

# Followership styles scrutinized: Temporal consistency and relationships with job attitudes and self-efficacy

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While followership has been repeatedly acknowledged as an important part of leadership, key questions are still awaiting empirical testing. Are followership behaviors rather stable and trait-like as Kelley's (1992) prominent approach suggests or are they dynamic with considerable variation within followers? Do beneficial followership behaviors predict job attitudes as commonly assumed or do follower job attitudes predict beneficial followership behaviors? To answer these and further questions, we test Kelley's (1992) concept of followership styles for the first time in a longitudinal design. Specifically, we use a latent-state trait approach (Geiser, 2020; Steyer et al., 2015) to examine the degree to which followership behaviors (i.e., active engagement [AE] and independent, critical thinking [ICT]) reflect rather stable or rather dynamic behaviors. Furthermore, we examine the relationships of followership behaviors with job attitudes (i.e., job satisfaction and organizational commitment) and self-efficacy in latent states cross-lagged models. We first test our hypotheses in a sample of  $N = 184$  employees from eleven German service organizations, which were surveyed twice with a time lag of nine to 12 months. To replicate and extend our findings from Study 1, we conducted Study 2 with a sample of  $N = 570$  participants from a German open-access panel, which were surveyed twice with a time lag of four months. In Study 2, we additionally test leader humility and perceived organizational support (POS) as potential moderators of the relationships between followership and job attitudes. While our findings support Kelley's (1992) conceptualization of followership styles as rather consistent behavior patterns, mixed results were found for the relationships with the other variables. We discuss the theoretical and practical implications of our findings as well as the relevance of time in followership research

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17 The two studies that we present in our manuscript were preregistered in the Open Science

18 Framework ([https://osf.io/tf493/?view\\_only=03c75588fa514565be62adbdc58b24dc](https://osf.io/tf493/?view_only=03c75588fa514565be62adbdc58b24dc) and19 [https://osf.io/9q48p/?view\\_only=b02c98f57f7841129cf6daf42405b410](https://osf.io/9q48p/?view_only=b02c98f57f7841129cf6daf42405b410)).

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**Abstract**

25 While followership has been repeatedly acknowledged as an important part of leadership, key  
26 questions are still awaiting empirical testing. Are followership behaviors rather stable and trait-  
27 like as Kelley's (1992) prominent approach suggests or are they dynamic with considerable  
28 variation within followers? Do beneficial followership behaviors predict job attitudes as  
29 commonly assumed or do follower job attitudes predict beneficial followership behaviors? To  
30 answer these and further questions, we test Kelley's (1992) concept of followership styles for the  
31 first time in a longitudinal design. Specifically, we use a latent-state trait approach (Geiser, 2020;  
32 Steyer et al., 2015) to examine the degree to which followership behaviors (i.e., active  
33 engagement [AE] and independent, critical thinking [ICT]) reflect rather stable or rather dynamic  
34 behaviors. Furthermore, we examine the relationships of followership behaviors with job  
35 attitudes (i.e., job satisfaction and organizational commitment) and self-efficacy in latent states  
36 cross-lagged models. We first test our hypotheses in a sample of  $N = 184$  employees from eleven  
37 German service organizations, which were surveyed twice with a time lag of nine to 12 months.  
38 To replicate and extend our findings from Study 1, we conducted Study 2 with a sample of  $N =$   
39 570 participants from a German open-access panel, which were surveyed twice with a time lag of  
40 four months. In Study 2, we additionally test leader humility and perceived organizational  
41 support (POS) as potential moderators of the relationships between followership and job  
42 attitudes. While our findings support Kelley's (1992) conceptualization of followership styles as  
43 rather consistent behavior patterns, mixed results were found for the relationships with the other  
44 variables. We discuss the theoretical and practical implications of our findings as well as the  
45 relevance of time in followership research.

46     *Keywords:* followership, job attitudes, (job satisfaction, organizational commitment), self-  
47 efficacy, latent-state trait, cross-lagged panel

48 **Followership Styles Scrutinized: Temporal Consistency and Relationships with Job**  
49 **Attitudes and Self-efficacy**

50 The COVID pandemic challenged both organizations and their members all over the world  
51 to adapt to the environment of an unexpected external crisis. A familiar reflex could be: “Crisis  
52 cries for great leaders!” This would follow the tradition of a classic leader-centric view, which is  
53 still dominant in the field of leadership research and practice (Avolio et al., 2009; Dinh et al.,  
54 2014). However, in a situation of permanent uncertainty, relying on the exceptional wisdom of a  
55 (few) leader(s) might fall short (see, for instance, Nohria, 2020). Moreover, Andersson (2018)  
56 argued that cooperative relationships between leaders and followers facilitate the mobilization of  
57 resources, especially in times of crisis. He concluded that followership is an important social  
58 resource for organizational resilience (Andersson, 2018). Mirroring this conclusion, the specific  
59 roles and contributions of followers in the leadership process (i.e., followership) have gained  
60 more attention in recent years (Khan et al., 2019; Uhl-Bien et al., 2014). In consideration of the  
61 current challenges, a better understanding of followership—as an important part of leadership  
62 (Baker, 2007; Uhl-Bien et al., 2014)—has become even more relevant.

63 Although Kelley (1988) provided one of the first theories on the positive role that  
64 followers play in the leadership process, some of his assumptions are still awaiting empirical  
65 testing. Specifically, Kelley (1992) conceptualized different followership styles as rather stable  
66 behavior patterns based on the interaction of the followers’ active engagement (AE) in the  
67 leadership process and their independent, critical thinking (ICT) toward their leader. The notion  
68 of stable followership behaviors was also echoed by subsequent approaches to followership  
69 styles, such as Kelley (2008), Khan et al. (2019), or Uhl-Bien et al. (2014). However, prior  
70 studies on followership (Blanchard et al., 2009; Gatti et al. 2014; 2017; Ribbat et al., 2021) used

71 cross-sectional designs and thus could not test Kelley's (1992) assumption of stable followership  
72 patterns. Indeed, there are various prominent approaches that consider behaviors at work as  
73 dynamic and variable (see, for instance, Beal et al., 2005; Weiss & Cropanzano, 1996).  
74 Therefore, followership behavior could also depend on situational factors such as followers'  
75 mood or the current environment in which they work (Benson et al., 2015; Weiss & Cropanzano,  
76 1996).

77 Furthermore, followership approaches stress the role of followers by considering  
78 followership as an important independent variable in leadership research instead of considering it  
79 as the dependent variable (Uhl-Bien et al., 2014; Uhl-Bien & Carsten, 2018). Thus, according to  
80 followership theory (Kelley, 1988, 1992; Uhl-Bien et al., 2014), followership behavior should be  
81 a major predictor for followership outcomes (e.g., individual follower outcomes such as job  
82 satisfaction or organizational commitment). On the individual follower level, prior research in  
83 fact demonstrated that AE and ICT correlate with job attitudes such as job satisfaction and  
84 organizational commitment (Blanchard et al., 2009; Gatti et al., 2014; Ribbat et al., 2021). In  
85 contrast to followership approaches (Uhl-Bien et al. 2014; Uhl-Bien & Carsten, 2018), the  
86 literature on job attitudes and job performance (e.g., Riketta, 2008), however, suggests that job  
87 attitudes precede follower behavior. Since prior research (Blanchard et al., 2009; Gatti et al.,  
88 2014; Ribbat et al., 2021) cannot provide insights into the direction of relationships due to their  
89 cross-sectional designs, the direction of the relationship between followership and job attitudes is  
90 still unclear.

91 In the current research, we conducted two studies to test the temporal consistency of  
92 Kelley's (1992) followership behaviors in a longitudinal design, along with their relations to  
93 critical job attitudes (i.e., job satisfaction and organizational commitment) and self-efficacy for

94 the first time. Specifically, Study 1 proposes and empirically tests both the construct stability of  
95 followership behaviors and the cross-lagged relationships between followership, job attitudes,  
96 and self-efficacy based on Followership Theory (Kelley, 1992; Uhl-Bien et al., 2014), Cognitive  
97 Dissonance Theory (Festinger, 1957; Harmon-Jones & Mills, 2019), and Social Cognitive  
98 Theory (Bandura, 1997). In Study 2, we again tested the same research questions, but used a  
99 substantially larger sample ( $N = 184$  in Study 1 vs.  $N = 570$  in Study 2) and a shorter time lag. In  
100 addition, we draw from Organizational Support Theory (Eisenberger et al., 1986) to test two  
101 potential new moderator variables that were not part of Study 1 (i.e., leader humility and  
102 perceived organizational support [POS]).

103 Thus, our studies extend current research in several ways. First, we explore whether  
104 followership behavior can be characterized as rather stable or trait-like behavior patterns as  
105 proposed by Kelley (1992). This is important because Kelley's (1992) conception of styles  
106 suggests that followership should be conceptualized as rather trait-like behavioral tendencies that  
107 are related to rather stable personal characteristics and/or general circumstances. A state-like  
108 nature of followership behavior, however, would necessarily shift the focus of future research  
109 from general and typical factors to more specific, situational, and contingent factors as  
110 followership would then rather be spontaneous, dynamic, or variable. Second, we examine  
111 whether followership behaviors are antecedents of job attitudes (i.e., job satisfaction and  
112 organizational commitment) as conceptualized by Kelley (1992) and/or vice versa in multistate  
113 models (Geiser, 2020; Prenoveau, 2016). These relationships have been investigated only in  
114 cross-sectional studies and, therefore, prior research could not yet provide a rigorous test of the  
115 direction of these relationships (see Byun et al., 2018; Ribbat et al., 2021). Third, we explore the  
116 link of AE and ICT with self-efficacy, an important variable in the organizational context that

117 has, however, not been studied thus far. Finally, we consider leader humility and POS as  
118 moderators. Hence, we also explore two potential new conditions under which the relationships  
119 of followership with job attitudes might be fostered. In this way, we contribute to a better  
120 understanding of the followership construct, the leadership process, and potential followership  
121 outcomes.

## 122 **Followership**

123 Followership behavior is defined as “behaviors of individuals acting in relation to a  
124 leader(s)” (Carsten et al., 2010, p. 545). In our study, we refer to the followership concept by  
125 Kelley (1992) that describes followership styles based on the interaction of the followers’ active  
126 engagement (AE) in the leadership process and their independent, critical thinking (ICT) towards  
127 their leader. According to Kelley (1992), the best followers are those who participate actively in  
128 the leadership process and take initiative. At the same time, they independently think for  
129 themselves and provide constructive criticism for their leader and group. By contrast, the worst  
130 followers do not independently think for themselves, simply take directions, and do not  
131 challenge their leader and group. Moreover, they are passive, lazy, and require constant  
132 supervision. Kelley (1992) proposes that the different combinations of AE and ICT result in five  
133 styles of followership behavior, which he describes as “passive” (i.e., low in both dimensions),  
134 “conformist” (i.e., high in AE, but low in ICT), “alienated” (i.e., low in AE, but high in ICT),  
135 “exemplary” (i.e., high in both dimensions), and “pragmatist” (i.e., with medium levels in both  
136 dimensions). The exemplary followership style is considered as most effective and most valuable  
137 to the organization (Kelley, 1988; 1992).

