 192; p < 0.001), peers' HPV vaccination status (OR: 1.42; 95% CI: 1.15– 1.75; p < 0.001), and HL levels (OR: 1.03; 95% CI: 1.01–1.05; p = 0.002). The van Westendorp PSM analysis demonstrated high price sensitivity: the market price of the quadrivalent vaccine aligned closely with the lowest price point for male medical college students, whereas the nine-valent vaccine's market price exceeded the acceptable price range. Conclusions. HL levels directly increased HPV vaccination intentions, and PSM analysis revealed the nine-valent vaccine's market price exceeded the acceptable price range, contrasting with the affordability-aligned quadrivalent vaccine. I nterventions should prioritize HL programs and cost-reduction strategies (e.g., subsidies for the nine-valent vaccine), while addressing nonprice barriers (including family history of cancer, moderate daily exercise and peer influence networks),

PeerJ reviewing PDF | (2025:02:114995:1:1:NEW 23 May 2025)

<sup>1</sup> Division of Integrated Health Sciences, Graduate School of Biomedical and Health Sciences, Hiroshima University, Hiroshima, Japan

<sup>&</sup>lt;sup>2</sup> Shunde Women and Children's Hospital of Guangdong Medical University, Foshan, China

Bepartment of Management and Law, School of Humanities and Management, Guangdong Medical University, Dongguan, China



particularly for the quadrivalent vaccine.



1 Factors associated with the intention to vaccinate and 2 price sensitivity to the human papillomavirus (HPV) 3 vaccine among Chinese male medical college 4 students: A cross-sectional survey 5 6 7 Yuan Li<sup>1</sup>, Hiromi Kawasaki<sup>1</sup>, Zhengai Cui<sup>2,3</sup>, Sae Nakaoka<sup>1</sup> 8 9 10 <sup>1</sup> Division of Integrated Health Sciences, Graduate School of Biomedical and Health Sciences, 11 Hiroshima University, Hiroshima, Japan 12 <sup>2</sup> Department of Management and Law, School of Humanities and Management, Guangdong Medical University, Dongguan, China 13 <sup>3</sup> Shunde Women and Children's Hospital of Guangdong Medical University, Foshan, China 14 15 16 Corresponding Author: Hiromi Kawasaki<sup>1</sup> 17 Kasumi 1-2-3, Minami-Ku, Hiroshima, 734-8553, Japan 18 Email address: khiromi@hiroshima-u.ac.jp 19 20 21 Abstract 22 **Background.** College students, particularly males, face a high risk of the human papillomavirus 23 (HPV) infection, yet vaccination rates remain low in China. This study aims to explore the 24 willingness to receive HPV vaccine among Chinese male medical college students based on 25 health literacy (HL) theory and price sensitivity. 26 Methods. A cross-sectional survey was conducted from June 16 to July 16, 2024, to assess 27 socioeconomic status and HL among college students at Guangdong Medical University. The 28 survey was distributed via WeChat using convenience sampling through the Chinese online survey platform "Wenjuanxing" (www.wjx.cn). A van Westendorp price sensitivity meter (PSM) 29 was used to determine male medical college students' price sensitivity to HPV vaccines. 30 31 **Results.** Among 1,631 valid participants, 59.4% (n = 969) expressed willingness to receive HPV 32 vaccination. The key influencing factors included graduate status (OR: 1.82; 95% CI: 1.00– 33 3.32; p = 0.049), family history of cancer (OR: 1.29; 95% CI: 1.01– 1.66; p = 0.041), moderate daily exercise (OR: 53; 95% CI: 1.21–192; p < 0.001), peers' HPV vaccination status (OR: 1.42; 34 95% CI: 1.15–1.75; p < 0.001), and HL levels (OR: 1.03; 95% CI: 1.01–1.05; p = 0.002). The 35 36 van Westendorp PSM analysis demonstrated high price sensitivity: the market price of the quadrivalent vaccine aligned closely with the lowest price point for male medical college 37 students, whereas the nine-valent vaccine's market price exceeded the acceptable price range. 38



- Conclusions. HL levels directly increased HPV vaccination intentions, and PSM analysis revealed the nine-valent vaccine's market price exceeded the acceptable price range, contrasting with the affordability-aligned quadrivalent vaccine. Interventions should prioritize HL programs and cost-reduction strategies (e.g., subsidies for the nine-valent vaccine), while addressing nonprice barriers (including family history of cancer, moderate daily exercise and peer influence
- 444546

#### Introduction

- 47 Human papillomavirus (HPV) is the most prevalent sexually transmitted infection worldwide,
- 48) and causes cervical, anal, vulvar, vaginal, penis, and head and neck cancers (Bruni et al. 2023).
- (49) While HPV vaccination effectively prevents HPV-related diseases in both sexes, current HPV
- (50) (vaccination strategies predominantly target females, creating a significant prevention gap. Males
- (51) (are often overlooked in vaccination programs despite their critical role in transmission dynamics,
- **52** particularly in China where male HPV vaccination remains virtually nonexistent despite high
- 53 (infection rates. Our study specifically examines this gap through the lens of male medical)
- 54) students a population that presents a unique paradox of high health knowledge but potentially
- (55) low vaccination uptake.
- In China, the prevalence of HPV in males is 52.45% among outpatients and 7.89% in health
- 57 checkups, indicating a high prevalence of infection. However, vaccination coverage in this
- 58 population remains negligible (Li et al. 2025). Our study specifically examines male college
- 59 (students, hypothesizing that this population faces unique barriers to vaccination despite their
- 60 elevated risk. This disparity is particularly concerning, because male college students, as
- 61 sexually active and high-risk individuals, are vulnerable to HPV infection and its consequences
- 62 (Fu et al. 2022; Mondiale de la Santé & Organization 2022). Vaccinating males not only reduces
- 63 their risk of cancers such as anal and penile cancers but also protects female partners by curbing
- 64 HPV transmission, thereby assisting in the prevention of cervical cancer (Bergman et al. 2022;
- Rosado et al. 2023). These dual benefits underscore why male vaccination should be prioritized,
- 66 yet implementation barriers remain poorly understood.

networks), particularly for the quadrivalent vaccine.

