

Old maids have more appeal: Effects of age and pheromone source on mate attraction in an orb-web spider

Anna-Lena Cory, Jutta M Schneider

Background. In many insects and spider species, females attract males with volatile sex pheromones, but we know surprisingly little about the costs and benefits of female pheromone emission. Here we test the hypothesis that mate attraction by females is dynamic and strategic in the sense that investment in mate attraction is matched to the needs of the female. We use the orb-web spider *Argiope bruennichi* in which females risk the production of unfertilised egg-clutches if they do not receive a copulation within a certain time-frame. **Methods.** We designed field experiments to compare mate attraction by recently matured (young) females with females close to oviposition (old). In addition, we experimentally separated the potential sources of pheromone transmission, namely the female body and the web silk. **Results.** In accordance with the hypothesis of strategic pheromone production, the probability of mate attraction and the number of males attracted differed between age classes. While the bodies and webs of young females were hardly found by males, the majority of old females attracted up to two males within two hours. Old females not only increased pheromone emission from their bodies but also from their webs. Capture webs alone, spun by old females were significantly more efficient in attracting males than webs of younger females. **Discussion.** Our results suggest that females modulate their investment in signalling according to the risk of remaining unmated and that they thereby economize on the costs associated with pheromone production and emission.

1 **Old maids have more appeal: Effects of age and pheromone source on mate attraction in**
2 **an orb-web spider**

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12 **Abstract**

13 **Background.** In many insects and spider species, females attract males with volatile sex
14 pheromones, but we know surprisingly little about the costs and benefits of female pheromone
15 emission. Here we test the hypothesis that mate attraction by females is dynamic and strategic in
16 the sense that investment in mate attraction is matched to the needs of the female. We use the
17 orb-web spider *Argiope bruennichi* in which females risk the production of unfertilised egg-
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23 mate attraction and the number of males attracted differed between age classes. While the bodies
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25 to two males within two hours. Old females not only increased pheromone emission from their
26 bodies but also from their webs. Capture webs alone, spun by old females were significantly
27 more efficient in attracting males than webs of younger females.

28 **Discussion.** Our results suggest that females modulate their investment in signalling according to
29 the risk of remaining unmated and that they thereby economize on the costs associated with
30 pheromone production and emission.

31

33 **Introduction**

34 Mating partners have to meet in order to mate and reproduce. This prerequisite may be a trivial
35 aspect in group-living animals, but it can constitute a significant factor within the overall costs of
36 sexual reproduction in other taxa (Kokko & Wong 2007; Magnhagen 1991). Encounters with
37 sexual partners can be facilitated by a wide range of mechanisms, e.g. meeting at certain
38 locations (Hoglund & Alatalo 1995; van Ginneken & Maes 2005) or producing long-range
39 signals that attract potential mates (Gerhardt 1994; Roelofs 1995). The latter can occur via
40 different communication channels (visual, acoustic or chemical), but which modality evolved
41 will depend on the distance the signal has to travel in addition to other biotic and strategic
42 selection pressures on signal design (Endler 1993). Here, we are concerned with chemical
43 communication that is considered to be an evolutionary ancient modality demanding the lowest
44 cost in comparison to acoustic, and visual signals (Bradbury & Vehrencamp 1998). However,
45 this assumption is largely untested.

46 Both males and females can produce sex pheromones to attract mates (Tillman et al. 1999; Wyatt
47 2014), but particularly mate attraction by females is poorly understood. In many moths and
48 spiders, females produce volatile or substrate bound pheromones, and males follow these traces
49 (Gaskett 2007; Greenfield 1981; Wall & Perry 1987). Selection on male signal perception has
50 led to astounding sensory sensibility and accuracy, as exemplified by the receptor density and
51 functionality on the antennae of the male moth, *Bombyx mori* (Kaissling & Priesner 1970;
52 Steinbrecht 1970). The solid understanding of natural selection on males as signal recipients is
53 opposed by a rudimentary comprehension of the female perspective. It is largely unstudied but
54 nevertheless debated, whether pheromones emitted for mate attraction by females can be
55 classified as sexual signals that actively transmit information to potential mates or as cues

56 exploited by males (Andersson 1994; Harari & Steinitz 2013; Williams 1992; Zuk & Kolluru
57 1998). We use the orb-web spider *Argiope bruennichi* Scopoli, 1772 to test predictions from the
58 hypothesis that pheromones are costly sexual signals.