138 In our current study, we will examine whether followership behavior can be characterized  
139 as rather stable behavior patterns as proposed by Kelley (1992). To do so, we apply a latent state-

140 trait approach (Geiser, 2020; Steyer et al., 2015). This approach can provide answers to the  
141 question of whether measurement instruments assess more trait-like or more state-like attributes.  
142 Specifically, a latent state-trait approach quantifies to which degree observed and/or underlying  
143 latent state ( $\tau$ ) variables reflect trait effects that indicate consistency (i.e., coefficient  $Con_{\tau}$ ; see  
144 Geiser, 2020) or situation effects/person by situation interaction effects that indicate occasion  
145 specificity (i.e., coefficient  $Osp_{\tau}$ ; see Geiser, 2020). Measures can be considered as trait-like,  
146 when more than 50% of their true state variance is due to trait effects (Geiser, 2020; Steyer et al.,  
147 1999). In accordance with Kelley's (1992) conceptualization of followership styles as rather  
148 stable (i.e., trait-like) behavior patterns we predict:

149 *Hypothesis 1: (a) AE and (b) ICT will have a higher proportion of state variance at each time*  
150 *point that is due to trait effects (i.e.,  $Con[\tau_{t1,t2}] > .50$ ) than state residual variance (i.e.,*  
151  *$Osp[\tau_{t1,t2}] < .50$ ).*<sup>1</sup>

### 152 **Followership and Job Attitudes**

153 Again, in accordance with Kelley's conceptualization, we posit that followership behavior  
154 will be related to important job attitudes (i.e., job satisfaction and organizational commitment).  
155 Job satisfaction is defined as "a pleasurable or positive emotional state resulting from the  
156 appraisal of one's job or job experiences" (Locke, 1976, p. 1304). Organizational commitment  
157 "(a) characterizes the employee's relationship with the organization, and (b) has implications for  
158 the decision to continue or discontinue membership in the organization" (Meyer & Allen, 1991,  
159 p. 67).

160 Empirical evidence suggests a positive relationship of AE with job satisfaction (e.g.,  
161 Blanchard et al., 2009; Ribbat et al., 2021). With regard to ICT, several studies found no  
162 significant relationship of ICT with job satisfaction (Gatti et al., 2014; Gatti et al., 2017; Ribbat

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<sup>1</sup> This study was preregistered on the Open Science Framework.

163 et al., 2021). Blanchard et al. (2009) even reported that ICT was negatively associated with job  
164 satisfaction. Their results further suggest that the interaction of AE and ICT increases intrinsic  
165 job satisfaction (i.e., satisfaction with job aspects that are task-related such as responsibility) but  
166 decreases extrinsic job satisfaction (i.e., satisfaction with job aspects that are unrelated to the task  
167 such as the supervisor; Blanchard et al., 2009). Specifically, followers with high AE and high  
168 ICT had the highest levels of intrinsic job satisfaction. The more followers engaged in ICT, the  
169 lower was their extrinsic job satisfaction, while this effect was weaker when followers were also  
170 actively engaged (Blanchard et al., 2009). The findings of Favara (2009) and Saraih et al. (2018)  
171 also showed a positive relation of an exemplary followership style (i.e., high scores both on AE  
172 and ICT) with job satisfaction. Furthermore, two studies (Blanchard et al., 2009; Ribbat et al.  
173 2021) showed that AE was positively associated with organizational commitment, whereas ICT  
174 was negatively related to organizational commitment.

175 To derive our first set of hypotheses we apply Cognitive Dissonance Theory (Festinger,  
176 1957; Harmon-Jones & Mills, 2019). According to Cognitive Dissonance Theory, employees  
177 tend to harmonize conflicting cognitions (e.g., attitudes and behaviors). We follow the effort  
178 justification tenet of Cognitive Dissonance Theory (Aronson & Mills, 1959; Harmon-Jones et al.,  
179 2018), which refers to the strategy of adding consonant cognitions to dissolve experienced  
180 dissonance when undertaking demanding or exhausting activities and achieving outcomes that  
181 may not be satisfying. Thus, we expect followers to value their job and their organization more  
182 to justify the considerable effort they spend on engaging actively in the leadership process (see  
183 also Blanchard et al., 2009; Ribbat et al., 2021). Hence, their earlier active engagement (at t1) is  
184 expected to increase their later job attitudes (at t2). This reasoning is in line with the dominant

185 view that AE antecedes followers' job attitudes (Blanchard et al., 2009; Gatti et al., 2014; Ribbat  
186 et al., 2021). Thus, we predict:

187 *Hypothesis 2: AE at t1 will be positively related to (a) job satisfaction at t2 and (b)*  
188 *organizational commitment at t2.*

189 Despite the effort that has also to be expended on independent, critical thinking, we expect  
190 that ICT at t1 exerts a negative influence on attitudinal variables at t2, because it increases the  
191 followers' awareness of the problems and negative aspects of their job (see also Blanchard et al.,  
192 2009; Ribbat et al., 2021). Therefore, we hypothesize:

193 *Hypothesis 3: ICT at t1 will be negatively related to (a) job satisfaction at t2 and (b)*  
194 *organizational commitment at t2.*

195 Besides effort justification, another strategy to avoid cognitive dissonance according to  
196 Cognitive Dissonance Theory (Festinger 1957; Harmon-Jones & Mills, 2019) would be to bring  
197 behaviors in line with one's attitudes. That is, attitudes can guide and facilitate behavior. This  
198 notion suggests that job attitudes can cause later job behaviors (Hinojosa et al., 2017; Riketta,  
199 2008). Therefore, we expect satisfied and committed followers to actively engage in the  
200 leadership process. We state:

201 *Hypothesis 4: (a) Job satisfaction at t1 and (b) organizational commitment at t1 will be*  
202 *positively related to AE at t2.*

203 However, we do not expect satisfied and committed followers to question the leader and  
204 the organization frequently. Since satisfaction and commitment are pleasurable and positive  
205 emotional states (Locke, 1976; Meyer & Allen, 1991), there should be no incentive for the  
206 followers to create conflicting cognitions and risk psychological discomfort (Festinger 1957;  
207 Harmon-Jones & Mills, 2019). Thus, satisfied and committed followers might avoid becoming

208 aware of negative aspects of their job through ICT in order to prevent cognitive dissonance.

209 Hence, we predict that job attitudes at t1 will be negatively related to ICT at t2.

210 *Hypothesis 5: (a) Job satisfaction at t1 and (b) organizational commitment at t1 will be*  
211 *negatively related to ICT at t2.*

212 Additionally, we argue that the effort justification mechanism (cf. Hypothesis 2) is stronger  
213 than the “attitudes as guidelines” mechanism (cf. Hypotheses 4 and 5), because followership  
214 styles, which are conceptualized as relatively stable or trait-like behavior patterns (Kelley, 1992;  
215 see also our Hypothesis 1), should be more difficult to change than job attitudes. Therefore, we  
216 expect stronger relations of AE and ICT at t1 with the attitudinal variables at t2 due to effort  
217 justification than the opposite relations between attitudes (at t1) and AE and ICT (at t2). Thus,  
218 we hypothesize:

219 *Hypothesis 6: The relationships of AE at t1 with (a) job satisfaction at t2 and (b)*  
220 *organizational commitment at t2 is stronger as compared to the relationships of (a) job*  
221 *satisfaction at t1 and (b) organizational commitment at t1 with AE at t2.*

222 *Hypothesis 7: The relationships of ICT at t1 with (a) job satisfaction at t2 and (b)*  
223 *organizational commitment at t2 is stronger as compared to the relationships of (a) job*  
224 *satisfaction at t1 and (b) organizational commitment at t1 with ICT at t2.*

225 Since Kelley’s (1992) typology of followership styles also refers to the interaction of both  
226 followership dimensions (i.e., AE and ICT), we also investigate this interaction. Continuing the  
227 argumentation above, the less followers engage actively in the leadership process, the more  
228 should the negative influence of ICT on job attitudes prevail over effort justification. However,  
229 independent, critical followers might also use active engagement to change undesired working  
230 conditions and, thus, they should become more satisfied and committed. Therefore, following the

231 logic of both Cognitive Dissonance Theory (Festinger, 1957) and Kelley's (1992)

232 conceptualization, we predict:

233 *Hypothesis 8: ICT at t1 will be less negatively related to (a) job satisfaction at t2 and (b)*  
234 *organizational commitment at t2 when AE at t1 is high as compared to when AE at t1 is low.*

### 235 **Followership and Self-Efficacy**

236 Self-efficacy is defined as "people's judgements of their capabilities to organize and  
237 execute courses of action required to attain designated types of performances" (Bandura, 1986, p.  
238 391). Prior meta-analyses (Sadri & Robertson, 1993; Stajkovic & Luthans, 1998) demonstrated  
239 that self-efficacy is positively related to work-related behaviors (e.g., changes in career tracks or  
240 intentions to show assertiveness) and job performance. However, the relation of this important  
241 individual-level construct with followership behavior has not been tested so far. Therefore, we  
242 will investigate this relationship in our study.

243 According to Social Cognitive Theory (Bandura, 1997), self-efficacy emerges from four  
244 sources: (1) physiological and affective states, (2) verbal persuasion, (3) vicarious experience,  
245 and (4) mastery experience. Mastery experience is considered to have the strongest impact on the  
246 development of self-efficacy, because it provides authentic evidence for one's capability to  
247 succeed, and, thus, builds a robust belief in one's personal efficacy (Bandura, 1997). When  
248 followers simply take directions, there is no evidence for the followers' own capability to  
249 succeed, because success fully depends on the leader's decisions. Active and critical  
250 followership, however, allow for evaluating the followers' own contributions to leadership  
251 success (e.g., followers' high individual or collective job performance) and, thus, raises the  
252 awareness for mastery experiences. Therefore, we expect that the followers' self-efficacy  
253 substantially results from ascribing (at least parts of) the leadership success to own efforts when

254 carrying out an active and independent follower role. Hence, we expect that both AE at t1 and  
255 ICT at t1 are positively associated with self-efficacy at t2, which is also in line with the dominant  
256 view of followership research (Kelley, 1992; Uhl-Bien et al., 2014) that followership should be a  
257 major predictor for followership outcomes:

258 *Hypothesis 9: (a) AE at t1 and (b) ICT at t1 will be positively related to self-efficacy at t2.*

259 Paralleling our above hypotheses on job attitudes, the relationship of ICT (at t1) with self-  
260 efficacy (at t2) might depend on the level of AE. While it may be obvious to ascribe leadership  
261 success to own efforts when active engagement is high, the contribution of ICT to leadership  
262 success might not always be apparent. This should, for instance, be the case when a follower  
263 expresses concerns about the leader's direction and consequently does not (strongly) contribute  
264 to goal attainment. When active engagement is high, however, ICT could be considered as an  
265 additional contribution to leadership success and therefore raise even more awareness for  
266 mastery experiences than the active engagement alone. Thus, we predict:

267 *Hypothesis 10: ICT at t1 will be more positively related to self-efficacy at t2 when AE at t1*  
268 *is high than when AE at t1 is low.*

269 Furthermore, according to Social Cognitive Theory (Bandura, 1997), self-efficacy is also  
270 considered to be a predictor for one's choices of activities, effort expenditure, persistence,  
271 thought patterns, and emotional reactions when confronted with obstacles (Lent et al., 1994).  
272 Followers with high self-efficacy should therefore be more likely to actively engage in the  
273 leadership process and rather be willing to act independently and critically. Thus, we predict:

274 *Hypothesis 11: Self-efficacy at t1 will be positively associated with (a) AE at t2 and (b)*  
275 *ICT at t2.*

276 **Study 1**

277 **Materials and Methods**

278 This study was preregistered at the Open Science Framework  
279 ([https://osf.io/tf493/?view\\_only=03c75588fa514565be62adbdc58b24dc](https://osf.io/tf493/?view_only=03c75588fa514565be62adbdc58b24dc)). Following Simmons et  
280 al. (2012), we report and explain in detail (a) how we determined our sample size, (b) all  
281 exclusions, and (c) all independent and dependent variables (see also Simmons et al., 2012).