- 67 However, the current literature reveals three critical knowledge gaps that our study addresses
- 68 First, data on HPV vaccination among male college students in China remain scarce (DAI Zhen-
- 69 wei 2023). Second, existing studies predominantly focus on general populations while
- 70 systematically neglecting the unique behavioral determinants of medical students who possess
- 71 professional health knowledge but face practice-behavior gaps. Third, no studies have
- 72 comprehensively examined how China's non-subsidized vaccination context and associated
- 73 economic constraints affect male vaccination decisions a gap our research directly tackles
- 74 through novel price sensitivity analysis.
- 75 Studies consistently link higher health literacy (HL) with increased engagement in health-
- 76 promoting behaviors, particularly HPV vaccination, which is a key preventive measure (Jordan
- et al. 2025; Weiss et al. 2003). However, few domestic studies have explored the association



- 78 between HL and HPV vaccination intentions among male medical college students (DAI Zhen-
- 79 wei 2023; Lorini et al. 2018; Wu et al. 2023).
- 80 To date, China has not fully integrated HPV vaccination into its national immunization program.
- 81 As of January 8, 2025, only one type of HPV vaccine, the quadrivalent vaccine (imported), had
- been approved for males aged 9-26 years in mainland China, with a price of 831 CNY
- 83 (equivalent to \$116.71 based on the exchange rate of 1 USD = 7.12 CNY as of June 16, 2024;
- 84 the same exchange rate applies hereafter) a substantial financial burden for most college
- students. We hypothesize that: (1) HL would be a key predictor of HPV vaccination intentions
- among male medical students in China, and (2) price sensitivity would be an important reference
- 87 for vaccination decisions.
- 88 This necessitates examining psychosocial determinants (e.g., HL) and economic barriers (e.g.,
- 89 pricing) within China's healthcare context. Originally developed for market research, the van
- 90 Westendorp price sensitivity meter (PSM) has become an established methodology for
- 91 evaluating consumers' perceptions of pricing (Van Westendorp 1976). This approach, which has
- 92 been recognized for its simplicity and effectiveness in determining optimal price points for
- 93 various goods and services (Larson et al. 2014; Murtiningrum et al. 2022), offers valuable
- 94 potential for investigating price sensitivity related to HPV vaccination among male college
- 95 students. To our knowledge, this is the first application of PSM in HPV vaccine research
- 96 targeting Chinese males, bridging methodological innovations between marketing science and
- 97 public health.
- 98 To test these hypotheses, this study aims to investigate vaccination intentions and price
- 99 sensitivity to the HPV vaccine among male medical college students in Dongguan, China,
- specifically addressing two unresolved questions: (1) How does the HL component influence
- HPV vaccination intentions among male medical students? (2) What is the acceptable price
- range that balances vaccine affordability and perceived value in China's unique socioeconomic
- 103 context?

104 105

106

#### **Materials & Methods**

#### Survey design and study participants

- This study was conducted at Guangdong Medical University from June 16 to July 16, 2024.
- 108 Using a convenience sampling method, an online questionnaire survey was administered through
- the Chinese online survey platform "Wenjuanxing" (www.wix.cn). The survey was distributed to
- 110 full-time students at the university via WeChat. The inclusion criteria were as follows: 1) full-
- time enrolled students; 2) completion and successful submission of all mandatory questionnaire
- items, excluding questions skipped due to branching logic. The exclusion criteria were as follows:
- 113 1) a response time of less than 180 seconds; 2) inconsistencies and illogical responses in some
- answers; and 3) failure to provide accurate academic and professional information.
- 115 A total of 5,384 individuals participated in the survey, with 456 responses excluded due to unmet
- criteria. This yielded 4,928 valid questionnaires (validity rate: 91.53%). Among the valid
- responses, 3,297 participants were female college students and 1,631 were male college students.



- 118 As the analysis specifically targeted Chinese male college students, the final analysis comprised
- 119 1,631 participants.
- 120 Ethical considerations
- 121 This study was approved by the Clinical Research Ethics Committee of the Affiliated Hospital of
- 122 Guangdong Medical University (ethical application ref: KT2023-126-01, approval number:
- 123 PJKT2023-126). The study participants read and signed an online informed consent form.
- 124 Potential study participants were informed that participation in this study was voluntary and that
- they could withdraw their decision to participate at any time.
- 126 Variables and measurements
- 127 The survey included 1) socioeconomic and demographic characteristics, 2) the eHealth literacy
- scale, and 3) the van Westendorp PSM.
- 129 Socioeconomic and demographic characteristics
- 130 The following characteristics were assessed in this survey (Dapari et al. 2024; Deng et al. 2021;
- Doğan et al. 2024): age, education level, household registration, major, family history of cancer,
- sex education, smoking, exercise per day, alcohol consumption, HPV vaccination status of peers,
- and willingness to receive the HPV vaccine (Table 1).
- 134 eHealth literacy scale
- 135 The Chinese adaptation of the 8-item eHealth literacy (eHL) scale originally validated by Dong
- and colleagues served as our measurement tool (Dong et al. 2023) (Table 2). The authors
- obtained permission to use this instrument from the copyright holders. A 5-point Likert-type
- scoring system was used (1 = strongly disagree to 5 = strongly agree), and cumulative scores
- were interpreted as indicating progressively higher eHL competencies. Internal consistency
- analysis revealed excellent scale reliability (Cronbach's  $\alpha = 0.949$ ).
- 141 Van Westendorp PSM
- 142 The van Westendorp PSM test comprised four sequential phases. First, participants who were
- 143 willing to receive the HPV vaccine selected their preferred type of vaccine (quadrivalent vaccine
- 144 (imported), nine-valent vaccine (imported), or alternatives) based on provided product
- information (Chen et al. 2024; Zhao et al. 2024).
- 146 Second, the participants were required to provide four key pricing judgments regarding the
- selected vaccines (Larson et al. 2014), namely (1) a price so low it raises quality concerns (too
- 148 cheap); (2) a price that is considered fair and reasonable (cheap); (3) a price that feels high but is
- still acceptable (expensive); and (4) a price deemed unaffordable (too expensive). Systematic
- analysis of responses to these 4 key pricing judgments enables the researchers to identify
- 151 frequencies of product perception across price points and compute their cumulative percentages.
- 152 Third, we employed the van Westendorp PSM function of "Wenjuanxing" to calculate key
- pricing metrics, including the highest pricing point (HPP), acceptable price point (APP), optimal
- price point (OPP), and lowest pricing point (LPP), along with APRs for the quadrivalent vaccine
- (imported) and nine-valent vaccine (imported) (Murtiningrum et al. 2022).
- 156 Finally, we evaluated the difference between OPP and APP for each vaccine as a measure of
- 157 price sensitivity.