59 Umbers, Symonds and Kokko (2015) recognized that the emission of cues that reveal one's
60 presence and location will not only reach the intended receiver, but likely attracts parasitoids and
61 predators in addition to mates (e. g. Arakaki et al. 1996; Noldus et al. 1991; Zegelman et al.
62 1993). Besides increased mortality, the attraction of an adversely high number of mates also
63 involves costs (Arnqvist & Nilsson 2000). In spiders, the presence of males may be costly
64 because of kleptoparasitism (Erez, Schneider, & Lubin, 2005), web damage (Anava & Lubin,
65 1993; Harari, Ziv, & Lubin, 2009; Watson, 1986), mate guarding (Calbacho-Rosa, Cordoba-
66 Aguilar, & Peretti, 2010; Fromhage & Schneider, 2005; Herberstein et al., 2005), and sexual
67 harassment (Foellmer & Fairbairn 2003; Lubin 1986; Robinson & Robinson 1973). Hence, even
68 if the physiological costs of pheromone production would be low, extrinsic costs could be strong
69 enough to select for a strategic use of pheromones.

70 In many spider species, including *A. bruennichi*, females are under pressure to attract males soon
71 after maturation because egg maturation advances regardless of whether or not females have
72 copulated. Hence, females that have not been found by a male in time will produce unfertilised
73 egg clutches (Welke & Schneider 2012). Therefore, if virgin females use pheromones
74 strategically they should increase signalling efforts with increasing number of days passed since
75 maturation (here called age).

76 Following this line of reasoning, apart from their location, female spiders can be expected to
77 inform males about receptivity, mating status and perhaps even quality by regulating attraction
78 signals. There is ample evidence that male spiders distinguish between virgin and mated females

79 (Schulte et al. 2010; Stoltz et al. 2007; Tuni & Berger-Tal 2012; Watson 1986). Indeed, in many
80 species females seem to lose receptivity after mating (Herberstein et al. 2002; Rabaneda-Bueno
81 et al. 2008), but they may regain receptivity when sperm supplies require replenishing
82 (Perampaladas et al. 2008). Some studies have shown that virgin females produce sex
83 pheromones that are absent in mated females (Chinta et al. 2010; Jerhot et al. 2010; Schulz &
84 Toft 1993). However, it is unknown whether the emission of sex pheromones by mated females
85 discontinues because females are in control or because males avoid sperm competition by
86 transferring pheromone static compounds (Arnqvist & Rowe 2005; Thomas 2011).

87 Note that in spiders, pheromones for long-range attraction are volatile but seem not to be
88 released by a specific gland, rather they are found in the body and the silk (Gaskett 2007; Schulz
89 2013; Schulz et al. 2004). Many studies demonstrated that chemical compounds on female spider
90 silk contain important information for males (Johnson et al. 2011; Stoltz et al. 2007; Sweger et
91 al. 2010; Tuni & Berger-Tal 2012). Gaskett (2007) speculated that silk-based pheromones are
92 less costly while the emission of body pheromones might be more adjustable. Beyond
93 speculations, no studies on web-building spiders compared if female bodies and web silk differ
94 in the efficiency of mate attraction.

95 Here, we investigated age-dependency of male attraction by pheromones associated with the web
96 or the female body. We conducted a field experiment with the European wasp spider *A.*
97 *bruennichi*, in which the sex pheromone is known and found on the body and web of virgin
98 females (Chinta et al. 2010). Using the synthesized pheromone, Chinta et al. (2010) also found
99 that male attraction was dose-dependent. The presence of a response to pheromone concentration
100 might imply that variation occurs in nature and that females vary in their pheromone emission.
101 We predict that with the time a female remains unmated, females should increase the investment

102 in sex pheromone emission to enhance mate attraction over other females or to attract males
103 perhaps from larger distances. If female signalling is costly for *A. bruennichi* females, we would
104 expect that females attract more males than necessary. Note that only one mating event is needed
105 to fertilize all eggs (Schneider et al. 2005) and that due to efficient mate plugging by males,
106 females are limited to use sperm of two males at most (Nessler et al. 2007). Field experiments
107 are ideal for testing this prediction since they not only allow the qualitative assessment of wide-
108 range attraction but also provide information about the intensity of mate attraction by counting
109 the number of male arrivals. Females would benefit from regulating the emission within a short
110 time frame because the mating season only lasts for 3-4 weeks (Zimmer et al. 2012). Strategic
111 signalling implies that with increasing age and pressure to attract males, unmated females should
112 emit more pheromones.

113 Following this, we hypothesise that (1) mate attraction by virgin females increases with post-
114 maturation age. To further understand how females enhance mate attraction, we tested females
115 and their webs separately. Modulating pheromone content of webs requires rebuilding of webs
116 and is, hence, less rapid than direct emission from the body. Thus, we hypothesise that (2)
117 females adjust pheromone production on their web later than on the female body when the need
118 of signalling is strikingly increased.