282 *Sample*

283 The variables that we investigated in this study were part of a more comprehensive data  
284 set, which had been collected for the German Federal Institute for Occupational Safety and  
285 Health between 2017 and 2018 ([https://www.baua.de/EN/Tasks/Research/Research-  
286 projects/f2372.html](https://www.baua.de/EN/Tasks/Research/Research-projects/f2372.html)). Employees and their supervisors from eleven German service organizations  
287 were surveyed twice with an online questionnaire. Participants gave their consent for  
288 participation within the questionnaire by checking the associated box.<sup>2</sup> In this study, we only  
289 used data from the employees' surveys. The time lag between the two measurement waves (i.e.,  
290 t1 and t2) was between nine and 12 months. Persons responsible for human resources in the  
291 participating organizations invited various teams to complete the survey via e-mail. Therefore,  
292 we have no information about the exact number of employees that were invited to the survey.  
293 The first measurement wave was answered by 551 employee responses. For the second wave,  
294 employees who were originally invited had again the opportunity to participate, regardless of  
295 whether they had participated in the first wave. The second measurement wave was answered by

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<sup>2</sup> Our research is in line with the ethical principles of the Declaration of Helsinki and the Psychologists Code of Conduct of the American Psychological Association. Please note that correlational studies are exempt from institutional review in Germany (see also Sonnentag et al., 2022). As prescribed by the German Medicines Laws (AMG, MPDG) and the associated EU regulations (CTR 536/2014, MDR 2017/745), institutional ethical approval is mandatory if research involves drug or medical device testing, or if physicians participate. Our studies do not meet any of those criteria. However, we obtained retrospective ethical approval of the University of Münster for Study 2 (approval number 2022-65-ChN). For Study 1, the data had been collected by the German Federal Institute for Occupational Safety and Health in a very similar way as Study 2.

296 349 employees in total. For 187 employees (or 34% of the original population), we could match  
297 the questionnaires of both time points.<sup>3</sup>

298       Following our preregistration, some participants were excluded from the data set because  
299 of responding in a careless manner. Following the procedures recommended by Meade and Craig  
300 (2012), three outlier cases were identified by computing the Mahalanobis Distance over all  
301 items. Moreover, for five persons, the followership values were recoded as missing values either  
302 for t1 or t2 due to zero-within-variance in responses. The final sample consisted of 184  
303 employees. The respondents were mainly employed within the public service sector (76%).  
304 Another 17% worked within the finance service sector (banking or insurance). A small  
305 proportion (7%) was employed in other service organizations (i.e., health services or information  
306 technology services). The mean age was 43.5 years and 67% of the respondents were female,  
307 33% were male. The level of education was distributed as follows: 43% had a completed  
308 apprenticeship, 40% had a university of applied science degree, and 17% had a university  
309 degree.

### 310 *Measures*

311       Both dimensions of followership behavior (i.e., AE and ICT) were measured using the  
312 German version of Kelley's (1992) Followership Questionnaire by Ribbat et al. (2021). An  
313 exemplary item for AE was "Do you understand the leader's needs, goals, and constraints, and  
314 work hard to help meet them?". The ICT subscale, for instance, included the item "Do you assert

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<sup>3</sup> One reason for the relatively high drop-out could be that we had to rely on third persons (i.e., organizational multipliers) to recruit the respondents within the organizations. Furthermore, we did not pay participants for each response. Another reason could be that the matching process was realized via a self-chosen code. The need for retaining the self-chosen code over nine to 12 months might have resulted in mistakes in some cases. Hence, there might be more respondents that completed both questionnaires, which, however, could not be matched via the personal code. However, the resulting sample of participants for which the questionnaire could be matched for both time points is comparable to the original sample at time point one in terms of their mean age, gender distribution, level of education, and professional sector distribution. Furthermore, the drop-out rate is comparable to studies with a similar approach to data collection (see, for instance, Rayton & Yalabik, 2014; Tims et al., 2015).

315 your views on important issues, even though it might mean conflict with your group or reprisals  
316 from the leader?”. Possible responses ranged from 1 (*[almost] never*) to 7 (*[almost] always*).

317 Job satisfaction was measured with six items of the “Copenhagen Psychosocial  
318 Questionnaire” (Nübling et al., 2005). The respondents were asked to rate their satisfaction with  
319 their colleagues, leadership, challenges of work, use of abilities, career perspective, and job  
320 satisfaction overall. The response options ranged from *very dissatisfied (1)* to *very satisfied (7)*.

321 Organizational commitment was measured with three items of the scale from Mowday et  
322 al. (1979) in the German Version by Maier and Woschée (2002). A sample item was “I talk up  
323 this organization to my friends as a great organization to work for”. Response options ranged  
324 from *strongly disagree (1)* to *fully agree (7)*. Finally, we measured self-efficacy using the scale  
325 by Rigotti et al. (2008). A sample item was “I feel up to most of the job demands”. Response  
326 options ranged from *not correct at all (1)* to *applies completely (7)*.

### 327 ***Data Analysis Strategy***

328 We applied a latent state-trait approach (Geiser, 2020; Steyer et al., 2015). This approach  
329 allows for differentiating trait effects from situation/person situation interaction effects (Steyer et  
330 al., 1999; Steyer et al., 2015). Specifically, we applied single-trait multi-state models with  
331 indicator-specific residual factors (STMS-IS; see Geiser, 2020) for both followership dimensions  
332 (i.e., AE and ICT). The single-trait multi-state model (STMS) refers to the test of a single trait  
333 (i.e., AE or ICT) in multiple situations (i.e., t1 and t2). The indicator-specific residual factors  
334 account for indicator specific effects of latent variables (Eid et al., 1999; Geiser, 2020). This is  
335 important, because the simple STMS model would assume perfect homogeneity of the indicators  
336 for the latent variable that are measured at the same time point (Geiser, 2020). However, this was  
337 not a realistic assumption, as both AE and ICT measures were not perfectly consistent (see Table

338 1). Thus, the STMS-IS model was more appropriate to test the consistency of the followership  
339 measures, as it reflects potential method effects of indicator heterogeneity. The model fit was  
340 evaluated using the resulting chi-square values, the Root Mean Square Error of Approximation  
341 (RMSEA), the Comparative Fit Index (CFI), and the Standardized Root Mean Square Residual  
342 (SRMR). The following cut-off values were considered to indicate a good model fit (West et al.,  
343 2012):  $\chi^2/df < 5$ , RMSEA  $< .06$ , CFI  $> .95$ , and SRMR  $< .08$ .

344 In order to test the hypotheses on the interrelations of followership with the other study  
345 variables, we applied latent autoregressive/cross-lagged states models (LACS; see Geiser, 2020).  
346 Latent states cross-lagged models are longitudinal models that allow for testing relationships of  
347 latent state variables over multiple states (i.e., t1 and t2) in both directions in the same model,  
348 while correcting for random measurement error. By controlling for the autoregressive effects of  
349 the variables (i.e., the autoprediction of the dependent variables), LACS models additionally take  
350 into account that in social science previous states are usually strong predictors for future states of  
351 the same variable (Adachi & Willoughby, 2015; Geiser, 2020). We also considered potential  
352 method effects of indicator heterogeneity and applied models with indicator-specific residual  
353 factors (Eid et al., 1999; Geiser, 2020). For the models that tested the interaction effects of AE  
354 and ICT, we also controlled for the autoregressive effects of job attitudes and self-efficacy, and  
355 applied indicator-specific residual factors. We used one-tailed tests of significance for the  
356 regression coefficients, since we had directed hypotheses (Cho & Abe, 2013; Jones, 1952;  
357 Lakens, 2016).

358 As our measures of internal consistency, we used a reliability indicator based on factor  
359 models and report coefficient omega ( $\omega$ ; McDonald, 1978). We report the omega subscale ( $\omega_s$ )  
360 for multidimensional constructs (i.e., for each followership dimension) as described by

361 Rodriguez et al. (2016). We used Watkins' (2013) standalone program to compute the omega  
362 subscale ( $\omega_s$ ). Every other analysis was computed with MPlus 7.4 (Muthén & Muthén, 2015).

### 363 *Pre-analyses*

364 **Construct Validity.** In our study, we analyzed four latent variables including five latent  
365 factors at two measurement times: followership behavior with its two dimensions AE and ICT,  
366 job satisfaction, organizational commitment, and self-efficacy. In order to ensure the  
367 distinctiveness of our study variables, we compared our five-factor measurement model to an  
368 alternative four-factor model that specified both job attitudes (i.e., job satisfaction and  
369 organizational commitment) as one common factor. Chi square difference tests revealed that our  
370 measurement model fitted the data better than the alternative model both at t1,  $\chi^2_{diff}(3) = 96.43$ ,  
371  $p < .001$ , and at t2,  $\chi^2_{diff}(3) = 111.98$ ,  $p < .001$ . Hence, our analyses indicate the distinctiveness  
372 of our study variables.

373 Note, however, that we allowed the residual correlation between the two items “Instead of  
374 waiting for or merely accepting what the leader tells you, do you personally identify which  
375 organizational activities are most critical for achieving the organization’s priority goals?” and  
376 “Do you actively develop a distinctive competence in those critical activities so that you become  
377 more valuable to the leader and the organization?” in the followership model ( $r = .71$ ,  $p < .001$   
378 for t1;  $r = .52$ ,  $p < .001$  for t2). In their validation study for the German version of Kelley’s  
379 (1992) followership questionnaire, Ribbat et al. (2021) argued for this model specification as the  
380 latter item was formulated with a direct reference to the former. In addition, the two concerned  
381 items reflect the efforts to achieve overarching organizational goals and thus share a plausible  
382 commonality (Ribbat et al., 2021). In our study, allowing the respective error term correlation led  
383 to better model fit both at t1,  $\chi^2_{diff}(1) = 119.43$ ,  $p < .001$ , and at t2,  $\chi^2_{diff}(1) = 46.47$ ,  $p < .001$ .

384           **Measurement Equivalence Across Time.** Before testing the hypotheses, we tested for  
385 measurement equivalence across time to follow a common standard for our analyses: „ME is a  
386 prerequisite for meaningful across-time comparisons [...] Without measurement equivalence,  
387 differences in latent state factor means or variances across occasions may be due to changes in  
388 measurement (observed variable) properties rather than true changes in latent variables” (Geiser,  
389 2020, pp. 122-123). Following Geiser (2020), we consecutively tested measurement equivalence  
390 models that differ by the level of measurement equivalence (i.e., various parameter equality  
391 constraints) for every latent variable. First, we tested for configural invariance that specified the  
392 same number of factors and the same factor loading pattern across time. Second, we also  
393 constrained the factor loadings to remain the same for a given observed variable in addition to  
394 configural invariance (weak invariance). Subsequently, we tested for strong invariance (strong  
395 measurement equivalence), which additionally set the intercepts to remain the same across time  
396 for a given observed variable. Finally, the strict invariance model (strict measurement  
397 equivalence) additionally determined the measurement error variance to remain the same across  
398 time for a given variable. Researchers typically aim for at least strong measurement equivalence,  
399 because it allows for meaningful comparisons of latent variable means and variances across time  
400 (Meredith, 1993; Widaman & Grimm, 2014).