#### 158 Data analysis methods

- Data analysis was performed using SPSS 29.0 (IBM Corp.). Continuous variables were
- summarized as the mean (M) ± standard deviation (SD), whereas categorical variables were
- reported as counts (n) and proportions (%). Univariate analyses were used to examine the effects
- of sociodemographic factors and HL on the willingness to receive HPV vaccination. Predictive
- determinants were identified via binary logistic regression, with effect sizes expressed as
- adjusted odds ratios (ORs) and 95% confidence intervals (CIs). Statistical significance was set at
- 165 p < 0.05.

166167

#### Results

#### 168 Socioeconomic and demographic characteristics of the participants

- A total of 1,631 male college students were included as valid participants in this study, with a
- mean age of  $20.89 \pm 1.89$  years. Of the participants, 96.3% (1,570/1,631) were undergraduates,
- whereas 3.7% (61/1,631) were graduate students. Additionally, 57.6% (940/1,631) were from
- 172 rural areas, and 74.4% (1,214/1,631) were medical students.
- 173 Regarding health-related characteristics, 23.7% (387/1,631) reported a family history of cancer,
- and 83.8% (1,366/1,631) had received sex education. The prevalence of smoking was 6.1%
- 175 (99/1,631), and 57.8% (943/1,631) reported occasional alcohol consumption. In terms of
- physical activity, 66.5% (1,084/1,631) exercised less than one hour per day. Among participants
- who were aware of HPV, 51% (832/1,631) knew someone in their social circle who had either
- 178 received or scheduled an HPV vaccination.
- 179 The findings revealed that 59.4% (968/1,631) of the male college students were willing to
- receive the HPV vaccine, whereas 40.6% (663/1,631) were unwilling (Table 1).

#### 181 eHealth literacy

- The male college students in the sample achieved a mean total eHL measurement of 31.46±5.63.
- 183 This total corresponds to a per-item average of 3.93, which aligns with established thresholds for
- advanced eHL (Table 2).

#### 185 Univariate analyses

- 186 Univariate analysis revealed significant associations between willingness to receive HPV
- vaccination and key variables, as detailed in Table 3. Education level (p = 0.038), family history
- of cancer (p = 0.022), sex education (p = 0.026), exercise per day (p < 0.001), and the HPV
- vaccination status of peers (p < 0.001) demonstrated particularly significant correlations.
- Notably, the eHL level was significantly associated with vaccination willingness (p < 0.001).

#### 191 Factors associated with willingness to receive HPV vaccination

- 192 The variables that were found to be significant in the univariate analysis were subsequently
- included in a binary logistic regression analysis. The results are presented in Table 4.
- 194 The following socioeconomic and demographic factors were identified as predictors of the
- willingness to receive HPV vaccination: education level, family history of cancer, moderate daily
- 196 exercise and peers' HPV vaccination status. Compared with undergraduate students, male
- 197 graduate students presented significantly greater willingness to receive the HPV vaccine (OR:



- 198 1.82; 95% CI: 1.00–3.32; p = 0.049). College students with a family history of cancer presented
- significantly greater willingness to receive HPV vaccination (OR: 1.29; 95% CI: 1.01–1.66; p =
- 200 0.041). Participants who engaged in moderate daily exercise (1–3 hours per day) were more
- 201 likely to be willing to receive the HPV vaccine (OR: 53; 95% CI: 1.21–192; p < 0.001) than
- 202 those who exercised less (<1 hour per day). However, no significant difference was observed in
- 203 the willingness to receive HPV vaccination between students who exercised at a very high level
- 204 (>3 hours per day) and those with lower levels of physical activity (p = 0.545). Additionally,
- students with close family members who had received or scheduled HPV vaccination
- 206 demonstrated significantly greater willingness to be vaccinated compared to those without such
- 207 family influence (OR: 1.42; 95% CI: 1.15–1.75; p < 0.001).
- 208 Moreover, the participants' HL positively influenced their willingness to receive HPV
- 209 vaccination (OR: 1.03; 95% CI: 1.01–1.05; p=0.002).
- 210 Van Westendorp PSM
- 211 Among 781 participants in the van Westendorp PSM questionnaire who expressed willingness to
- self-fund HPV vaccination, vaccine type preferences emerged as follows: 6.8% (53/781) selected
- 213 imported quadrivalent vaccine, 78.7% (615/781) opted for imported nine-valent vaccine, and
- 214 14.5% (113/781) chose other HPV vaccine types. Therefore, in the subsequent PSM analysis, the
- 215 quadrivalent and nine-valent vaccine groups consisted of 53 and 615 male medical college
- 216 students, respectively.
- 217 The APRs (between the lowest and highest price points, in CNY) identified for the quadrivalent
- 218 and nine-valent HPV vaccines were [830.36,1012.50] ([\$116.62, \$142.21]) and [955.00,1194.44]
- 219 ([\$134.13, \$167.76]). Notably, the market price of the nine-valent HPV vaccine was 1331.00
- 220 CNY (\$187.20), which exceeds the APR for the male college student population. However, the
- market price of the quadrivalent HPV vaccine (831.00 CNY, \$116.71) decreased within the APR
- and closely aligned with the LPP (equivalent proportions of "too cheap/expensive" perceptions at
- 223 this price point) while remaining below the OPP (equivalent proportions of "too cheap/too
- expensive" perceptions at this price point) (Table 5).
- To more clearly understand male college students' price sensitivity toward different HPV
- vaccines, four cumulative response curves were generated from the data. Plots of the data for the
- van Westendorp PSM are presented in Fig. 1 for the quadrivalent HPV vaccine (imported) and in
- 228 Fig. 2 for the nine-valent HPV vaccine (imported).
- For the quadrivalent HPV vaccine, the OPP (the intersection of the "too cheap" and "too
- expensive" curves) was approximately 925.00 CNY (\$129.92), which closely aligned with the
- APP (the intersection of the "cheap" and "expensive" curves) pricing of 931.58 CNY (\$130.84).
- 232 Similarly, with respect to the nine-valent HPV vaccine, the OPP was approximately 1073.61
- 233 CNY (\$150.79), which closely aligned with the APP of 1070.26 CNY (\$150.32) (Fig. 1, Fig. 2).
- Overall, the van Westendorp PSM analysis revealed high price sensitivity within the study
- population, as evidenced by the minimal difference observed between the OPP and APP. These
- 236 findings may suggest that male college students exhibit significant responsiveness to price
- 237 adjustments for both quadrivalent and nine-valent HPV vaccines.