119

120 Material & Methods

121 *Collection and Maintenance*

122 We collected 59 juvenile and sub-adult *Argiope bruennichi* females on a natural meadow near
123 Nebenstedt, Lower Saxony (N 53°09'25.5", E 11°13'01.9") on June the 30th 2012. They were
124 housed under laboratory conditions at ambient temperature and natural photoperiod and were

125 sprayed with water five days a week. Depending on their body size, females were kept in 250 ml
126 or 500 ml cups that had a hole stuffed with cotton wool on the top. Sub-adult females were
127 transferred into Perspex frames (35 x 35 x 6 cm) where they build a normal orb-web. Small
128 juveniles were fed with approximately 20 *Drosophila hydei* two times a week. Large juvenile,
129 sub-adult and adult females received three *Calliphora* two times a week (for exception see
130 below).

131 *Female body measurements*

132 Sub-adult females were inspected for moults on at least five days a week. Moults to maturity
133 were recognized by inspection of the genitalia. The external genitalia of adult females have a
134 spoon-shaped structure, the scape. In the sub-adult stage, the scape starts to develop but is
135 covered with a thin-skinned layer. Mature females lose this layer, and the scape is exposed. At
136 maturity, females were allocated in a pre-set order to the three age treatments. On the first day
137 after maturation females were weighed on a calibrated scale (Mettler Toledo AB54-S) with an
138 accuracy of 0.1 mg. Each female was also weighed on the day of the test (test weight).

139 Spider size was determined after the experiments. Females were brought back to the laboratory
140 where they were kept and well supplied with food and water until natural death occurred. After
141 death, the first pair of legs was removed and photographed under a stereomicroscope. We
142 measured the length of the two segments tibia and patella with the Leica IM500 Imaging
143 software (version 4.0; Leica Microsystems Imaging Solution Ltd., Cambridge, UK). We used
144 this length as an approximation for the overall spider size. Legs and other sclerotized body parts
145 do only change through moulting but not between moults. As an approximation of female
146 condition, we used the residuals of the regression of body weight at maturation or at the test day

147 and size of the females (Schulte-Hostedde et al. 2005). To achieve a normal distribution, we log-
148 transformed the data for test weight.

149 *Pheromone source*

150 To disentangle the female body or the web as the source of pheromones, we used the webs of
151 sub-adult females as “neutral webs” because they do not contain pheromones (Chinta et al.
152 2010). In the “female body” trials, virgin females were placed into these neutral webs. Most
153 females showed little activity on the web and seemed to accept it. However, bad weather
154 conditions led to more activity such that some females either stabilized the web with silk threads
155 or destroyed the neutral web (see “Data analysis”). For the “web” trials, freshly constructed webs
156 by virgins were used without the female. Generally, the web and its producer female were used
157 on the same day (exceptions arise when webs are destroyed before they can be placed in the
158 meadow). We ensured that the web was freshly built on the day of the trial by destroying webs
159 on the evening before the trial. Females built their webs in the early morning, and we had
160 introduced a *Calliphora* fly into the frame to stimulate the production of a capture web.

161 *Female age classes*

162 Oviposition can already occur 10-16 days after maturation. We used this time window to define
163 three age classes of virgin females. Age is given as the number of days that had passed since
164 maturation. “Young females” were 1-2 days adult, “middle-aged females” 3-7 days adult ($5.8 \pm$
165 1.4), and “old females” had matured 8 or more days ago (10.0 ± 2.1). The webs were produced
166 by females that were 1-2 days old in the groups of young females, by middle-aged females of 5.0
167 ± 1.3 days and by old females of the average age of 10.0 ± 2.8 days. We used a 2-day time
168 window for the category of young females because binary choice experiments in the laboratory

169 have shown that males do not distinguish between sub-adult females and females younger than
170 three days (Schneider et al. 2016). A plausible explanation for this result is that females do not
171 produce the pheromone until the 3rd day after maturation. Nevertheless, females readily copulate
172 with males on the day of sexual maturity (Welke et al. 2012). An age of at least eight days was
173 used for the category “old females” to include females with high pressure to mate because
174 oviposition is very close and the risk of producing unfertilised eggs is very high. Each female
175 was used once for only a single age class.

176 A comparison of mate attraction by females of different ages requires testing a matched sample
177 of females from all age classes every day. This is important since conditions on subsequent days
178 are rarely the same: males disappear from the mating pool as they get cannibalised and male
179 activity depends on weather conditions. However, females mature very synchronously which
180 makes it difficult to find young virgins towards the end of the mating season (Zimmer et al.
181 2012). To achieve a balanced availability of young and old females during the test period, we
182 included a short period of food restriction during the final instars for half of the females which
183 received three *Calliphora* flies once instead of twice a week for about two weeks. Spiders are
184 adapted to endure periods of prey shortage since they regularly occur in nature. A short hunger
185 period does not negatively affect spider survival or fecundity. However, it is sufficient to
186 postpone moulting into maturity for a few days. We payed attention to feed all females well
187 shortly before adulthood to standardize hunger level and distributed females from the two
188 feeding regimes across all three age classes to avoid a systematic bias.