401           The fit of the various measurement equivalence models is presented in the Supplemental  
402 Material 1 (SM1). In our model comparisons, strong measurement equivalence was preferred for  
403 AE and strict measurement equivalence was preferred for ICT. Thus, for AE and ICT at least  
404 strong measurement equivalence could be assumed. This was also the case for the other latent  
405 variables: Strong measurement equivalence was preferred for organizational commitment and

406 self-efficacy. For job satisfaction, the strict model was the best fitting model. Hence, we used  
407 these models in further analyses.

## 408 **Results**

409 Table 1 shows the descriptive statistics, the intercorrelations of the latent variables and the  
410 reliabilities of the measures. For ICT at t2,  $\omega_s = .69$  was slightly below the commonly used  
411 minimum value (Dunn et al., 2014; Kline, 1998). However, we addressed this problem by  
412 specifying latent state-trait models with indicator-specific residuals (Eid et al., 1999; Geiser,  
413 2020; see also above).

### 414 ***Temporal Consistency of Followership Behavior***

415 To test Hypothesis 1, we used a STMS-IS model, which fitted the data well,  $\chi^2(df) =$   
416  $207.53(141)$ ,  $p < .001$ ,  $\chi^2/df = 1.47$ , RMSEA = .05, CFI = .96, SRMR = .06. The results revealed  
417 that AE was rather stable and trait-like over time as indicated by consistencies exceeding the  
418 commonly applied 50% threshold for both AE at time 1 ( $\text{Con}[\tau_{AE,t1}] = .78$ ,  $p < .001$ ), and AE at  
419 time 2 ( $\text{Con}[\tau_{AE,t2}] = .74$ ,  $p < .001$ ) as compared to the coefficients that indicate occasion  
420 specificity ( $\text{Osp}[\tau_{AE,t1}] = .22$ ,  $p = .001$ ,  $\text{Osp}[\tau_{AE,t2}] = .26$ ,  $p < .001$ ). Hence, our results suggest  
421 that AE was consistent across time and rather trait-like, which supported Hypothesis 1a.

422 The results of the STMS-IS model for ICT revealed  $\text{Con}[\tau_{ICT,t1}] = .59$ ,  $p < .001$ ,  $\text{Con}[\tau_{ICT,t2}]$   
423  $= .82$ ,  $p < .001$ ,  $\text{Osp}[\tau_{ICT,t1}] = .41$ ,  $p < .001$ , and  $\text{Osp}[\tau_{ICT,t2}] = .18$ ,  $p < .001$ . The model fit was  
424 good:  $\chi^2(df) = 35.89(24)$ ,  $p = .06$ ,  $\chi^2/df = 1.50$ , RMSEA = .05, CFI = .96, SRMR = .08. Thus,  
425 ICT, was consistent across time and rather trait like. Hence, Hypothesis 1b was also supported.

### 426 ***Followership and Job Attitudes***

427 The first cross-lagged model explored the relationship of AE with job satisfaction. Both  
428 autoregressive paths were significant (for AE:  $\beta = .75, p < .001$ ; for job satisfaction:  $\beta = .71, p <$   
429  $.001$ ). The relationship of AE (at t1) with job satisfaction (at t2) was not significant,  $\beta = -.08, p =$   
430  $.12$ , thereby not supporting Hypothesis 2. However, job satisfaction (at t1) was positively related  
431 to AE (at t2),  $\beta = .13, p = .02$ , thereby supporting Hypothesis 4a. The model explained 60% of  
432 the variance in AE and 49% of the variance in job satisfaction and the model fit was good:  $\chi^2(df)$   
433  $= 524.84(371), p < .001, \chi^2/df = 1.42, RMSEA = .05, CFI = .95, SRMR = .06$ .

434 The second cross-lagged model included AE and organizational commitment. Both  
435 autoregressive paths were significant (for AE:  $\beta = .74, p < .001$ ; for organizational commitment:  
436  $\beta = .87, p < .001$ ). The relationship of AE (at t1) with organizational commitment (at t2) was not  
437 significant,  $\beta = .02, p = .39$ , which does not support Hypothesis 2. However, organizational  
438 commitment (at t1) was positively related to AE (at t2),  $\beta = .11, p = .049$ , thereby supporting  
439 Hypothesis 4b. The model explained 59% of the variance in AE and 75% of the variance in  
440 organizational commitment and the model fit was good:  $\chi^2(df) = 325.76(236), p < .001, \chi^2/df =$   
441  $1.38, RMSEA = .05, CFI = .96, SRMR = .05$ .

442 The relationship of ICT with job satisfaction was explored in the third cross-lagged model.  
443 While we had predicted this relationship to be negative, our results rather pointed in a positive  
444 direction. Thus, we applied a two-tailed test for this model. We, therefore, could neither find a  
445 significant relation of job satisfaction (at t1) to ICT (at t2),  $\beta = .16, p = .08$ , nor between ICT (at  
446 t1) and job satisfaction (at t2),  $\beta = .09, p = .21$ . These results do not support Hypotheses 3a and  
447 5a. Both autoregressive paths were significant (for ICT:  $\beta = .74, p < .001$ ; for job satisfaction:  $\beta$   
448  $= .71, p < .001$ ). The model explained 53% of the variance in ICT and 50% of the variance in job

449 satisfaction and the model fit was again good:  $\chi^2(df) = 201.37(146)$ ,  $p = .002$ ,  $\chi^2/df = 1.38$ ,  
450 RMSEA = .05, CFI = .97, SRMR = .06.

451 The fourth cross-lagged model explored the relationship of ICT with organizational  
452 commitment. Again, we applied a two-tailed test for the model, because our results pointed in  
453 another direction than we had expected. Both autoregressive paths were significant (for ICT:  $\beta =$   
454  $.72$ ,  $p < .001$ ; for organizational commitment:  $\beta = .86$ ,  $p < .001$ ). No significant relationship of  
455 ICT (at t1) with organizational commitment (at t2) could be found,  $\beta = .06$ ,  $p = .41$ .  
456 Organizational commitment (at t1) was also not related to ICT (at t2),  $\beta = .17$ ,  $p = .07$ . These  
457 results do not support Hypotheses 3b and 5b. The model explained 55% of the variance in ICT  
458 and 75% of the variance in organizational commitment and the model fit was good:  $\chi^2(df) =$   
459  $80.71(65)$ ,  $p = .09$ ,  $\chi^2/df = 1.24$ , RMSEA = .04, CFI = .98, SRMR = .06.

460 In Hypotheses 6 and 7, we proposed the relationships of AE (at t1) and ICT (at t1) with job  
461 attitudes (at 2) to be stronger than those of job attitudes (at t1) with AE (at t2) and ICT (at t2).  
462 Both hypotheses were not supported by our results, because we found no significant relationship  
463 of AE or ICT (at t1) with any job attitude (at t2). Furthermore, in Hypothesis 8 we posited ICT  
464 (at t1) to be less negatively related to job satisfaction and organizational commitment (at t2)  
465 when AE (at t1) was high, as compared to when AE (at t1) was low. In our analysis, the  
466 interaction of AE (at t1) and ICT (at t1) was not a significant predictor for job satisfaction (at t2),  
467  $\beta = -.10$ ,  $p = .14$ . However, the interaction (at t1) predicted organizational commitment (at t2),  $\beta$   
468  $= .14$ ,  $p = .04$ , while controlling for the autoregressive effect of organizational commitment (at  
469 t1),  $\beta = .86$ ,  $p < .001$ . The interaction effect is plotted in Figure 1. Overall, the model explained  
470 78% of the variance. Since the interaction of AE and ICT (at t1) was associated with a higher  
471 score in organizational commitment, Hypothesis 8b was supported.

## 472 *Followership and Self-Efficacy*

473 We explored the relationship of AE and ICT with self-efficacy in different cross-lagged  
474 models. In addition, we tested whether the interaction of AE (at t1) and ICT (at t1) could predict  
475 self-efficacy (at t2). We could not find a significant relationship of AE (at t1) with self-efficacy  
476 (at t2),  $\beta = -.02, p = .37$ , nor did ICT (at t1) predict self-efficacy (at t2),  $\beta = -.09, p = .11$ . Hence,  
477 Hypothesis 9 was not supported. The interaction of AE (at t1) and ICT (at t1) did also not predict  
478 self-efficacy (at t2),  $\beta = .01, p = .47$ . Thus, Hypothesis 10 was not supported. Finally, we found  
479 no evidence for Hypothesis 11, as no significant relationship of self-efficacy (at t1) and AE (at  
480 t2) was detected,  $\beta = .07, p = .15$ , and as self-efficacy (at t1) did also not predict ICT (at t2),  $\beta =$   
481  $.08, p = .19$ .

## 482 **Brief Discussion**

483 Overall, we found evidence for some, but not for all of our hypotheses. The results of  
484 Study 1 support Kelley's (1992) assumption that followership behaviors are rather stable  
485 behavior patterns. Since we found no evidence for the relationships of AE or ICT (at t1) and later  
486 job attitudes or self-efficacy (at t2), our results of Study 1 challenge the original idea of  
487 followership theory, that followership behaviors are significant predictors for important  
488 organizational variables (see, for instance, Kelley, 1992; Uhl-Bien et al., 2014). However, the  
489 interaction of AE and ICT (at t1) was positively related to organizational commitment (at t2).  
490 One reason for the absence of the expected effects could be the length of the time lag between  
491 the two measurement waves (nine to 12 months). That is, some effects might have simply  
492 vanished over time and thus could not be detected. This would be the case, for instance, if the  
493 respondents' leader changed between the two measurement waves.

494 Another reason could be that we did not include conditions under which the relationships  
495 of followership with job attitudes might be fostered in our first study. Kelley (1988) argued that  
496 active and critical followers are the most effective and, thus, active and critical behaviors should  
497 be positively related to followership outcomes. However, he also admitted that an exemplary  
498 followership style might not always be the preferred style of a certain leader or organization.  
499 Therefore, exemplary followership might not always be acknowledged or rewarded. The missing  
500 acknowledgement of the followers' efforts of engaging actively and critically in the leadership  
501 process could explain why followership behavior does not necessarily increase the follower's job  
502 satisfaction.

503 Since our results have considerable implications both scientifically and practically, we  
504 conducted a second study to once again test our hypotheses and check whether the results of  
505 Study 1 are robust with a bigger sample size and, thus, more statistical power. In addition, we  
506 include potential moderator variables to test whether leader-related or organizational variables  
507 that may facilitate or even reward exemplary followership can foster the relationship of  
508 followership with job attitudes.

## 509 **Study 2**

510 Compared to Study 1, we made the following changes in Study 2: In addition to the  
511 variables that were considered in Study 1, we also tested two moderator variables that were not  
512 part of Study 2 (i.e., leader humility and perceived organizational support, see below). Thus,  
513 Study 2 went beyond a mere replication of Study 1 and examined two potential new conditions  
514 under which the relationships of followership with job attitudes may be fostered. Finally, we  
515 used a shorter time-lag than in Study 1 and assessed whether the followers' direct leader (i.e., the

516 person they referred to when responding to the followership questionnaire) had changed between  
517 t1 and t2 to rule out potential shortcomings of our initial study design.