# **PeerJ**

239	Discussion
240	Willingness to receive HPV vaccination
241	This study represents the first large-sample cross-sectional survey on HPV vaccination
242	conducted among college students at Guangdong Medical University and addresses the gap in
243	related research in colleges and universities in the Dongguan area, China. The findings indicate
244	that 59.4% of male college students are willing to receive the HPV vaccine. However, this
245	percentage is lower than that reported in similar domestic studies, such as studies conducted in
246	Ningxia (80.3%) (Xiang-rong et al. 2023) and Zhejiang (68.9%) (Wang 2024). This figure is also
247	lower than findings from international studies in countries such as Italy, South Korea, and the
248	United States, where male college students exhibited high willingness to receive the HPV
249	vaccine with reported rates ranging from 62% to 79% (Choi & Park 2016; Daley et al. 2010;
250	Mascaro et al. 2019). These results indicate that there are notable disparities in the willingness to
251	receive HPV vaccination across different countries or regions. Therefore, it is necessary to
252	conduct context-specific analyses and develop targeted measures to increase the motivation of
253	male medical college students to receive HPV vaccination.
254	Socioeconomic and demographic characteristics
255	Our study identified several key factors associated with HPV vaccination intentions among male
256	medical college students, including education level, family history of cancer, daily exercise
257	habits, and the vaccination status of individuals within their social circles. These findings
258	provide valuable insights for designing targeted interventions to improve vaccine uptake in this
259	population.
260	First, graduate students were more willing to receive the HPV vaccine than undergraduates were
261	which is consistent with previous research (Zhang et al. 2022). This may be attributed to the
262	advanced education level of graduate students, which likely facilitates greater knowledge
263	acquisition and a deeper understanding of HPV, its associated diseases, and the benefits of
264	vaccination. Educational interventions tailored to undergraduates, such as campus-wide health
265	seminars or digital campaigns, may help to bridge this knowledge gap and increase vaccination
266	intentions. However, caution is warranted when interpreting findings related to postgraduate
267	students, given their limited representation (constituting merely 3.74% of the total cohort).
268	Although statistically significant differences were detected, the restricted subgroup size may
269	potentially exaggerate effect size estimates and compromise the generalizability of these specific
270	results.
271	Second, students with a family history of cancer showed increased vaccination willingness,
272	which aligns with the findings of previous studies (Jia et al. 2023). Personal exposure to cancer
273	within the family may heighten perceived risk and motivate preventive health behaviors,
274	including vaccination (Brewer & Fazekas 2007). Public health messaging can leverage this
275	finding by emphasizing the role of HPV vaccination in reducing the risk of cancer, particularly
276	for individuals with a family history of HPV-related cancers.



- 277 Third, we found a positive association between moderate daily exercise and vaccination
- 278 intentions, suggesting that health-conscious behaviors reinforce one another (Bohn-Goldbaum et
- al. 2022). Regular exercisers often exhibit greater health awareness and a stronger sense of
- 280 responsibility for their well-being, making them more likely to adopt preventive measures such
- as vaccination (Zhang et al. 2024). Integrating exercise promotion into HPV vaccination
- 282 campaigns, such as through fitness challenges or partnerships with campus sports programs, can
- 283 further increase vaccine uptake.
- Finally, the vaccination status of individuals within students' social circles significantly
- influenced the students' own vaccination intentions, consistent with prior findings (Jia et al.
- 286 2023). Observing peers, family members, or colleagues receiving the vaccine may alleviate
- safety concerns, boost confidence in vaccination, and increase its social acceptability.
- 288 Encouraging vaccinated individuals to share their experiences through social media or peer-led
- 289 initiatives may amplify this effect and foster a culture of vaccination.
- 290 In conclusion, our findings highlight the multifaceted nature of HPV vaccination intentions
- among male college students. Addressing these factors through targeted educational campaigns,
- 292 risk communication strategies, health-promoting activities, and peer influence interventions can
- 293 significantly improve vaccine coverage in this key demographic.

#### 294 Health literacy

- 295 Our study revealed a significant positive association between HL and willingness to receive the
- 296 HPV vaccine, consistent with previous research (Bhoopathi et al. 2022; Galvin et al. 2023).
- 297 Higher HL levels are linked to improved health-related behaviors and outcomes (Sun et al.
- 298 2025), including a greater inclination to invest in preventive health measures such as vaccination.
- 299 Research indicates that higher levels of HL correlate with improved comprehension of HPV-
- related information, including vaccine efficacy and safety profiles (Albright & Allen 2018). This
- increased understanding helps to dispel vaccine-related misinformation and concerns and enables
- 302 individuals to make evidence-based choices about immunization that serve their personal health
- 303 objectives (Malik et al. 2024). Therefore, future efforts should prioritize targeted educational
- 304 campaigns designed to improve HL. For example, campus-based workshops, eHL modules, and
- 305 peer-led educational programs can be implemented to address specific knowledge gaps and
- 306 misconceptions about HPV and its vaccination. Additionally, collaboration with healthcare
- providers to deliver clear, culturally sensitive, and age-appropriate information can further
- 308 empower students to make informed decisions. By fostering a health-literate population, these
- interventions have the potential to significantly increase HPV vaccination rates among male
- 310 college students.