189 To account for the possibility that differences in juvenile feeding history might have an impact
190 on the condition at maturation (Hector & Nakagawa 2012) and influenced our age treatments, we
191 tested whether the body condition on the first day of sexual maturity differed between females of

192 different age classes. We found no significant differences (Table 1) but in the web trial, there
193 was a trend that females allocated to the “middle-aged” group initially had a higher condition
194 than the others, while young females had a lower condition. However, this would be only
195 problematic if we found that middle-aged females attracted the most males.

196 Naturally, body condition increases with age (ANOVA on the weight of females across the age
197 classes: $F_{2,26}=21.44, p<0.0001$; ANOVA on the weight of females that produced the webs:
198 $F_{2,29}=21.32, p<0.0001$) such as body weight does. This increase is due to feeding and egg-
199 maturation. Hence, age and condition are confounding factors and cannot be separated. In an
200 attempt to dissociate the effects of female age and condition, we tested the effect of female
201 condition on male attraction separately within each age class.

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211 Table 1: Female weight and female size information within the age classes and statistical
 212 comparisons (ANOVA) of female weight and female size between the age classes

	Adult weight (mg) ¹		Size (mm) ²		Condition ³	
	N	Mean ± SD	N	Mean ± SD	N	Mean ± SD
Female body trials						
Young	12	92.2 ± 25.5	10	6.2 ± 0.6	10	-5.6 ± 5.9
Middle-aged	12	94.0 ± 25.3	10	6.1 ± 0.6	10	4.5 ± 17.3
Old	12	83.4 ± 25.3	10	6.0 ± 0.6	10	1.5 ± 7.1
ANOVA	$F_{2,33}=0.68, p=0.5148$		$F_{2,26}=0.35, p=0.7053$		$F_{2,26}=2.10, p=0.1425$	
Web trials						
Young	14	96.0 ± 27.5	11	6.2 ± 0.6	11	-6.6 ± 6.3
Middle-aged	14	98.2 ± 27.9	11	6.2 ± 0.6	11	4.4 ± 16.4
Old	13	80.1 ± 23.2	10	5.9 ± 0.6	10	2.9 ± 11.4
ANOVA	$F_{2,38}=1.88, p=0.1664$		$F_{2,29}=1.22, p=0.3105$		$F_{2,29}=2.88, p=0.0725$	

213 ¹The adult weight was measured shortly after maturity. ²For the size, we used the tibia-patella
 214 length (segments of the leg) as a good approximation for the general size of spiders. ³Residuals
 215 of the regression of body weight shortly maturation and size of the females.

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217 *Test preparation (field)*

218 Field experiments were conducted between 12th and 26th July 2012 on a natural meadow in
 219 Buxtehude, Lower Saxony (N 53°453995, E 9°674402). Our experimental period covered most

220 of the mating season, although some males were still active when the trials ended. We observed
221 male activity a few days before the experiments started and picked the experimental areas
222 according to similar male activity.

223 The design was balanced in that we tested females of all age classes on each test day. Females
224 were transported in containers (volume of 120 ml) to the field site and the webs for transported
225 within the frames in specially designed transport boxes to minimise damage. On the test
226 meadow, the Perspex frames with webs of the study females (“web” trial) or non-pheromone
227 webs (“female body” trial) were fixed with tent pegs to the ground in an upright position. To
228 ensure that the web was not destroyed by tall grasses, a small area around the frame was
229 flattened. The distribution of the frames on the meadow was random although we ensured that
230 the distance between the frames and local adult females was larger than 50 cm. For the “female
231 body” trial, we carefully placed the females into the prepared neutral webs after the frames were
232 securely fixed on the ground.

233 *Test run*

234 “Female body” trials and “web” trials were conducted apart from each other to avoid pheromone
235 contamination. Either the two web categories had a distance of at least eight metres, or they were
236 put out at different times of the day. The order and position was reversed every day so that each
237 category was tested at each time of the day and in different parts of the meadow. The distance of
238 eight metres was dictated by the size and structure of the test meadow.

239 We observed each web for two hours and counted the number of male visitors. Since not all
240 males found their way into the web, we also counted males that apparently attempted to reach the
241 females or their webs for at least 5 minutes. An attempt was only counted when the male

242 wandered around grass lying in close vicinity to the female. To avoid pseudo-replication, we
243 collected male visitors for the duration of the test. The males were released a few metres away
244 from the test area after the test run was ended. There was a half-hour break between subsequent
245 test runs so that the males could acclimatize in the field.