### 518 **Followership, Leader Humility, and Perceived Organizational Support**

519 We argue that leader humility is likely to moderate the proposed relationships between  
520 followership and job attitudes. Leader humility comprises leaders' willingness to view oneself  
521 accurately, teachability, and the appreciation of the followers' strengths and contributions (Chiu  
522 et al., 2016; Owens et al., 2013). Specifically, Kelley (1992) suggests that both actively engaged  
523 and independent, critical followers are most valuable for leaders and for organizations. However,  
524 he admits that not every leader or organization might actually appreciate active and/or critical  
525 followership (Kelley, 1988). Thus, positive relationships of followership behavior with job  
526 satisfaction and organizational commitment is likely to depend on leaders' teachability and  
527 leaders' appreciation of "exemplary followership" as a valuable resource. That is, followership  
528 can only unfold its positive effect on followers' job attitudes when leaders' are willing to learn  
529 from followers and appreciate their contributions. Therefore, we expect that high leader's  
530 humility facilitates the relationship between followership (at t1) and job attitudes (at t2). Thus,  
531 we predict:

532 *Hypothesis 12: AE at t1 will be more positively related to (a) job satisfaction at t2 and (b)*  
533 *organizational commitment at t2 when the leader's humility at t1 is high, as compared to when*  
534 *leader humility at t1 is low.*

535 *Hypothesis 13: ICT at t1 will be less negatively related to (a) job satisfaction at t2 and*  
536 *(b) organizational commitment at t2 when the leader's humility at t1 is high, as compared to*  
537 *when leader humility at t1 is low.*

538 In addition to leader humility, we expect that perceived organizational support (POS)  
539 moderates the relationship of followership behaviors and job attitudes. This is generally  
540 consistent with notions from Organizational Support Theory according to which “employees  
541 develop global beliefs concerning the extent to which the organization values their contributions  
542 and cares about their well-being” (Rhoades & Eisenberger, 2002, p. 698). Organizational  
543 Support Theory (Eisenberger et al., 1986) assumes that the caring, approval, and respect  
544 connoted by POS strengthen the employees’ beliefs that the organization recognizes and rewards  
545 increased performance (Rhoades & Eisenberger, 2002). Meta-analytic results by Kurtessis et al.  
546 (2017) suggest that POS is an important link between favorable treatment by the organization  
547 and employees’ positive orientation toward the organization, psychological well-being, and  
548 performance. For example, they report positive relationships of POS with employees’  
549 performance–reward expectancy, commitment, and job satisfaction (Kurtessis et al., 2017). In  
550 line with the general predictions of Organizational Support Theory and these meta-analytical  
551 results, the interaction of the efforts of carrying out an active and independent follower role and  
552 its acknowledgement through POS (at t1) should also be positively related to job satisfaction and  
553 organizational commitment (at t2). Thus, we predict:

554 *Hypothesis 14: AE at t1 will be more positively related to (a) job satisfaction at t2 and (b)*  
555 *organizational commitment at t2 when POS at t1 is high, as compared to when POS at t1 is low.*

556 *Hypothesis 15: ICT at t1 will be less negatively related to (a) job satisfaction at t2 and*  
557 *(b) organizational commitment at t2 when POS at t1 is high, as compared to when POS at t1 is*  
558 *low.*

559 In addition, we will also investigate as a research question whether the simultaneous  
560 occurrence of leader humility and POS (at t1) will strengthen the relationships between

561 followership behaviors (at t1) and job attitudes (at t2), since the acknowledgement of “exemplary  
562 followership” might be even more present for the follower, when both the leader and the  
563 organization accordingly consider active and critical followership a valuable resource.

## 564 **Materials and Methods**

565 We again conducted a two-wave survey. In contrast to the time lag between the two  
566 measurement waves in Study 1 (i.e., nine to 12 months), we realized a time lag of four months  
567 for Study 2. With a shorter time lag, we intended to rule out possible shortcomings of Study 1:  
568 Some effects might have simply disappeared over time and thus could not be detected. This  
569 would be the case, for instance, if the respondents’ leader changed between the two surveys.  
570 Since there were no other longitudinal studies that studied followership behaviors when we  
571 planned our study, we drew from the meta-analysis on relationships between performance and  
572 job attitudes by Riketta (2008) to obtain information about suitable time lags. On that basis, we  
573 considered four months to be a reasonable time lag to detect effects on attitudinal variables in the  
574 context of work. This study was preregistered at the Open Science Framework  
575 ([https://osf.io/9q48p/?view\\_only=b02c98f57f7841129cf6daf42405b410](https://osf.io/9q48p/?view_only=b02c98f57f7841129cf6daf42405b410)).

## 576 ***Sample***

577 We conducted an anonymous online survey via the German “WiSoPanel”, an online-  
578 access-panel based on voluntary registration (Görizt, 2014). All eligible users were invited to  
579 participate in 2021 and 2022. We included only employees with a direct superior to ensure  
580 credible responses concerning followership behaviors in organizations. Participants gave their  
581 consent for participation within the questionnaire by checking the associated box.<sup>4</sup> At t1, 777  
582 respondents completed the questionnaire. However, two cases were excluded because of the

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<sup>4</sup> Our research is in line with the ethical principles of the Declaration of Helsinki and the Psychologists Code of Conduct of the American Psychological Association. We obtained ethical approval of the University of Münster for Study 2 (approval number 2022-65-ChN).

583 respondents' statement not to use the data. Thus, 775 respondents of t1 were invited to  
584 participate again at t2. At t2, 628 respondents completed the questionnaire (response rate 81%),  
585 while three cases were excluded due to the respondents' statement not to use the data. Following  
586 our preregistration, we additionally tried to detect careless responses by following the procedures  
587 recommended by Meade and Craig (2012). We tested for zero-within-variance in responses and  
588 defined the values in question as missing values. For t1 data, 70 cases were affected regarding  
589 leader humility, 28 cases were affected regarding followership, 46 cases were affected regarding  
590 job satisfaction and self-efficacy, and 41 cases were affected regarding POS and organizational  
591 commitment. For t2 data, 69 cases were affected regarding leader humility, 25 cases were  
592 affected regarding followership, 33 cases were affected regarding job satisfaction and self-  
593 efficacy, and 39 cases were affected regarding POS and organizational commitment.  
594 Furthermore, we computed Mahalanobis Distance overall items and excluded 55 cases that were  
595 detected as outliers.

596       The final sample consisted of 570 employees. The mean age was 49.1 years and 55% of  
597 the respondents were female, 45% were male. The level of education was distributed as follows:  
598 1% had no professional qualification, 42% had a completed apprenticeship, 22% had a university  
599 of applied science degree, and 35% had a university degree, and 1% had another degree that was  
600 not specified in the questionnaire. Nearly a third (34%) of the respondents worked in the public  
601 service sector, 5% worked in the finance service sector (banking or insurance), and 61% worked  
602 in another sector (i.e., for instance, other professional services or industry sector). Hence, in  
603 Study 2, we tested our hypotheses in a more heterogeneous sample than in Study 1.<sup>5</sup>

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<sup>5</sup> Note that we preregistered our data collection with the intention to generate a sample that was comparable to the sample of Study 1. Since the panel was not successful in providing the desired highly comparable distribution for the sectors, we had to use the resulting, more heterogeneous sample for Study 2.

## 604 *Measures*

605 We used the exact same measures that were used in Study 1 for followership, job attitudes  
606 and self-efficacy. Additionally, we measured leader humility with the “Expressed Humility  
607 Scale” of Owens et al. (2013) as adapted for the leadership context by Chiu et al. (2016). A  
608 sample item was “My supervisor shows appreciation for the unique contributions of others”.  
609 Response options ranged from *strongly disagree (1)* to *fully agree (7)*. Following Bracken and  
610 Barona (1991), this scale was translated into German and back-translated into the original  
611 language (English) by another organizational psychology expert without prior knowledge of the  
612 questionnaire. Finally, this back-translation was compared to the original version by a native  
613 speaker. POS was be measured by Eisenberger et al. (2001) in the German translation by  
614 Klasmeier and Rowold (2020). A sample item was “The organization values my contributions to  
615 its well-being”. Response options ranged from *strongly disagree (1)* to *fully agree (7)*.

## 616 *Data Analysis Strategy*

617 We applied the same statistical analyses that we used in our initial study. In order to  
618 investigate the construct stability of followership behavior, a latent state-trait analysis (Geiser,  
619 2020; Steyer et al., 1999) was conducted. Furthermore, we again applied LACS models (see  
620 Geiser, 2020) to test the hypotheses on the interrelations of followership with the other study  
621 variables. For the models that tested the interaction effects of AE and ICT, we again controlled  
622 for the autoregressive effects of job attitudes and self-efficacy.

## 623 *Pre-analyses*

624 **Construct Validity.** In order to ensure the distinctiveness of our study variables, we  
625 applied Chi square difference tests to test whether our measurement model fitted the data better  
626 than two alternative models both at t1 and t2. In the first alternative model, we specified both job

627 attitudes (i.e., job satisfaction and organizational commitment) as one common factor. Our model  
628 fitted the data better than the alternative model both at t1,  $\chi^2\text{diff}(5) = 347.902, p < .001$ , and t2,  
629  $\chi^2\text{diff}(5) = 290.357, p < .001$ . In the other alternative model, we specified both organization-  
630 related variables (i.e., organizational commitment and POS) as one common factor. Again our  
631 model fitted the data better at t1,  $\chi^2\text{diff}(5) = 186.424, p < .001$ , and t2,  $\chi^2\text{diff}(5) = 165.31, p <$   
632  $.001$ . Hence, our analyses indicate the distinctiveness of our study variables.

633 **Measurement Equivalence Across Time.** Before testing the hypotheses, we again tested  
634 for measurement equivalence across time. According to the tests of measurement equivalence,  
635 the strict model was preferred for AE, ICT, job satisfaction, organizational commitment. The  
636 strong model was preferred for self-efficacy. Hence, all constructs that were used for  
637 longitudinal analysis showed at least strong measurement equivalence (see SM1 for more  
638 details).

## 639 **Results**

640 Table 2 shows the descriptive statistics, the intercorrelations of the latent variables and the  
641 reliabilities of the measures of Study 2.

### 642 ***Temporal Consistency of Followership Behavior***

643 The results of Study 2 again revealed that AE was rather stable and trait-like over time as  
644 indicated by consistencies exceeding the commonly applied 50% threshold for both AE at time 1  
645 ( $\text{Con}[\tau_{\text{AE},t1}] = .73, p < .001$ ), and AE at time 2 ( $\text{Con}[\tau_{\text{AE},t2}] = .80, p < .001$ ) as compared to the  
646 coefficients that indicate occasion specificity ( $\text{Osp}[\tau_{\text{AE},t1}] = .27, p < .001$ ;  $\text{Osp}[\tau_{\text{AE},t2}] = .20, p <$   
647  $.001$ ). The model fitted the data well,  $\chi^2(\text{df}) = 277.90(151), p < .001, \chi^2/\text{df} = 1.84, \text{RMSEA} = .04,$   
648  $\text{CFI} = .98, \text{SRMR} = .04$ . Hence, our results suggest that AE was consistent across time and rather  
649 trait-like, which supported Hypothesis 1a.

650 The results of the model for ICT revealed  $\text{Con}[\tau_{\text{ICT},t1}] = .58, p < .001, \text{Con}[\tau_{\text{ICT},t2}] = .63, p <$   
651  $.001, \text{Osp}[\tau_{\text{ICT},t1}] = .42, p < .001, \text{and } \text{Osp}[\tau_{\text{ICT},t2}] = .37, p < .001$ . The model fit was good:  $\chi^2(\text{df})$   
652  $= 36.25(24), p = .05, \chi^2/\text{df} = 1.51, \text{RMSEA} = .03, \text{CFI} = .99, \text{SRMR} = .04$ . Therefore, ICT was  
653 consistent across time and rather trait like. Hence, Hypothesis 1b was also supported.