#### 311 Van Westendorp PSM

- 312 The van Westendorp PSM analysis revealed that male college students presented high price
- 313 sensitivity toward both the quadrivalent and nine-valent HPV vaccines. Comparative surveys
- 314 have demonstrated that domestic vaccines have lower acceptable price ranges (CNY 910.63-
- 315 2,866.96) than their imported counterparts (CNY 1,689.80-3,252.43) (Zhou et al. 2022),
- providing quantitative evidence for price differentials between vaccine types. While the high cost



- of HPV vaccines remains a significant barrier to accessibility in China (You et al. 2024), our
- 318 findings suggest that the price gap between the acceptable and market prices of HPV vaccines
- 319 has gradually narrowed, particularly for the quadrivalent vaccine (Lu et al. 2022; Wang et al.
- 320 2022). Specifically, the market price of the quadrivalent HPV vaccine (CNY 831.00, \$116.71)
- 321 generally decreased within the APR (CNY 830.36-1012.50, \$116.62, \$142.21 in our study) and
- approached the LPP (CNY 830.36, \$116.62), indicating that price may no longer be the primary
- 323 barrier for this type of vaccine. This convergence is further supported by a 2021 national survey
- of healthcare workers reporting median willingness-to-pay values (CNY 1,250-1,400) that were
- 325 18-30% below the then-prevailing market prices (Lu et al. 2022). In contrast, the nine-valent
- 326 vaccine remains priced (CNY 1,331.00, \$187.20) above students' APR (CNY 955.00-1194.44,
- \$134.13, \$167.76 in our study), with the current market price exceeding the upper bound of
- 328 reported acceptable ranges by 11.4-39.4%, highlighting the need for targeted pricing strategies or
- 329 subsidies to improve the affordability of the vaccine.
- 330 The van Westendorp PSM analysis revealed distinct price sensitivity patterns for quadrivalent
- and nine-valent HPV vaccines among male college students. For quadrivalent vaccines,
- interventions should focus on educational campaigns to address nonprice factors such as safety
- perceptions and HL. For the nine-valent vaccine, cost-reduction strategies such as subsidies or
- 334 tiered pricing are essential in addition to efforts to improve health literacy and awareness, to
- increase vaccine uptake.

336

#### Limitations of the study

- This study also has limitations. First, the convenience sampling approach and the
- overrepresentation of medical students (75% of participants) may introduce sampling bias,
- 339 potentially inflating health literacy estimates compared to the general male student population.
- 340 Consequently, findings primarily reflect trends among medical students and require validation in
- more diverse academic cohorts. Second, the reliance on self-reported data (e.g., vaccination
- intentions and health literacy assessments) may be subject to recall bias and social desirability
- bias, particularly given the sensitive nature of health-related decision-making. Third, the
- 344 generalizability of the findings may be limited by the cross-sectional design and the regional
- 345 specificity of the sample. Fourth, while we controlled for key covariates including age and
- education level, other potential confounders (e.g., socioeconomic status, cultural attitudes toward
- vaccination) were not systematically measured, which may influence the interpretation of price
- 348 sensitivity patterns. Fifth, the sole reliance on HL limits theoretical grounding by excluding
- broader models (e.g., Health Belief Model or Theory of Planned Behavior) addressing
- 350 psychosocial influences. Sixth, since HPV vaccination for males (both adults and boys) was not
- yet available in China at the time of this survey, the responses from male college students should
- 352 be interpreted as simulated rather than actual behavioral data. Finally, the investigation was
- 353 limited to assessing one-time purchase intentions. The relatively limited sample size for
- 354 recipients of the quadrivalent HPV vaccine compared with the size of the nine-valent vaccine
- 355 group may affect the robustness of our findings. These limitations underscore the need for
- 356 subsequent studies with larger, more balanced sample sizes to validate the applicability of the



van Westendorp PSM in vaccine-related consumer research (Lipovetsky et al. 2011). With the approval of the quadrivalent HPV vaccine for males aged 9-26 years in mainland China on January 8, 2025, this study offers preliminary validation of the van Westendorp PSM methodology and introduces a novel approach to research on HPV vaccine pricing.

#### Conclusions

This study assessed the willingness to receive HPV vaccination and price sensitivity among Chinese male medical college students in Dongguan. The findings revealed that more than half of the participants were willing to receive the HPV vaccine. This willingness was influenced by education level, family history of cancer, daily exercise, peers' vaccination status, and HL. While the price of the quadrivalent vaccine aligned with students' acceptable range, the nine-valent vaccine remained costly. To improve uptake, interventions should combine price reduction strategies for the nine-valent vaccine with educational campaigns to increase HL and address nonprice barriers, particularly for the quadrivalent vaccine. 

#### Acknowledgments

We sincerely appreciate the invaluable support and contributions of numerous teachers and students at Guangdong Medical University. We are grateful to all those who assisted with data collection, provided survey instruments, and participated in the survey.

#### References

- Albright AE, and Allen RS. 2018. HPV misconceptions among college students: the role of health literacy. *J Community Health* 43:1192-1200. 10.1007/s10900-018-0539-4
- Bergman H, Henschke N, Villanueva G, Loke YK, Golder SP, Dwan K, Crosbie EJ, Kyrgiou M, Platt J, and Morrison J. 2022. Human papillomavirus (HPV) vaccination for the prevention of cervical cancer and other HPV-related diseases: a network meta-analysis. *Cochrane Database Syst Rev* 2022:CD015364. 10.1002/14651858.cd015364
- Bhoopathi V, Bhagavatula P, and Singh M. 2022. Health literacy and its association with human papilloma virus vaccination among adults: Findings from the behavioral risk factor surveillance system. *Hum Vaccin Immunother* 18:2135930. 10.1080/21645515.2022.2135930
- Bohn-Goldbaum E, Owen KB, Lee VYJ, Booy R, and Edwards KM. 2022. Physical activity and acute exercise benefit influenza vaccination response: A systematic review with individual participant data meta-analysis. *PLoS One* 17:e0268625. 10.1371/journal.pone.0268625
- Brewer NT, and Fazekas KI. 2007. Predictors of HPV vaccine acceptability: A theory-informed, systematic review. *Prev Med* 45:107-114. <a href="https://doi.org/10.1016/j.ypmed.2007.05.013">https://doi.org/10.1016/j.ypmed.2007.05.013</a>
- Bruni L, Albero G, Serrano B, Mena M, Collado JJ, Gómez D, Muñoz J, Bosch FX, and De Sanjosé S. 2023. *Human papillomavirus and related diseases in the world*. Barcelona: ICO/IARC Information Centre on HPV and Cancer (HPV Information Centre).
- Chen JL, Zhang ZN, Pan WY, Song YF, Zheng L, Li L, Ye JK, Cao L, and Yu WZ. 2024. Estimated Human Papillomavirus Vaccine Coverage Among Females 9-45 Years of Age China, 2017-2022. *China CDC Weekly* 6:413-417. 10.46234/ccdcw2024.080
- Choi JS, and Park S. 2016. A study on the predictors of Korean male students' intention to receive human papillomavirus vaccination. *J Clin Nurs* 25:3354-3362.