246 *Data analysis*

247 Although we were especially interested in the effects of female age and pheromone source, we
248 also analysed the effects of size, test weight, and condition. However, female weight and
249 condition are correlated and produced very similar results. We therefore excluded female weight
250 from the analysis.

251 Most likely due to windy and humid weather conditions, we had a high proportion of zero
252 counts. We divided the analysis into two levels and firstly used a binary response variable
253 namely whether or not males approached. Secondly, we explored the treatment effects on the
254 number of male visitors and reduced the sample to only include females that had male visitors.

255 The design was originally balanced with each 42 webs and females, but some webs and neutral
256 webs were destroyed before the tests could start. Overall, we could test 41 webs and 39 females
257 on neutral webs. However, particularly on rainy days some females escaped from the neutral
258 webs mostly and observation time was less than 120 minutes. Since, we found that most first
259 male visitors (92 %) appeared within the first hour of the test run, we discarded only 3 cases that
260 were shorter than 60 minutes and retained 36 tests that lasted for at least one hour for the first
261 analysis of male appearance as a binary variable. However, for the test of treatment effects on the
262 number of male visitors, we considered only females and their webs that were observed for the
263 full two hours and in which males visited, at least, the web or the female (n=14).

264 Statistical analyses were performed with the program R version 3.0.3. All variables were tested
265 for normal distribution with the Shapiro-Wilk test. We used parametric tests for normally
266 distributed data and nonparametric tests for analyses of non-normal and paired data. All tests
267 were two-tailed. Since only a part of the “female” and “web” data was paired, we performed a
268 generalised estimating equation (GEE) to explore whether females or webs were more likely to
269 attract males. We created a binary model with pheromone source as testing variable and defined
270 female ID as a random term (grouping variable). The correlation structure was specified as
271 “independent”. We simplified the model by excluding the variable “pheromone source” and
272 compared whether the original model significantly differed from the simplified model by using
273 the Wald test. A significant difference between both models would be indicative for a significant
274 effect of the pheromone source on the probability of being visited by a male.

275

276 Results

277 Only 23 of 77 females or webs were visited by males during the 2h-observation period, most of
278 them (22 of 23) within the first 60 minutes. Presumably, male activity was low due to very
279 humid and windy weather conditions. We included all trials into the analyses unless stated
280 otherwise.

281 Females on neutral webs attracted visitors with a significantly higher probability (14 of 36
282 females) than webs alone (8 of 41 webs) (GEE: $X^2=6.44$, $N=77$, $p=0.0111$; Fig. 1). A paired
283 comparison of the number of male visitors attracted by a given female in a neutral web and by
284 her own web was not significant (Wilcoxon signed rank test: $T=58.5$, $N=14$, $p=0.3724$)
285 suggesting that pheromone emission from the body directly or via the silk of the web were not

286 necessarily linked. However, the sample size was low as we only considered 14 pairs in which
287 males visited, at least, the web or the female.

288 *Female body*

289 We used Fisher exact tests for pairwise comparisons of the proportion of females on neutral
290 webs visited per age class. Although the probability of male visits increased with increasing age
291 class (Fig. 1), we only found a significant difference between young and old females ($N=24$,
292 $p=0.03607$). Female fixed size (t-test: $t_{27}=-0.67$, $p=0.5079$) did not influence the probability of a
293 male visit while female condition had significant positive effects (t-test: $t_{27}=-3.49$, $p=0.0017$, Fig.
294 2). Note that any potential effect of female body condition was confounded by age (see
295 methods). In an attempt to separate age and condition, we tested the effects of female condition
296 within the three age classes and found no significant differences in condition of females that
297 were or were not visited (young females: no value; middle-aged females: t-test: $t_7=-0.32$,
298 $p=0.7554$, old females: logistic regression: $X^2=0.99$, $N=10$, $p=0.3187$).

299 Excluding females that were never visited, females received 1 to 4 male visits (median=2) within
300 two hours. Due to the unbalanced sample sizes within the age classes (young females were
301 hardly visited at all), we dropped the analysis with the category “age class”. Instead, we used
302 “post-mature age” as a continuous variable, but we did not find a significant correlation between
303 age and the number of male visitors (Spearman rank correlations: $r_s=0.49$, $N=13$, $p=0.0909$, Fig.
304 3). Interestingly, while visitation rates did not correlate with female size (Spearman rank
305 correlations: $r_s=0.82$, $N=13$, $p=0.789$), the number of male visitors significantly increased with
306 female condition (Spearman rank correlations: $r_s=0.68$, $N=13$, $p=0.0103$).