#### 654 *Followership and Job Attitudes*

655 In the first cross-lagged model, the relationship of AE with job satisfaction was explored.  
656 Both autoregressive paths were significant (for AE:  $\beta = .80, p < .001$ ; for job satisfaction:  $\beta =$   
657  $.67, p < .001$ ). The relationship of job satisfaction (at t1) with AE (at t2) was not significant,  $\beta = -$   
658  $.03, p = .26$ , thereby not supporting Hypothesis 4a in Study 2. However, AE (at t1) was  
659 positively related to job satisfaction (at t2),  $\beta = .09, p = .02$ , thereby supporting Hypothesis 2 in  
660 Study 2. The model explained 59% of the variance in AE and 52% of the variance in job  
661 satisfaction and the model fit was good:  $\chi^2(\text{df}) = 634.05(381), p < .001, \chi^2/\text{df} = 1.66, \text{RMSEA} =$   
662  $.03, \text{CFI} = .98, \text{SRMR} = .04$ . We received similar results when controlled for a potential change  
663 of the reference leader since t1 in addition to the autoregressive paths. Results were then  $\beta = .08,$   
664  $p = .04$ , for the relationship between AE (at t1) and job satisfaction (at t2), and  $\beta = -.03, p = .26,$   
665 for the opposite path.

666 The relationship of AE and organizational commitment was explored in the second cross-  
667 lagged model. Both autoregressive paths were significant (for AE:  $\beta = .75, p < .001$ ; for  
668 organizational commitment:  $\beta = .86, p < .001$ ). The relationship of AE (at t1) with organizational  
669 commitment (at t2) was not significant,  $\beta = -.05, p = .12$ , thereby not supporting Hypothesis 2b.  
670 Organizational commitment (at t1) was positively related to AE (at t2),  $\beta = .08, p = .02$ , thereby  
671 supporting Hypothesis 4b. The model explained 60% of the variance in AE and 72% of the  
672 variance in organizational commitment and the model fit was good:  $\chi^2(\text{df}) = 432.59(249), p <$

673 .001,  $\chi^2/df = 1.74$ , RMSEA = .04, CFI = .98, SRMR = .04. We again received similar results  
674 when we additionally controlled for a potential leader change (for the relationship between AE  
675 (at t1) and organizational commitment (at t2):  $\beta = -.04$ ,  $p = .13$ ; for the opposite path:  $\beta = .08$ ,  $p =$   
676 .02).

677 The third cross-lagged model explored the relationship of ICT with job satisfaction. Both  
678 autoregressive paths were significant (for ICT:  $\beta = .61$ ,  $p < .001$ ; for job satisfaction:  $\beta = .72$ ,  $p <$   
679 .001). We could neither find a significant relation of job satisfaction (at t1) to ICT (at t2),  $\beta = .03$ ,  
680  $p = .23$ , nor between ICT (at t1) and job satisfaction (at t2),  $\beta = .01$ ,  $p = .43$ . Hence, these results  
681 do not support Hypotheses 3a and 5a. The model explained 38% of the variance in ICT and 52%  
682 of the variance in job satisfaction and the model fit was again good:  $\chi^2(df) = 196.28(146)$ ,  $p =$   
683 .004,  $\chi^2/df = 1.34$ , RMSEA = .03, CFI = .99, SRMR = .03.

684 The fourth cross-lagged model included ICT and organizational commitment. Both  
685 autoregressive paths were significant (for ICT:  $\beta = .62$ ,  $p < .001$ ; for organizational commitment:  
686  $\beta = .84$ ,  $p < .001$ ). No significant relationship of ICT (at t1) with organizational commitment (at  
687 t2) could be found,  $\beta = -.03$ ,  $p = .18$ . Organizational commitment (at t1) was also not related to  
688 ICT (at t2),  $\beta = .02$ ,  $p = .34$ . These results do not support Hypotheses 3b and 5b. The model  
689 explained 39% of the variance in ICT and 72% of the variance in organizational commitment  
690 and the model fit was good:  $\chi^2(df) = 134.32(68)$ ,  $p < .001$ ,  $\chi^2/df = 1.98$ , RMSEA = .04, CFI =  
691 .98, SRMR = .04.

692 In Hypotheses 6 and 7, we proposed the relationships of AE (at t1) and ICT (at t1) with job  
693 attitudes (at t2) to be stronger than those of job attitudes (at t1) with AE (at t2) and ICT (at t2).<sup>6</sup>  
694 While we found a significant relationship for AE (at t1) and job satisfaction (at t2) but not for the

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<sup>6</sup> Note that we did not preregister Hypotheses 6 and 7 for Study 2, because our results of Study 1 pointed in the opposite direction than we had expected. However, we obtained different results in Study 2. Hence, we tested all of our hypotheses again in Study 2.

695 opposite path, the results of Study 2 support Hypothesis 6a. However, we could not find  
696 significant relationships between AE (at t1) and organizational commitment (at t2) or of ICT (at  
697 t1) with any job attitude. Therefore, Hypothesis 6b and Hypothesis 7 were not supported.  
698 Furthermore, in Hypothesis 8 we posited ICT (at t1) to be less negatively related to job  
699 satisfaction and organizational commitment (at t2) when AE (at t1) was high, as compared to  
700 when AE (at t1) was low. In Study 2, the interaction of AE (at t1) and ICT (at t1) was not a  
701 significant predictor for organizational commitment (at t2),  $\beta = .01, p = .37$ . In addition, the  
702 interaction (at t1) did not predict job satisfaction (at t2),  $\beta = .01, p = .36$ . Thus, Hypothesis 8 was  
703 not supported.

#### 704 *Followership and Self-Efficacy*

705 We also explored the relationship of AE and ICT with self-efficacy in different cross-  
706 lagged models. The first cross-lagged model included AE and self-efficacy. We could not find a  
707 significant relationship of AE (at t1) with self-efficacy (at t2),  $\beta = -.07, p = .09$ , nor did self-  
708 efficacy (at t2) predict AE (at t1),  $\beta = -.03, p = .55$ . Note, however, that we applied a two-tailed  
709 test for significance in this model, since the regression coefficient pointed in a different direction  
710 than we had expected. Hence, Hypotheses 9a and 11a were not supported. The autoregressive  
711 paths were significant (for AE:  $\beta = .78, p < .001$ ; for self-efficacy:  $\beta = .83, p < .001$ ). The model  
712 explained 61% of the variance in AE and 64% of the variance in self-efficacy with a good model  
713 fit:  $\chi^2(df) = 628.73(375), p < .001, \chi^2/df = 1.68, RMSEA = .04, CFI = .98, SRMR = .04$ .

714 The relationship of ICT and self-efficacy was explored in another cross-lagged model. The  
715 autoregressive paths were again significant (for ICT:  $\beta = .59, p < .001$ ; for self-efficacy:  $\beta = .85,$   
716  $p < .001$ ). We could not find a significant relationship between self-efficacy (at t1) with ICT (at  
717 t2),  $\beta = .05, p = .34$ , which does not support Hypothesis 11b. However, ICT (at t1) was

718 negatively related to self-efficacy (at t2),  $\beta = -.12, p = .004$ . We again applied a two-tailed test  
719 for this model, since we had predicted this relationship to be positive. Hence, Hypothesis 9a was  
720 also not supported. The model explained 39% of the variance in ICT and 63% of the variance in  
721 self-efficacy with a good model fit:  $\chi^2(df) = 211.12(140), p < .001, \chi^2/df = 1.51, RMSEA = .03,$   
722  $CFI = .99, SRMR = .03$ . We received similar results when we additionally controlled for a  
723 potential leader change (for the relationship between ICT (at t1) and self-efficacy (at t2):  $\beta = -$   
724  $.12, p = .004$ ; for the opposite path,  $\beta = .05, p = .34$ ).

725 In addition, we tested whether the interaction of AE (at t1) and ICT (at t1) could predict  
726 self-efficacy (at t2). The interaction of AE (at t1) and ICT (at t1) did not predict self-efficacy (at  
727 t2),  $\beta = .05, p = .12$ . Thus, Hypothesis 10 was not supported.

#### 728 ***Followership, Leader Humility and POS***

729 In Study 2, we tested whether leader humility or POS could be mechanisms that foster the  
730 relationships of AE or ICT with job attitudes. The interaction of AE and leader humility (at t1)  
731 did not predict job satisfaction (at t2),  $\beta = .00, p = .46$ , and it did not predict organizational  
732 commitment (at t2),  $\beta = -.02, p = .31$ . Hence Hypothesis 12 was not supported. The interaction of  
733 ICT and leader humility (at t1) did neither predict job satisfaction (at t2),  $\beta = .01, p = .43$ , nor  
734 organizational commitment (at t2),  $\beta = .03, p = .22$ . Thus, Hypothesis 13 was not supported.  
735 Furthermore, we could neither find a significant relationship of the interaction of AE and POS (at  
736 t1) with job satisfaction (at t2),  $\beta = .05, p = .08$ , nor with organizational commitment (at t2),  $\beta =$   
737  $.03, p = .17$ . The interaction of ICT and POS (at t1) could neither predict job satisfaction (at t2),  
738  $\beta = -.03, p = .20$ , nor organizational commitment (at t2),  $\beta = -.02, p = .24$ . Therefore, Hypotheses  
739 14 and 15 were not supported. Finally, a three-way interaction of AE, leader humility and POS  
740 (at t1) could not predict job satisfaction (at t2),  $\beta = -.01, p = .43$ , nor organizational commitment

741 (at t2),  $\beta = .03$ ,  $p = .08$ . A three-way interaction of ICT, leader humility and POS did neither  
742 predict job satisfaction (at t2),  $\beta = .04$ ,  $p = .07$ , nor organizational commitment (at t2),  $\beta = .01$ ,  $p$   
743  $= .35$ .<sup>7</sup>

## 744 **Discussion**

745 The results of both of our studies support Kelley's (1992) assumption that followership  
746 behaviors are rather stable behavior patterns. We found significant relations of job attitudes with  
747 active, engaged followership behavior in the cross-lagged models, above and beyond the  
748 autoregressive effects in both studies. We also found significant relations of AE (at t1) with job  
749 satisfaction (at t2) and of ICT (at t1) with self-efficacy (at t2) in Study 2. The interaction of AE  
750 and ICT (at t1), however, predicted organizational commitment (at t2) only in Study 1.

751 Although the regression coefficients ( $.08 \leq \beta \leq .14$ ) can be described as rather small  
752 (Cohen, 1988), the identified effects indicate important findings for three reasons. First, cross-  
753 lagged effects are generally hard to find. That is, autoregressive effects are often strong and  
754 therefore explain much of the variance by themselves (Adachi & Willoughby, 2015; Geiser,  
755 2020). Hence, there is often little variance left to be explained by the cross-lagged effects.  
756 Second, since our results demonstrate that followership styles are rather stable behavior patterns,  
757 predicting change in followership behavior is even more noteworthy. Third, the reported effect  
758 sizes are indeed in a typical range as compared to similar studies with cross-lagged models (see,  
759 for instance, Riketta, 2008; Sonnentag et al., 2010). However, across both studies, we found  
760 mixed results regarding our hypotheses. We will elaborate on these findings below.

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<sup>7</sup> Note that Mplus did not provide standardized coefficients for the three-way interaction models. Thus, for these models, we report unstandardized coefficients.