405

406

407

412

413

414

415

416 417

418

419

423

424

425

426

427

428

433

434

435

436

437

438

- DAI Zhen-wei SM-y, WANG Wen-jun, SU Xiao-you. 2023. Influencing factors of willingness to promote human papillomavirus vaccination in Chinese male university students. *Chinese Journal of Public Health* 39:285-290. 10.11847/zgggws1139013
  - Daley EM, Marhefka SL, Buhi ER, Vamos CA, Hernandez ND, and Giuliano AR. 2010. Human Papillomavirus Vaccine Intentions Among Men Participating in a Human Papillomavirus Natural History Study Versus a Comparison Sample. Sexually transmitted diseases 37.
- Dapari R, Li M, Chen X, Cui J, Zamzuri MIA, Hassan MR, Che Dom N, and Rahim SSSA. 2024.
  Factors influencing HPV vaccine acceptance among females in mainland China: a systematic review. *Clin Epidemiol Glob Health* 26:101514. 10.1016/j.cegh.2024.101514.
  Deng C, Chen X, and Liu Y. 2021. Human papillomavirus vaccination: coverage rate.
  - Deng C, Chen X, and Liu Y. 2021. Human papillomavirus vaccination: coverage rate, knowledge, acceptance, and associated factors in college students in mainland China. *Hum Vaccin Immunother* 17:828-835. 10.1080/21645515.2020.1797368
  - Doğan A, Toker MS, Gozdas HT, and Bal T. 2024. Knowledge and Attitude of Turkish Male Health Care Workers Regarding Human Papillomavirus and Vaccination. *American Journal of Men's Health* 18:15579883241304574. 10.1177/15579883241304574
  - Dong Z, Ji M, Shan Y, Xu X, and Xing Z. 2023. Functional health literacy among Chinese populations and associated factors: latent class analysis. *JMIR Form Res* 7:e43348. 10.2196/43348
- Fu Z, Guo W, Liu R, Shi Y, and Yu H. 2022. Sexual debut among college students in China: effects of family context. *Journal of Biosocial Science* 54:1004-1023. 10.1017/S0021932021000523
  - Galvin AM, Garg A, Griner SB, Moore JD, and Thompson EL. 2023. Health Literacy Correlates to HPV Vaccination Among US Adults Ages 27-45. *J Cancer Educ* 38:349-356. 10.1007/s13187-021-02123-x
  - Jia S, Pan B, Hong D, Zhang Q, Jiang H, Hong Y, and Hong J. 2023. A survey of potential acceptance of 9-valent HPV vaccine among Chinese male college students. *Hum Vaccin Immunother* 19:2272533. 10.1080/21645515.2023.2272533
- Jordan S, Buchmann M, Loss J, and Okan O. 2025. Health literacy and health behaviourinsights into a developing field of research and action for public health. Bundesgesundheitsblatt Gesundheitsforschung Gesundheitsschutz. 10.1007/s00103-025-04016-6
  - Larson PD, Viáfara J, Parsons RV, and Elias A. 2014. Consumer attitudes about electric cars: Pricing analysis and policy implications. *Transportation Research Part A: Policy and Practice* 69:299-314. 10.1016/j.tra.2014.09.002
  - Li Y, Zhao F, Wu D, Qin C, Lu Y, Yang Y, Wang H, Lu C, Qiu S, Jiang W, Yan Y, Geng X, Rong H, Ji N, Lv N, Li Y, and Li J. 2025. Prevalence of Human Papillomavirus and Genotype Distribution in Chinese Men: A Systematic Review and Meta-Analysis. *Cancer Med* 14:e70686. 10.1002/cam4.70686
- Lipovetsky S, Magnan S, and Zanetti-Polzi A. 2011. Pricing models in marketing research. *Intell Inf Manag* 3:167-174. 10.4236/iim.2011.35020
- Lorini C, Francesca S, Martina D, Leonardo C, Angela B, Sara B, Paolo B, and Bonaccorsi G. 2018. Health literacy and vaccination: A systematic review. *Human Vaccines & Immunotherapeutics* 14:478-488. 10.1080/21645515.2017.1392423
- Lu X, Ji M, Wagner AL, Huang W, Shao X, Zhou W, and Lu Y. 2022. Willingness to pay for HPV vaccine among female health care workers in a Chinese nationwide survey. *BMC Health Serv Res* 22:1324. 10.1186/s12913-022-08716-6
- Malik S, Mock KO, Martillotti R, Caravella G, Zhou X, Mbamelu M, and Scarbrough KH. 2024.
   HPV Vaccines Among University Students: Understanding Barriers and Facilitators of Vaccine Uptake. *Vaccines* 12:1385.