307 *Web silk*

308 To compare the attractiveness of webs without females, we used, as above, Fisher exact tests for
309 pairwise comparisons of the probability of being visited between female age classes. Since the
310 14 webs of middle-aged females and the 14 webs of young females hardly attracted males at all
311 (only a single web was visited in each of the two groups), we compared each of both categories
312 only with the category “old females”. The tests revealed that webs of old females (6 of 13 webs)
313 attracted males significantly more often than webs of young females and webs of middle-aged
314 females (for both pairwise comparisons we used the same statistic: $N=27$, $p=0.0329$, Fig. 1).
315 While size (t-test: $t_{30}=0.81$, $p=0.4224$) of the females that had produced the webs did not
316 significantly differ between visited and non-visited webs, the effect of condition was significant
317 (t-test: $t_{30}=-2.81$, $p=0.0086$; Fig. 2) suggesting that females in better condition produced webs
318 that were more attractive to males. However, remember that females in better condition were
319 significantly older (Spearman rank correlations: $r_s=0.74$, $N=32$, $p<0.0001$) and 8 of 10 webs
320 came from old females.

321 Most female webs were visited by one or two males (80 %), although the maximum was five.
322 Visitation rates cannot be compared between the age classes because 80 % of the visited female
323 webs were from old females, as already mentioned above. As with the female body, we
324 conducted the analysis with the continuous variable “post-mature age”. The post-mature age
325 correlated positively with the number of males that approached the web (Spearman rank
326 correlations: $r_s=0.69$, $N=10$, $p=0.0271$). From a post-mature age of 14 days onwards, some
327 females were visited by more than two males (Fig. 3). Neither female size (Spearman rank
328 correlations: $r_s=0.09$, $N=10$, $p=0.8149$) nor female condition (Spearman rank correlations:
329 $r_s=0.61$, $N=10$, $p=0.0613$) were significantly related to the number of male visitors.

330

331 Discussion

332 Our field assays provided support for the hypothesis of strategic pheromone emission. In
333 accordance with our prediction, females close to oviposition (old and heavy) were most
334 successful in mate attraction. Females used both, their body and their web to transmit
335 pheromones, although the latter became more relevant with increasing age of the female. As
336 oviposition came close, the attractiveness of the web for mate attraction increased. Female fixed
337 size estimated from sclerotized body parts seemed to be irrelevant for male attraction while it
338 was indeed the body condition that caused increased numbers of males to visit a female and her
339 web. However, because of the correlative nature between female age and female condition, it is
340 difficult to separate both factors.

341 Our results are in accordance with model predictions by Umbers and colleagues (2015) in that
342 females increase their investment in signalling if they age without having encountered a mate
343 yet. Young virgin *A. bruennichi* females, particularly at the beginning of the mating season and
344 under high densities (Zimmer et al. 2012), are likely found haphazardly by the protandrous
345 roving males and females may save the costs of pheromone production. This is suggested by the
346 high frequency of mate guarding of sub-adult females in the field (Uhl et al. 2015). As females
347 age, egg maturation progresses and by mating too late, oviposition will take place, albeit laying
348 unfertilised eggs. Females should be under selection to avoid this fate. Thus, it is adaptive to
349 increase signalling effort if no males have appeared within a few days after maturation. Such
350 females may find themselves in a low-density patch or too late in the season when most of the
351 males are already mated and consumed (Zimmer et al. 2012).

352 Extrinsic costs of signalling can result from the attraction of parasitoids or an detrimentally high
353 number of mates. Male presence on the web is known to have costs for female spiders because

354 prey capture is reduced, and predation risk is increased (Herberstein et al. 2002). In nature, *A.*
355 *bruennichi* females mate with one or two males (Zimmer et al. 2012) and a single copulation is
356 sufficient to fertilise all eggs (Schneider et al. 2005). During copulation males plug the paired
357 genital openings of females to prevent sperm competition. The mating plugs are highly effective
358 so that the majority of females can store and use sperm of two males at most (Nessler et al.
359 2007). In our study, old females attracted many more males than needed for fertilisation and
360 more than of the maximal number of sires. Furthermore, webs were rather used for mate
361 attraction when oviposition was very close. In fact, those webs attracted up to five males. The
362 larger surface of the web may increase pheromone distribution. Hence, females may use
363 pheromones strategically and remain hidden for males if they do not benefit from mate
364 attraction. We did not test, whether old females build larger webs compared to young females.
365 Therefore, further studies should consider that females might increase pheromone distribution by
366 extending the web surface or by adding more pheromones onto the web.

367 While extrinsic costs are most likely present, it is unclear whether pheromone production in
368 these spiders has physiological costs as well. If signal production involves physiological costs,
369 females in better condition may emit more and would honestly signal their quality. A purely
370 strategic use does not require honesty because it would only imply increased signalling with
371 increasing age and pressure to attract males. However, it is difficult to separate female condition
372 from female age because females become fat as egg maturation proceeds. Accordingly, both
373 variables reflect the time pressure on females to secure fertilisation by increasing investment into
374 signalling. A more important influence of age is confirmed by binary choice tests in *A.*
375 *bruennichi*, in which males showed no significant preference when presented with a choice
376 between two young females of the same age that differed in condition and size (Schulte et al.