## 761 **Theoretical Implications**

762 Our studies contribute to a better understanding of followership (Kelley, 1992) and its  
763 outcomes (Uhl-Bien et al., 2014). To go beyond prior research, we tested Kelley's (1992)  
764 followership behaviors longitudinally, and explored their relationships to critical job attitudes  
765 (i.e., job satisfaction and organizational commitment) and self-efficacy as potential predictors  
766 and consequences. Our findings support Kelley's (1992) assumption that followership styles  
767 (i.e., AE and ICT) are rather stable behavior patterns. This is an important finding, because a  
768 more state-like nature of followership behavior would necessarily shift the focus of future  
769 research from general and stable factors to more specific, situational, and contingent factors as  
770 followership would then rather be spontaneous, dynamic, or variable. For instance, the common  
771 perspective on leadership styles (see Anderson & Sun, 2017; Bass & Avolio, 1995) as consistent  
772 behavior patterns of leaders have been challenged most recently. An increasing number of  
773 authors argue for considering leader behaviors as more dynamic (see, for instance, Kelemen et  
774 al., 2020; McClean et al., 2019). In contrast, our findings suggest that an opposite perspective is  
775 adequate for followership styles. It is noteworthy and plausible, however, that ICT is less stable  
776 or trait-like than AE, a finding that we consistently observed across our studies. Speaking up in  
777 front of the leader can be a risky behavior for followers, particularly when it is done in  
778 challenging rather than supportive ways (Burris, 2012). Thus, followers probably consider their  
779 concerns carefully before they actually express them to the leader (Bashur & Oc, 2015; Detert et  
780 al., 2013). Consequently, they might hold back their contrary view, when they feel that their  
781 concern is less important, but they rather have the courage to speak up in situations where they  
782 perceive urgency. Therefore, it is plausible that potentially risky critical followership is more  
783 dependent on the evaluation of the urgency and appropriateness of a specific situation than the

784 willingness to support the leader through active engagement. Still, even if followership behaviors  
785 cannot be seen as fully invariable personality traits, both AE and ICT are more trait-like than  
786 state-like according to our findings.

787         With regard to the relationships of AE and ICT with critical job attitudes (i.e., job  
788 satisfaction and organizational commitment) and self-efficacy, we obtained mixed results. In  
789 Study 1, we did not find significant relationships of AE or ICT (at t1) with job attitudes (at t2)  
790 that we had predicted. Furthermore, we did not detect any significant relation of followership  
791 with self-efficacy. In contrast, job satisfaction and organizational commitment (at t1) were  
792 positively related to AE (at t2). In Study 2, we obtained similar results with three exceptions.  
793 First, in Study 2, we did not find a relationship of job satisfaction (at t1) with AE (at t2), but AE  
794 (at t1) predicted later job satisfaction (at t2). Second, ICT (at t1) was negatively related to self-  
795 efficacy (at t2) in Study 2, although we had predicted a positive relation. This relationship was  
796 not significant in Study 1. Third, our results of Study 1 suggest that high levels of both AE and  
797 ICT (i.e., an exemplary followership style, see Kelley, 1992) lead to higher organizational  
798 commitment, thereby supporting Kelley's (1992) assumption that high levels of both AE and  
799 ICT imply desirable organizational behaviors. However, we could not detect this interaction  
800 effect in Study 2.

801         Thus, while some of our results indicate that followership behaviors can predict later job  
802 attitudes or self-efficacy, most of our results either point in the opposite direction or indicate no  
803 significant relationships at all. Those results challenge the original idea of followership theory  
804 (Kelley, 1992; Uhl-Bien et al., 2014) that followership behaviors are significant predictors for  
805 organizational variables. However, our studies do provide at least a few hints for the potential of

806 followership behaviors as predictors for job attitudes and self-efficacy. In sum, our findings raise  
807 important questions for future followership research.

808         First, the mixed findings across our two studies suggest that future research needs to  
809 elaborate on time lags in longitudinal research. An increasing number of authors calls for the  
810 appropriate inclusion of time aspects both in research designs and in theory, which has been  
811 neglected in leadership and organizational research for a long time (see Fischer et al., 2017;  
812 Griep & Zacher, 2021; Griep et al., 2021; Shamir, 2011). In Study 1, we used data from a  
813 preexisting, more comprehensive data set that had a time lag of nine to 12 months. Since there  
814 are some comparable studies that used shorter time lags to detect interrelations of job attitudes  
815 and behaviors (for an overview, see, for instance, Riketta, 2008), we used a shorter time lag (i.e.,  
816 four months) in Study 2. We indeed found two relationships of followership behaviors (at t1)  
817 with later job satisfaction and self-efficacy (at t2) that we did not detect in Study 1. These  
818 findings suggest that followership behaviors might affect job attitudes or self-efficacy in the  
819 short-term rather than in the long-term. Hence, our findings correspond to the analysis of  
820 leadership research by Fischer et al. (2017) in two points: Fischer et al. (2017) concluded that  
821 effects at the team- or individual level unfold rather quickly, while they do not last very long.  
822 Furthermore, they stated that effects on behaviors typically take longer to unfold and persist  
823 longer than do effects on cognitions or emotions (Fischer et al., 2017). Still, we need more  
824 information on the role that time plays both in followership and leadership research to develop  
825 theory further and to better understand the nature of the studied effects (Castillo & Trinh, 2017;  
826 Griep et al., 2021). We, therefore, highly recommend future research to consider different time  
827 lags in order to learn in which time frames the effects of followership behaviors occur and when  
828 they potentially decline. In our two studies, we could demonstrate that followership behaviors

829 are relatively stable, thereby supporting Kelley's (1992) conceptions of rather consistent  
830 followership styles. Hence, our findings can guide future followership research, since "the  
831 temporal stability of variables and the stability of effects on these variables are criteria for  
832 deciding on repeated-measures designs" (Fischer et al., 2017, p. 1740).

833         Second, we encourage future research to explore potential mechanisms that might appear  
834 to be the missing links for the relationships we could not detect in our studies. Benson et al.  
835 (2015), for instance, suggest that the situational context affects how leaders see followership  
836 behaviors. That is, attempts to influence a leader's decisions in front of others might not be  
837 appreciated by the leader. However, while this might be obvious for independent and critical  
838 behavior, we would still expect the leader to acknowledge the follower's support through active  
839 engagement. Hopton (2016), for instance, demonstrated that the followers' provision of help to  
840 leaders corresponds to greater leader relationship satisfaction. Thus, it is somewhat surprising  
841 that we could find a positive relation of AE (at t1) with job satisfaction (at t2) only in Study 2,  
842 and no positive relation of AE (at t1) with organizational commitment (at t2) in both of our  
843 studies. Future research should, therefore, explore potential moderator and mediator variables  
844 that might uncover the most detrimental and beneficial conditions for positive followership  
845 outcomes. We suggest that the leaders' preferences and reactions to certain followership styles  
846 should be a good starting point to detect the missing links between active and critical  
847 followership and followership outcomes. We firstly tested leader humility, which was not  
848 confirmed as a moderator in our study despite our prediction. However, Shen and Abe (2022),  
849 for instance, found an indirect effect of followership behaviors on job performance through  
850 perceived supervisor support.

851 Third, in view of our mixed results, future research should pay attention to different  
852 organizational cultures or shared values of followers and leaders. Blair and Bligh (2018), for  
853 instance, argue that values and norms focused on hierarchy and control limit active follower  
854 beliefs in shared responsibility for leadership. The findings of Carsten et al. (2010) echo this  
855 argument by suggesting that followers' ability to take initiative is diminished by strong  
856 bureaucracy. While our sample in Study 1 consisted of mostly public employees, we tested our  
857 hypotheses in Study 2 again in a much more heterogeneous sample. In public organizations,  
858 hierarchical leadership and work organization are still prevalent, whereas we would assume a  
859 wider range of organizational cultures in the more heterogeneous sample. Hence, our results are  
860 consistent with the assumption that positive effects of followership behavior might depend on the  
861 organizational culture or shared values of followers and leaders. We did not explicitly test for  
862 hierarchic culture in our analyses. Instead, we expected POS to strengthen the employees' beliefs  
863 that the organization recognizes and rewards increased performance (Rhoades & Eisenberger,  
864 2002) and thereby foster the relationships between active and critical followership with job  
865 attitudes. The corresponding hypotheses, however, were not supported by our data. Hence, future  
866 research should further explore which organizational environments affect followership behaviors  
867 and its potential outcomes.

868 Fourth, we explored the relationship of followership with self-efficacy for the first time. In  
869 our hypotheses, we postulated that the followers' self-efficacy substantially results from  
870 ascribing (at least parts of) the leadership success to own efforts when carrying out an active and  
871 independent follower role as they experience mastery in this way. According to social cognitive  
872 theory (Bandura, 1997), mastery experience is considered to have the strongest impact on the  
873 development of self-efficacy. We could only detect a negative relation of ICT (at t1) with later

874 self-efficacy (at t2) in Study 2, although we had predicted a positive relation. One reason could  
875 be again that ICT was not appreciated by the leaders. The followers' efforts to contribute  
876 independently then might had been not successful and, thus, they were experienced as a personal  
877 failure rather than personal mastery. In addition, we did not detect any significant relationship of  
878 self-efficacy (at t1) with later followership behaviors (at t2), which might result from strong  
879 autoregressive paths or inconvenient time-lags. Future research should further investigate  
880 whether followership can predict self-efficacy or vice versa with different time-lags. Thereby,  
881 research should also clarify whether or under which circumstances exemplary followership  
882 implies mastery experience and to which extent social cognitive theory (Bandura, 1997) is  
883 applicable to followership research.

#### 884 **Practical Implications**

885 Our findings provide interesting information for followers, leaders, and organizations. We  
886 could demonstrate that followership behaviors are relatively stable behavior patterns, even  
887 though it is possible that they change under certain circumstances. Thus, Kelley's (1992)  
888 "Identify Your Followership Style Questionnaire" indeed allows for assessing one's own general  
889 behavioral tendencies and preferences regarding the interaction with the leader. Hence, our  
890 findings support Kelley's (1992) conceptual idea of followership styles in this respect.

891 For followers, this is an important finding, because knowing one's own style allows for  
892 reflecting on how the style might fit or not with the leader and/or organization. This is important,  
893 because many studies have demonstrated that person-organization-fit, for example, increases  
894 satisfaction and reduces the employee's intention to leave the organization (Verquer et al., 2003;  
895 Jin et al., 2018). Furthermore, person-supervisor fit is associated with greater leader satisfaction  
896 and with a better relationship between leader and follower (Kristof-Brown et al., 2005; Marstand

897 et al., 2016). For leaders, the assessment of the followers' individual styles may help to  
898 understand why followers tend to behave in certain ways. This, in turn, can facilitate an adequate  
899 handling of leader-follower-interactions.

900 For organizations, recognizing followership styles as rather stable behavioral patterns can  
901 help to improve the effective composition of teams or inspire development programs for  
902 followership styles that are needed or preferred within the organization. An increasing number of  
903 authors calls for such development programs (see, for instance, Bufalino, 2018; Hopton, 2014;  
904 Logan & Ganster, 2007). While complementing effective leadership training with followership  
905 development programs (Bufalino, 2018; Hopton, 2014) might be a useful approach to foster  
906 desired followership behaviors, our findings suggest that it might not be sufficient to simply call  
907 for active and/or critical followership to obtain positive organizational outcomes. According to  
908 our study, satisfied and committed followers are more likely to participate actively in the  
909 leadership process. Thus, our findings at least indirectly point to satisfactory working conditions  
910 and appropriate organizational goals as beneficial settings for active followership.