458

459

460

461

462

463

464

465

466

467

468

469 470

471

472

473

480

481

482

483

484

485

486

- 451 Mascaro V. Pileggi C. Currà A. Bianco A. and Pavia M. 2019. HPV vaccination coverage and 452 willingness to be vaccinated among 18–30 year-old students in Italy. Vaccine 37:3310-453 3316. https://doi.org/10.1016/j.vaccine.2019.04.081
- 454 Mondiale de la Santé O, and Organization WH. 2022. Human papillomavirus vaccines: WHO 455 position paper (2022 update)-Vaccins contre les papillomavirus humains: note de 456 synthèse de l'OMS (mise à jour de 2022). Weekly Epidemiological Record= Relevé 457 épidémiologique hebdomadaire 97:645-672.
  - Murtiningrum AD, Darmawan A, and Wong H. 2022. The adoption of electric motorcycles: A survey of public perception in Indonesia. Journal of Cleaner Production 379:134737. 10.1016/j.jclepro.2022.134737
  - Rosado C. Fernandes AR, Rodrigues AG, and Lisboa C. 2023. Impact of human papillomavirus vaccination on male disease: a systematic review. Vaccines (Basel) 11:1083. 10.3390/vaccines11061083
  - Sun C, Meijer E, Chavannes NH, Dai H, Li X, Wang Y, Wu L, Zhang Q, and Kasteleyn MJ. 2025. eHealth literacy in the general population: a cross-sectional study in China. BMC Public Health 25:211. 10.1186/s12889-025-21389-0
  - Van Westendorp P. 1976. NSS-Price Sensitivity Meter (PSM)- A new approach to study consumer perception of price. Proceedings of the 29th ESOMAR Congress. Venice. p 5-
  - Wang D, Wu J, Du J, Ong H, Tang B, Dozier M, Weller D, and Campbell C. 2022. Acceptability of and barriers to human papillomavirus vaccination in China: A systematic review of the Chinese and English scientific literature. Eur J Cancer Care (Engl) 31:e13566. 10.1111/ecc.13566
- 474 Wang W. 2024. The role of personal health beliefs and altruistic beliefs in young Chinese adult 475 men's acceptance of the human papillomavirus vaccine. Sci Rep 14:20341. 476 10.1038/s41598-024-71494-0
- 477 Weiss BD, Doak LG, and Doak CC. 2003. Health literacy: a manual for clinicians: part of an 478 educational program about health literacy. Chicago: AMA Foundation, American Medical 479 Association.
  - Wu H, Tong X, Wang L, Huang Y, and Zhang L. 2023. HPV vaccine information, knowledge, attitude, and recommendation intention among male college students in China. Hum Vaccin Immunother 19:2228163. 10.1080/21645515.2023.2228163
  - Xiang-rong Y, Li-na M, Heng-zhi L, Zhan-chuan L, and Yu-xiu S. 2023. Cognition and vaccination willingness of HPV vaccine and influencing factors among male college students in Ningxia. *Modern Preventive Medicine* 50:4357-4361+4374. 10.20043/j.cnki.MPM.202305340
- 487 You T, Zhao X, Pan C, Gao M, Hu S, Liu Y, Zhang Y, Qiao Y, Zhao F, and Jit M. 2024. 488 Informing HPV vaccine pricing for government-funded vaccination in mainland China: a 489 modelling study. The Lancet Regional Health - Western Pacific 52. 490 10.1016/j.lanwpc.2024.101209
- Zhang F, Li M, Li X, Bai H, Gao J, and Liu H. 2022. Knowledge of cervical cancer prevention 492 and treatment, and willingness to receive HPV vaccination among college students in 493 China. BMC Public Health 22:2269. 10.1186/s12889-022-14718-0
- 494 Zhang Z, Abdullah H, Ghazali AHA, D'Silva JL, Ismail IA, and Huang Z. 2024. The influence of 495 health awareness on university students' healthy lifestyles: The chain mediating role of self-esteem and social support. PLoS One 19:e0311886. 10.1371/journal.pone.0311886 496
- 497 Zhao C, Zhao Y, Li J, Li M, Shi Y, and Wei L. 2024. Opportunities and challenges for human 498 papillomavirus vaccination in China. Hum Vaccin Immunother 20:2329450. 499 10.1080/21645515.2024.2329450





Zhou L, Gu B, Xu X, Li Y, Cheng P, Huo Y, Liu G, and Zhang X. 2022. On Imported and
 Domestic Human Papillomavirus Vaccines: Cognition, Attitude, and Willingness to Pay in
 Chinese Medical Students. Front Public Health 10:863748. 10.3389/fpubh.2022.863748



Table 1(on next page)

Socioeconomic and demographic characteristics of the participants



#### Table 1:

#### 2 Socioeconomic and demographic characteristics of the participants

3

Variable	<u>Nn</u> (%)
Age (M±SD)	20.89±1.89
Education level	
Undergraduate	1570 (96.3)
Postgraduate	61 (3.7)
Household registration	
Rural	940(57.6)
Cities and Towns	691(42.4)
Major	
Medical-related majors	1214 (74.4)
Nonmedical majors	417 (25.6)
Family history of cancer	
No	1244 (76.3)
Yes	387 (23.7)
Have you received sex education?	
No	265 (16.2)
Yes	1366 (83.8)
Do you smoke?	
No	1532 (93.9)
Yes	99 (6.1)
Exercise per day	
<1h	1084 (66.5)
1-3h	503 (30.8)
>3h	44 (2.7)
Alcohol consumption	
Never	636 (39.0)
Occasionally	943 (57.8)
Often (more than once a week)	52 (3.2)
Have any of your family, friends, or classmates got	ten or reserved the HPV vaccine?
No	713 (43.7)
Yes	832 (51.0)
Willingness to receive HPV vaccination if possible	?
No	663 (40.6)
Yes	968 (59.4)

#### 4 Notes:

N=1631. % = n/N.



Table 2(on next page)

Descriptive statistics of eHealth literacy



#### **Table 2:**

# Descriptive statistics of eHealth literacy

3

	Strongly	Disagree	Neutral/Unsure	Agraa	Strongly	Score
Term	disagree Nn(%)	Nn(%)	Neutral/Onsure Nn(%)	Agree Nn(%)	agree Nn(%)	(M±SD)
1. I know what health						
resources are available on	28(1.7)	38(2.3)	263(16.1)	933(57.2)	369(22.6)	3.97±0.80
the internet.						
2. I know where to find						
helpful health resources	29(1.8)	59(3.6)	308(18.9)	890(54.6)	345(21.2)	3.90±0.83
on the internet.						
3. I know how to find						
helpful health resources	33(2.0)	51(3.1)	288(17.7)	910(55.8)	349(21.4)	3.91±0.83
on the internet.						
4. I know how to use the						
internet to answer my	33(2.0)	54(3.3)	278(17.0)	924(56.7)	342(21.0)	$3.91\pm0.83$
health questions.						
5. I know how to use the						
health information I find	20(1.9)	20(1.9)	20((12.6)	000((1.2)	2(9(22.6)	4.01+0.76
on the internet to help	29(1.8)	29(1.8)	206(12.6)	999(61.3)	368(22.6)	4.01±0.76
me.						
6. I have the skills I need						
to evaluate the health	22(2.0)	54(2.2)	221(20.2)	9(5(52.0)	240(21.4)	2 90+0 95
resources I find on the	32(2.0)	54(3.3)	331(20.3)	865(53.0)	349(21.4)	3.89±0.85
internet.						
7. I can tell high-quality						
from low-quality health	31(1.9)	47(2.9)	305(18.7)	873(53.5)	375(23.0)	$3.93\pm0.84$
resources on the internet.						
8. I feel confident in						
using information from	20(1.0)	40(2.0)	274(1(.0)	005(55.5)	272(22.0)	2.05+0.02
the internet to make	30(1.8)	49(3.0)	274(16.8)	905(55.5)	373(22.9)	3.95±0.83
health decisions.						
eHealth Literacy Scores						31.46±5.63

Notes:

5 N=1631. % = n/N.



# Table 3(on next page)

Univariate analysis of willingness to receive HPV vaccination for the HPV vaccine among male college students

a: P value from the chi-square test; b: P value from the Mann - Whitney U test.