377 2010). Investment in mate attraction may only become important at a later stage, while young
378 females rather use their energy for feeding and producing eggs. Due to the low sample sizes and
379 the low activity of males in that year, we did not find effects of condition within the class of old
380 females. More experiments are necessary to investigate whether females of different condition
381 but of the same age attract more males.

382 Our findings are inconsistent with the result from Chinta and Schulz (unpublished data; reviewed
383 in Schulz 2013) that the production of the sex pheromone (trimethyl (2R,3S)-methylcitrate) of *A.*
384 *bruennichi* increases until the fourth day after the final moult and then decreases. Since male
385 attraction by this sex pheromone follows a concentration-dependent matter (Chinta et al. 2010),
386 the middle-aged females of our study should have attracted more males than the old females. An
387 explanation for these inconsistencies could be that females close to oviposition attract males with
388 another semiochemical than trimethyl (2R, 3S)-methylcitrate. At least one other female specific
389 compound is known (Chinta et al. 2010). Whether or not increased mate attraction of old *A.*
390 *bruennichi* females is based on trimethyl (2R, 3S)-methylcitrate has to be resolved in further
391 studies.

392 The use of a different semiochemical shortly before oviposition could be based on a signal or cue
393 mechanism. Old females may actively enhance signalling with a further, perhaps more potent
394 pheromone, if the risk of laying unfertilized eggs outweighs the costs of attracting too many
395 males. Alternatively, females may passively emit oviposition cues or stress hormones, if the risk
396 of laying unfertilized eggs increased. Note that it is also adaptive for males to find virgin females
397 close to oviposition because the probability might be lower, that females die before they
398 deposited their first egg sac (Rittschof 2011).

399 Research on the praying mantis *Pseudomantis albofimbriata* (Barry 2010; Barry et al. 2010)
400 suggests that pheromone production could be directly linked to egg production and hence be
401 considered a cue rather than a signal. In a simultaneous choice test, male mantises displayed a
402 preference for females that carried more eggs, which correlates with body condition. Given a
403 choice between two females in equally poor condition, the males still picked the one with more
404 eggs in their ovaries (Barry 2010; Barry et al. 2010). This link between pheromone release and
405 fecundity could be mediated by juvenile hormone titers (Barry 2010). This explanation is
406 unlikely to apply to spiders with strong first male sperm precedence such as in *A. bruennichi*
407 (Austad 1982; Jones & Parker 2008; Nessler et al. 2007; Uhl et al. 2014). Most females will mate
408 shortly after maturation and are no longer visited by males, most likely because mated females
409 stop producing pheromones (Chinta et al. 2010). Copulation with mated females promises low
410 fitness returns for males since the genital openings are blocked with genital parts of the
411 predecessor (Nessler et al. 2007) and unlike in mantises where a male constitutes a significant
412 nutritional benefit (Barry et al. 2008; Birkhead et al. 1988; Maxwell 2000), males of *Argiope* are
413 very small and provide only a small addition to the diet (Blamires 2011; Fromhage et al. 2003).
414 However, egg maturation is a continuous process and independent of mating. Hence, females
415 that mate shortly after maturation and are no longer interesting for males, still develop their eggs
416 at much the same speed as unmated females. To understand the mechanisms of dynamic
417 pheromone emission, we need studies that examine the underlying physiological processes.
418 Pheromone emission in spiders is poorly understood. The glands responsible for sex pheromone
419 secretion and the mechanism to attach them to the web silk are still unknown. Just a few studies
420 investigated if female spiders use both their body and their web for mate attraction and no study
421 compared the efficiency. For wide range-attraction, volatile pheromones rather than contact

422 pheromones are used (Kasumovic & Andrade 2004; Olive 1982; Riechert & Singer 1995; Searcy
423 et al. 1999). Prouvost and colleagues (1999) found that in the house spider *Tegenaria atrica*, the
424 body cuticle and the web differ in some chemical compounds. Possibly, the importance of female
425 or web pheromones for mate attraction depends on the mobility of the spider species. In orb-web
426 spiders, females are sessile and mainly use volatile pheromones for mate attraction while web
427 silk might give males more specific information about the female upon contact. In wandering
428 spiders, silk, especially from draglines, may have a higher relevance for mate attraction and mate
429 search than the silk of orb-webs (discussed in Baruffaldi et al. 2010).