911 Following Andersson's (2018) argumentation that followership is an important social  
912 resource for organizational resilience, organizations might care about developing desired  
913 followership to successfully meet future challenges that could emerge from a pandemic or from  
914 other far-reaching developments like, for instance, technological change, disruptive innovation,  
915 or climate change. Consequently, followers, leaders, and organizations should reflect on what  
916 styles of followership they want to have or show, and which styles they need. Kelley's (1992)  
917 operationalization of followership behaviors (i.e., AE and ICT) can be a useful tool to learn  
918 about the way followers actually carry out their follower role. Still, there is more research needed

919 to better understand the impact that different followership styles can have both on the individual  
920 and on the organizational level.

### 921 **Limitations**

922 There are several limitations to this study. First, we used only self-report data, which  
923 implies certain risks of common-method bias (Podsakoff et al., 2003). We addressed related  
924 problems by using a time-lagged design. However, future research could complement the  
925 evaluations of the followers with their leader's perceptions to further decrease such risks (for  
926 related recommendations, see also Gatti et al., 2014; Ribbat et al., 2021). In addition, including  
927 the leader's view allows for the integration of the leader's evaluation of certain followership  
928 styles in the followership models. Considering the leader's preference or reactions to certain  
929 followership styles, for instance, might lead to the detection of the boundary conditions of the  
930 emergence of desirable outcomes within the leadership dyads. We investigated leader humility  
931 and POS as potential moderators in one of our studies that were, however, not significant.

932 Second, we used data from different samples that had been collected within different time-  
933 lags. We used data from a preexisting more comprehensive data set that had a time lag of nine to  
934 12 months in our first study. Since we assumed that a positive impact of followership may have  
935 vanished by this time and since there are some comparable studies that used shorter time lags to  
936 detect interrelations of job attitudes and behaviors (for an overview, see, for instance, Riketta,  
937 2008), we used a shorter time-lag (i.e., four months) in our second study. While our findings  
938 suggest that followership behaviors affect job attitudes and self-efficacy rather short-term than  
939 long-term, change in relatively stable followership behaviors might unfold rather slowly.  
940 However, several relationships that we had hypothesized were neither significant in Study 1 nor  
941 in Study 2. While our studies still can be an orientation for designing time-lags for followership

942 research, we recommend future research to consider different time lags in order to learn in which  
943 time frames the effects of followership behaviors occur and when they potentially decline.  
944 Furthermore, future studies could include more than two time points for a more comprehensive  
945 understanding of the longitudinal relationships.

946 Finally, the sample of our first study consisted of employees that were employed within 11  
947 organization from the service sector. The sample of our second study was a heterogeneous  
948 convenience sample from an online respondent pool. Hence, we cannot claim generalizability of  
949 our findings, even if several findings were consistent across both of our studies. Future research  
950 should, however, further investigate followership behavior in various samples and different  
951 sectors to study the generalizability of the impact of active and critical followership. We also  
952 recommend future research to further investigate the impact of specific organizational  
953 environments. We could not find evidence for all of the expected relationships of followership  
954 behaviors with certain followership outcomes. Especially in our first study, neither AE nor ICT  
955 predicted later job attitudes or self-efficacy. While the different time lags could be one reason for  
956 that, another reason could be the predominant hierarchical culture in the organizations  
957 participating in our first study that might be characterized by a low acceptance of active and  
958 especially critical followership within the organizations. Future studies could test for  
959 organizational factors such as a hierarchical organizational culture explicitly.

## 960 **Conclusion**

961 Our study contributes to a better understanding of the followership construct and its  
962 relations to important job-related variables (i.e., job attitudes and self-efficacy). Active  
963 engagement and independent critical thinking were both found to be stable and rather consistent  
964 followership behavior patterns across two different samples and within two different time-lags.

965 Furthermore, we could detect positive relationships between followership behaviors, job  
966 satisfaction and organizational commitment, and a negative relationship between independent,  
967 critical thinking and self-efficacy above and beyond the autoregressive effects. However, across  
968 the two studies, we obtained mixed results for several relationships that we had predicted. While  
969 some of our hypotheses were only supported in one of the two studies, other relationships that  
970 we had predicted were neither significant in Study 1 nor Study 2. Hence, more research is  
971 necessary to explore potential mechanisms (including time) that link followership with relevant  
972 outcomes. Still, our studies open up promising avenues for future research and provide starting  
973 points for its conceptual designs (i.e., for instance, with regard to the treatment of followership  
974 behaviors as rather consistent behavior patterns or the definition of appropriate time-lags for  
975 longitudinal followership research).

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**Tables**

1285 **Table 1.** Descriptives, intercorrelations between latent variables, and internal consistencies of

1286 Study 1.

1287 **Table 2.** Descriptives, intercorrelations between latent variables, and internal consistencies of

1288 Study 2.

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1290

**Figures**

1291 **Figure 1.** Interaction Effect of AE (t1) and ICT (t1) on Organizational Commitment (t2).

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**Supplemental Material**

1294 **Supplemental Material 1 (SM1).** Testing For Measurement Equivalence.

1295

**Table 1** (on next page)

Descriptives, intercorrelations between latent variables, and internal consistencies of Study 1

*Note.*  $N = 184$ . AE = Active engagement; ICT = Independent, critical thinking; Values along the diagonal represent internal consistency ( $\omega$  or  $\omega_s$ ). \*  $p < .05$ . \*\*  $p < .01$ . \*\*\*  $p < .001$ .

1 **Table 1**2 *Descriptives, intercorrelations between latent variables, and internal consistencies of Study 1*

Model	M	SD	1	2	3	4	5	6	7	8	9	10
1. Followership: AE (t1)	5.18	0.87	.96''									
2. Followership: ICT (t1)	4.62	1.00	.41***	.75''								
3. Job satisfaction (t1)	5.03	1.14	.20*	-.11	.86'							
4. Organizational commitment (t1)	5.34	1.18	.27**	-.05	.56***	.78'						
5. Self-efficacy (t1)	5.27	0.95	.58***	.31***	.20*	.31***	.87'					
6. Followership: AE (t2)	5.16	0.88	.80***	.24*	.33***	.32***	.52***	.98''				
7. Followership: ICT (t2)	4.79	0.91	.32**	.86***	.08	.16	.36***	.41***	.69''			
8. Job satisfaction (t2)	5.96	1.12	.05	.01	.72***	.41***	.12	.17*	.04	.88'		
9. Organizational commitment (t2)	5.20	1.25	.27**	.03	.45***	.96***	.34***	.32***	.26*	.39***	.75'	
10. Self-efficacy (t2)	5.27	0.89	.45***	.18	.16*	.31***	.81***	.58***	.34***	.16	.31***	.86'

3 *Note.*  $N = 184$ . AE = Active engagement; ICT = Independent, critical thinking; Values along the diagonal represent internal  
 4 consistency ( $\omega$  or  $\omega_s$ ).

5 \*  $p < .05$ . \*\*  $p < .01$ . \*\*\*  $p < .001$ .

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**Table 2** (on next page)

Descriptives, intercorrelations between latent variables, and internal consistencies of Study 2

*Note.*  $N = 570$ . AE = Active engagement; ICT = Independent, critical thinking; Values along the diagonal represent internal consistency ( $\omega$  or  $\omega_s$ ). \*  $p < .05$ . \*\*  $p < .01$ . \*\*\*  $p < .001$ .

1 **Table 2**2 *Descriptives, intercorrelations between latent variables, and internal consistencies of Study 2*

Model	M	SD	1	2	3	4	5	6	7	8	9	10	11	12	13	14
1. Followership: AE (t1)	5.10	1.07	.99''													
2. Followership: ICT (t1)	4.61	1.08	.54***	.84''												
3. Job satisfaction (t1)	5.02	1.21	.54***	.22***	.91'											
4. Organizational commitment (t1)	4.79	1.45	.46***	.08	.73***	.80'										
5. Self-efficacy (t1)	5.31	1.11	.71***	.57***	.61***	.38***	.93'									
6. Perceived organizational support (t1)	4.34	1.37	.45***	.16**	.70***	.84***	.44***	.95'								
7. Leader humility (t1)	4.70	1.42	.49***	.19***	.66***	.59***	.38***	.60***	.91'							
8. Followership: AE (t2)	5.08	1.01	.80***	.30***	.41***	.41***	.58***	.40***	.38***	.99''						
9. Followership: ICT (t2)	4.68	1.05	.50***	.69***	.17**	.13*	.44***	.18***	.12*	.61***	.85''					
10. Job satisfaction (t2)	5.09	1.16	.47***	.15**	.77***	.64***	.53***	.58***	.55***	.54***	.31***	.90'				
11. Organizational commitment (t2)	4.73	1.42	.42***	.04	.63***	.92***	.34***	.72***	.56***	.49***	.23***	.77***	.79'			
12. Self-efficacy (t2)	5.34	1.12	.56***	.35***	.45***	.32***	.81***	.33***	.27***	.69***	.54***	.60***	.40***	.93'		
13. Perceived organizational support (t2)	4.31	1.34	.37***	.15**	.58***	.72***	.35***	.79***	.56***	.45***	.26***	.72***	.85***	.38***	.95'	
14. Leader humility (t2)	4.65	1.41	.43***	.09	.53***	.54***	.32***	.51***	.75***	.48***	.23***	.68***	.63***	.31***	.63***	.92'

3 *Note.*  $N = 570$ . AE = Active engagement; ICT = Independent, critical thinking; Values along the diagonal represent internal  
 4 consistency ( $\omega$  or  $\omega_s$ ).

5 \*  $p < .05$ . \*\*  $p < .01$ . \*\*\*  $p < .001$ .

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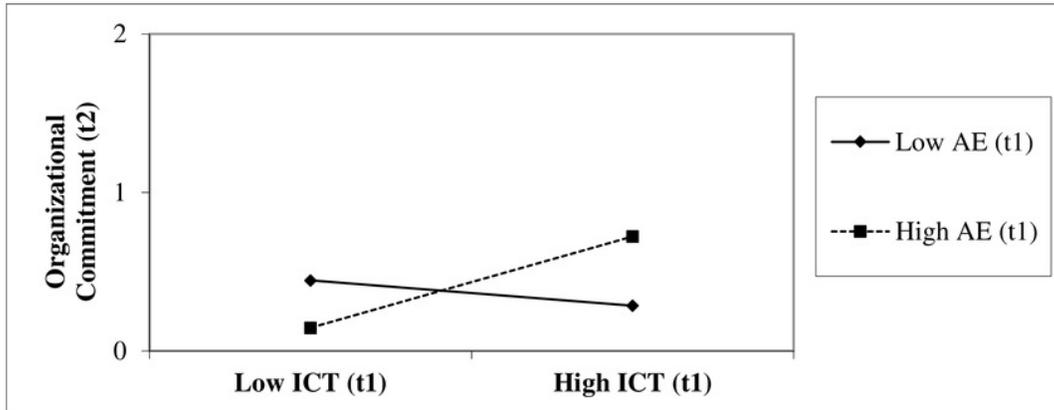
# Figure 1

Interaction Effect of AE (t1) and ICT (t1) on Organizational Commitment (t2)

AE = Active Engagement; ICT = Independent, Critical Thinking

**Figure 1**

*Interaction Effect of AE (t1) and ICT (t1) on Organizational Commitment (t2)*



*Note.* AE = Active Engagement; ICT = Independent, Critical Thinking