#### Table 3:

## Univariate analysis of willingness to receive HPV vaccination for the HPV vaccine among

#### 3 male college students

Voui-hi-	No	Yes	D l-
Variable	(N=663)	(N=968)	<u>₽p</u> value
Socioeconomic and Demographic Characteristics			
Age(M±SD)	20.91±1.81	20.87±1.94	$0.417^{b}$
Education level			0.038a
Undergraduate	646(97.4)	924(95.5)	
Postgraduate	17(2.6)	44(4.5)	
Household Registration			$0.910^{a}$
Rural	381(57.5)	559(57.7)	
Cities and Towns	282(42.5)	409(42.3)	
Major			0.272a
Medical-related majors	503(75.9)	711(73.5)	
Nonmedical majors	160(24.1)	257(26.5)	
Family history of cancer			0.022a
No	525(79.2)	719(74.3)	
Yes	138(20.8)	249(25.7)	
Have you received sex education?			$0.026^{a}$
No	124(18.7)	141(14.6)	
Yes	539(81.3)	827(85.4)	
Do you smoke?			0.561a
No	620(93.5)	912(94.2)	
Yes	43(6.5)	56(5.8)	
Exercise per day	45(0.5)	30(3.0)	< 0.001 <sup>b</sup>
<1h	480(72.4)	604(62.4)	10.001
1-3h	167(25.2)	336 (34.7)	
>3h	16 (2.4)	28 (2.9)	
Alcohol consumption	10 (2.1)	20 (2.5)	0.234 <sup>b</sup>
Never	270 (40.7)	366 (37.8)	0.25 .
Occasionally	373 (56.3)	570 (58.9)	
Often (more than once a week)	20 (3.0)	32 (3.3)	
Have any of your family, friends, or classmates gotten or reserved	- ()	- (- / <del>-</del> /	
the HPV vaccine?			< 0.001a
No	325(52.6)	388(41.9)	
Yes	293(47.4)	539(58.1)	
eHealth Literacy Scores (M±SD)	30.71±5.65	31.98±5.57	< 0.001b



56 Notes:

7 **a**: Pp value from the chi-square test; **b**: Pp value from the Mann-Whitney U test.



# Table 4(on next page)

Binary logistic regression for willingness to receive HPV vaccination among male college students

Nagelkerke's R  $^2$  = 0.047, chi-square = 4.478, df = 7, P value = 0.723.



- **1** Table 4:
- 2 Binary logistic regression for willingness to receive HPV vaccination among male college
- 3 students

Variable	Logit coefficient	OR (95% CI)	p value
Socioeconomic and Demographic Characteristics			
Education level			
Undergraduate	Ref		
Postgraduate	0.60	1.82(1.00-3.32)	0.049
Family history of cancer			
No	Ref		
Yes	0.26	1.29(1.01-1.66)	0.041
Have you received sex education?			
No	Ref		
Yes	0.24	1.27(0.95-1.69)	0.106
Exercise per day			0.002
<1h	Ref		
1-3h	0.42	1.53(1.21-1.92)	< 0.001
>3h	0.21	1.24(0.62-2.46)	0.545
Have any of your family, friends, or classmates			
gotten or reserved the HPV vaccine?			
No	Ref		
Yes	0.35	1.42(1.15-1.75)	< 0.001
eHealth Literacy Scores	0.03	1.03(1.01-1.05)	0.002

6 Notes:

7 Nagelkerke's  $R^2 = 0.047$ , chi-square = 4.478, df = 7,  $P_{\underline{p}}$  value = 0.723.

8



Table 5(on next page)

van Westendorp price points (in CNY)



#### Table 5:

## 2 van Westendorp price points (in CNY)

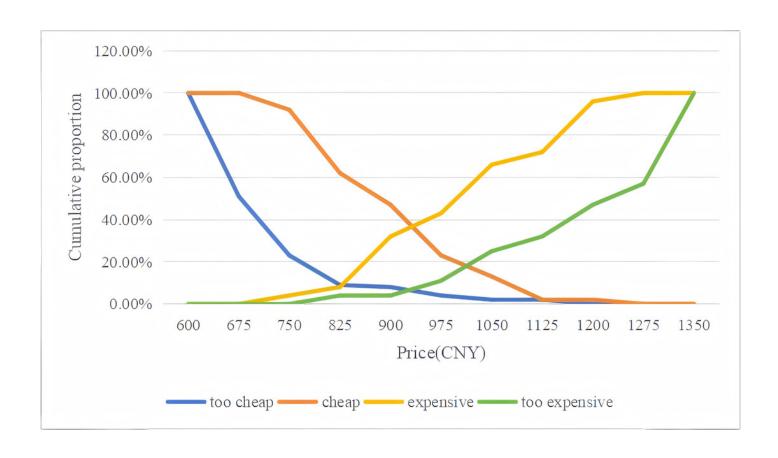
3

Duiza Dainta	Quadrivalent HPV	Nine-valent HPV vaccine (imported)	
Price Points	vaccine (imported)		
Highest Pricing Point (HPP)	1012.50	1194.44	
Acceptable Price Point (APP)	931.58	1070.26	
Optimal Price Point (OPP)	925.00	1073.61	
Lowest Pricing Point (LPP)	830.36	955.00	
Market Price	831	1331	
Acceptable Price Range (APR)	[830.36,1012.50]	[955.00,1194.44]	



# Figure 1

van Westendorp price sensitivity graphs for the quadrivalent HPV vaccine (imported)





# Figure 2

van Westendorp price sensitivity graphs for the nine-valent HPV vaccine (imported)