430 As far as we know, this is the first study that compared the efficiency of pheromones transmitted
431 by web silk and body in the field. Beyond that, our study complements the picture of
432 mechanisms of mate attraction in spiders. In most studies, age-dependent mate attraction was
433 explained by female receptivity (Klein et al. 2012; Papke et al. 2001; Roberts & Uetz 2005). We
434 can exclude this explanation because *A. bruennichi* females are always receptive (Schneider et
435 al. 2006). We can show that beside moths (Umbers et al. 2015), female spiders adjust mate
436 attraction to the pressure of achieving a copulation. Future research should combine female age
437 and mating status to test when females stop signalling. *A. bruennichi* females are polyandrous
438 and benefit from attracting males after the first copulation.

439

440 Conclusion

441 We conclude that female signalling is a dynamic process and depend on the time spent
442 unfertilised. Female signalling seems to be strategic implying the presence of costs. We found
443 that the signal strength variation was adaptive and likely adjusted to the females' needs.

444

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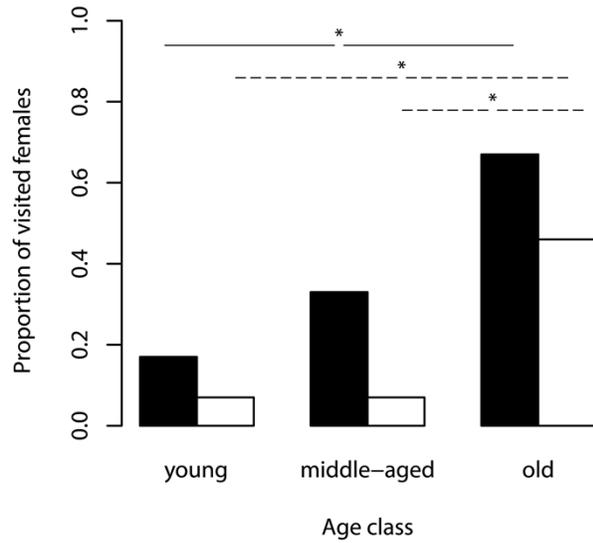
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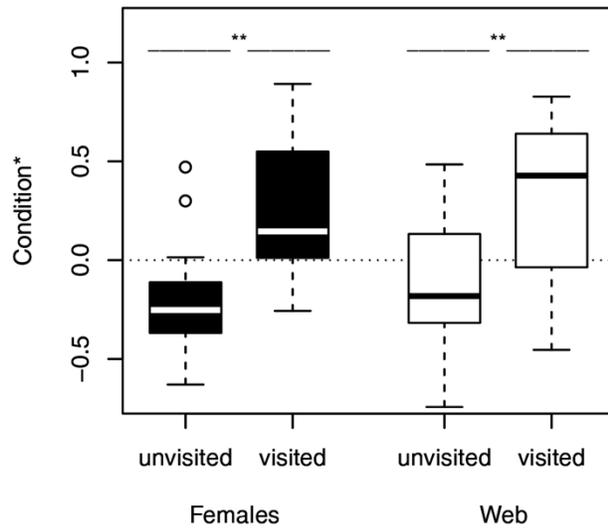
636

637 **FIGURES**

638

639 Figure 1: Proportion of visited females (black bars) and visited female webs (white bars)
640 depending on the female age. The solid lines (female body) and dashed lines (web silk) show
641 significant results between age classes. * = significant differences.

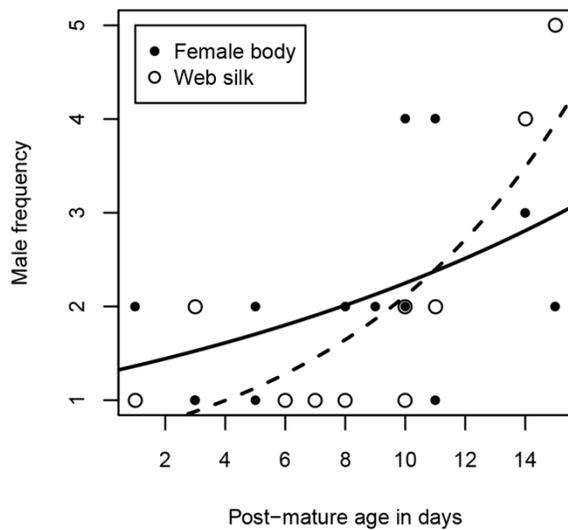
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644

645 Figure 2: Condition of females separated into the occurrence of male visitation. Females and
646 their webs attracted more males, when they were in good condition. *The condition is shown as
647 the log-transformed residuals from the regression of weight and the size of the females. The
648 dotted line marks the zero line.

650



651

652 Figure 3: Number of male visitors depending on female post-mature age. * The lines show the
653 functional graphs for the “female body” data (solid line), the “web silk” data (dashed line).

654